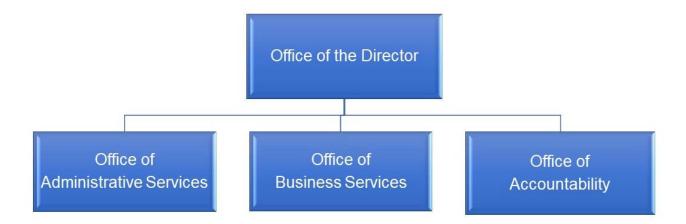
# Office of Procurement



## **MISSION AND SERVICES**

The Office of Procurement (OOP) oversees the procurement of goods, services, and construction using public funds, in collaboration with County departments. The OOP's commitment is rooted in inclusivity, transparency and equity with the goal of serving County residents, businesses and the public interest.

### **CORE SERVICES**

- Ensure procurement standards are met and conform with the County's regulations
- Ensure that procurement professionals can directly collaborate with County staff throughout the entire procurement process
- Support the development, economic growth and retention of County-based businesses
- Ensure facilitation of general procurement education for staff, agencies and suppliers
- Manage contract solicitations, procurements and contract administration for agencies
- Advocate for local, small, disadvantaged, minority and veteran-owned businesses seeking to do business with the County

#### STRATEGIC FOCUS AND INITIATIVES FOR FY 2025

The office's top priorities in FY 2025 are:

- Cultivate a centralized procurement environment for County staff, agencies and suppliers.
- Successfully launch and integrate enterprise resource planning software.
- Document standard processes, establish uniform document requirements and provide an expectation of processing times for the full life-cycle of procurement requests.
- Educate agencies about the County's supply schedule program.
- Monitor livable wage requirements for County-funded service contracts.
- Monitor prevailing wage requirements for County-funded construction projects.

# **FY 2025 BUDGET SUMMARY**

The FY 2025 proposed budget for the Office of Procurement is \$6,777,200, an increase of \$6,777,200 or 100.0% over the FY 2024 approved budget.

# **Expenditures by Fund Type**

|              | FY 2023 Actual | FY 2024 Budget | FY 2024 Estimate | FY 2025 Proposed   |
|--------------|----------------|----------------|------------------|--------------------|
| Fund Types   | Amount % Total | Amount % Total | Amount % Total   | Amount % Total     |
| General Fund | \$—            | \$—            | \$—              | \$6,777,200 100.0% |
| Total        | \$—            | \$—            | \$—              | \$6,777,200 100.0% |

# **Reconciliation from Prior Year**

|   | Expenditures |
|---|--------------|
| FY 2024 Approved Budget   | \$—          |
| <b>Shift: Transfer from the Office of Central Services</b> — Compensation costs for 36 positions including annualized prior year salary adjustments                 | \$3,383,000  |
| <b>Shift: Transfer from the Office of Central Services</b> — Increase in OIT charges based on anticipated countywide costs for technology                           | 1,158,700    |
| Shift: Transfer from the Office of Central Services — Associated fringe benefit costs for the 36 positions  | 1,099,500    |
| <b>Add: Compensation - New Positions</b> — Add new positions: Director-G, an Associate Director-G and a Human Resources Analyst 4G                                  | 452,700      |
| <b>Add: Operating</b> — Costs for contracts to develop standard operating procedures, temporary staffing and a new purchase-card electronic receipts system         | 374,000      |
| <b>Shift: Transfer from the Office of Central Services</b> — Costs for telephone, printing, training, advertising and interagency charges from the Office of Law    | 246,700      |
| Add: Fringe Benefits - New Positions — Fringe benefit costs associated with the three new positions   | 166,300      |
| <b>Shift: Transfer from the Office of Central Services</b> — Costs for contracts to achieve 50% public procurement with small, minority and County-based businesses | 100,000      |
| Add: Operating — Anticipated costs for computer accessories   | 15,000       |
| Shift: Transfer from the Office of Central Services — Capital fund recoveries for procurement officer positions   | (218,700)    |
| FY 2025 Proposed Budget   | \$6,777,200  |

# **STAFF AND BUDGET RESOURCES**

| Authorized<br>Positions | FY 2023<br>Budget | FY 2024<br>Budget | FY 2025<br>Proposed | Change<br>FY24-FY25 |
|-------------------------|-------------------|-------------------|---------------------|---------------------|
| General Fund            |                   |                   |                     |                     |
| Full Time - Civilian    | 0                 | 0                 | 39                  | 39                  |
| Full Time - Sworn       | 0                 | 0                 | 0                   | 0                   |
| Subtotal - FT           | 0                 | 0                 | 39                  | 39                  |
| Part Time               | 0                 | 0                 | 0                   | 0                   |
| Limited Term            | 0                 | 0                 | 0                   | 0                   |
| TOTAL                   |                   |                   |                     |                     |
| Full Time - Civilian    | 0                 | 0                 | 39                  | 39                  |
| Full Time - Sworn       | 0                 | 0                 | 0                   | 0                   |
| Subtotal - FT           | 0                 | 0                 | 39                  | 39                  |
| Part Time               | 0                 | 0                 | 0                   | 0                   |
| Limited Term            | 0                 | 0                 | 0                   | 0                   |

|                              | FY 2025      |              |                 |
|------------------------------|--------------|--------------|-----------------|
| Positions By Classification  | Full<br>Time | Part<br>Time | Limited<br>Term |
| Administrative Aide          | 3            | 0            | 0               |
| Administrative Assistant     | 1            | 0            | 0               |
| Administrative Specialist    | 3            | 0            | 0               |
| Associate Director           | 1            | 0            | 0               |
| Compliance Specialist        | 11           | 0            | 0               |
| Contractual Services Officer | 2            | 0            | 0               |
| Deputy Director              | 1            | 0            | 0               |
| Director                     | 1            | 0            | 0               |
| Executive Director           | 1            | 0            | 0               |
| Human Resources Analyst      | 1            | 0            | 0               |
| Info Tech Proj Coord         | 1            | 0            | 0               |
| Procurement Officer          | 12           | 0            | 0               |
| Statistical Analyst          | 1            | 0            | 0               |
| TOTAL                        | 39           | 0            | 0               |

### **Expenditures by Category - General Fund**

|                 | FY 2023     | 23 FY 2024 FY 2024 | FY 2024 FY 2025 |             | Change FY2  | 4-FY25      |
|-----------------|-------------|--------------------|-----------------|-------------|-------------|-------------|
| Category        | Actual      | Budget             | Estimate        | Proposed    | Amount (\$) | Percent (%) |
| Compensation    | \$—         | \$—                | \$—             | \$3,835,700 | \$3,835,700 |             |
| Fringe Benefits |             | _                  | _               | 1,265,800   | 1,265,800   |             |
| Operating       |             | _                  | _               | 1,894,400   | 1,894,400   |             |
| Capital Outlay  |             | _                  | _               | _           | _           |             |
| SubTotal        | \$ <b>—</b> | \$—                | \$—             | \$6,995,900 | \$6,995,900 |             |
| Recoveries      | _           | _                  | _               | (218,700)   | (218,700)   |             |
| Total           | \$—         | \$—                | \$—             | \$6,777,200 | \$6,777,200 |             |

In FY 2025, personnel expenditures increase 100.0% above the FY 2024 budget due to the creation of the Office of Procurement. The compensation budget includes funding for 38 of 39 full time positions. Thirty-six positions are transferred from the Office of Central Services and three positions are new. The three new positions are a Director, an Associate Director and a Human Resources Analyst. Fringe benefit expenditures increase 100.0% due to the creation of the Office of Procurement.

Operating expenditures increase 100.0% over the FY 2024 to support operations. Major operating expenditures include the OIT technology allocation charge for regular maintenance and upgrades for the County's procurement system, a new purchase-card electronic receipts system, training and contracts for standard operating procedures and temporary staffing services.

Recoveries increase 100.0% over the FY 2024 budget and are a direct transfer of the personnel recoveries to the capital fund from the Office of Central Services.

### **Expenditures by Division - General Fund**

|                                   | FY 2023     | FY 2024 F   | FY 2024  | FY 2025     | Change FY2  | 24-FY25     |
|-----------------------------------|-------------|-------------|----------|-------------|-------------|-------------|
| Category                          | Actual      | Budget      | Estimate | Proposed    | Amount (\$) | Percent (%) |
| Office of the Director            | \$—         | \$—         | \$—      | \$2,119,500 | \$2,119,500 |             |
| Office of Administrative Services | _           | _           | _        | 997,900     | 997,900     |             |
| Office of Business Services       | _           | _           | _        | 2,156,600   | 2,156,600   |             |
| Office of Accountability          | _           | _           | _        | 1,503,200   | 1,503,200   |             |
| Total                             | <b>\$</b> — | <b>\$</b> — | \$—      | \$6,777,200 | \$6,777,200 |             |

# **General Fund - Division Summary**

|  | FY 2023     | FY 2024     | FY 2024  | FY 2025 _   | Change FY   | Change FY24-FY25 |  |
|--|-------------|-------------|----------|-------------|-------------|------------------|--|
| Category                                   | Actual      | Budget      | Estimate | Proposed    | Amount (\$) | Percent (%)      |  |
| Office of the Director                     |             |             |          |             |             |                  |  |
| Compensation                               | \$—         | \$—         | \$—      | \$402,600   | \$402,600   |                  |  |
| Fringe Benefits                            | _           | _           | _        | 132,900     | 132,900     |                  |  |
| Operating                                  | _           | _           | _        | 1,584,000   | 1,584,000   |                  |  |
| Capital Outlay                             | _           | _           | _        | _           | _           |                  |  |
| SubTotal                                   | <b>\$</b> — | <b>\$</b> — | \$—      | \$2,119,500 | \$2,119,500 |                  |  |
| Recoveries                                 | _           | _           | _        | _           | _           |                  |  |
| Total Office of the Director               | \$—         | \$—         | \$—      | \$2,119,500 | \$2,119,500 |                  |  |
| Office of Administrative Services          |             |             |          |             |             |                  |  |
| Compensation                               | \$—         | \$—         | \$—      | \$693,600   | \$693,600   |                  |  |
| Fringe Benefits                            | _           | _           | _        | 228,900     | 228,900     |                  |  |
| Operating                                  | _           | _           | _        | 75,400      | 75,400      |                  |  |
| Capital Outlay                             | _           |             |          | _           | _           |                  |  |
| SubTotal                                   | \$—         | \$—         | \$—      | \$997,900   | \$997,900   |                  |  |
| Recoveries                                 | _           |             |          | _           | _           |                  |  |
| Total Office of Administrative<br>Services | \$—         | \$ <b>—</b> | \$—      | \$997,900   | \$997,900   |                  |  |
| Office of Business Services                |             |             |          |             |             |                  |  |
| Compensation                               | \$—         | <b>\$</b> — | \$—      | \$1,737,100 | \$1,737,100 |                  |  |
| Fringe Benefits                            | <u> </u>    | ·<br>       | ·<br>    | 573,200     | 573,200     |                  |  |
| Operating                                  | _           | _           | _        | 65,000      | 65,000      |                  |  |
| Capital Outlay                             | _           | _           | _        | _           | _           |                  |  |
| SubTotal                                   | \$—         | \$—         | \$—      | \$2,375,300 | \$2,375,300 |                  |  |
| Recoveries                                 | ·<br>_      | ·           | ·<br>_   | (218,700)   | (218,700)   |                  |  |
| Total Office of Business Services          | \$—         | \$—         | \$—      | \$2,156,600 | \$2,156,600 |                  |  |
| Office of Accountability                   |             |             |          |             |             |                  |  |
| Compensation                               | \$—         | \$—         | \$—      | \$1,002,400 | \$1,002,400 |                  |  |
| Fringe Benefits                            | _           | _           | _        | 330,800     | 330,800     |                  |  |
| Operating                                  | _           | _           | _        | 170,000     | 170,000     |                  |  |
| Capital Outlay                             | _           | _           |          | _           | _           |                  |  |
| SubTotal                                   | \$—         | \$—         | \$—      | \$1,503,200 | \$1,503,200 |                  |  |
| Recoveries                                 | _           | _           | _        | _           | _           |                  |  |
| Total Office of Accountability             | \$—         | \$—         | \$—      | \$1,503,200 | \$1,503,200 |                  |  |
| Total                                      | \$—         | \$—         | \$—      | \$6,777,200 | \$6,777,200 |                  |  |

### **DIVISION OVERVIEW**

### Office of the Director

The Office of the Director plays a pivotal role in overseeing agency operations and offering strategic policy guidance to the operating divisions. This essential division takes on the responsibility of efficiently managing each operational sector, encompassing budget development, monitoring and financial management. It serves as the central hub for ensuring cohesive management across divisions and fostering a streamlined approach to achieve organizational objectives.

### **Fiscal Summary**

In FY 2025, division expenditures increase \$2,119,500 or 100.0% over the FY 2024 budget due to the creation of the division. Staffing resources increase three positions over the FY 2024 budget. The primary budget changes include:

 An increase in personnel costs primarily due to the transfer of two positions from the Office of Central

- Services and the addition of one new Director-G position.
- Operating expenditures include the OIT technology allocation charge, other technology costs, contracts to develop standard operating procedures and training costs.

|                      | FY 2024 | FY 2025     | Change F    | je FY24-FY25 |  |
|----------------------|---------|-------------|-------------|--------------|--|
|                      | Budget  | Proposed    | Amount (\$) | Percent (%)  |  |
| Total Budget         | \$-     | \$2,119,500 | \$2,119,500 | -            |  |
| STAFFING             |         |             |             |              |  |
| Full Time - Civilian | 0       | 3           | 3           | -            |  |
| Full Time - Sworn    | 0       | 0           | 0           | -            |  |
| Subtotal - FT        | 0       | 3           | 3           | -            |  |
| Part Time            | 0       | 0           | 0           | -            |  |
| Limited Term         | 0       | 0           | 0           | -            |  |

### Office of Administrative Services

The Office of Administrative Services is dedicated to delivering comprehensive human resource management services, with a focus on attracting, developing, and retaining a highly skilled and diverse workforce. Additionally, the IT team within this office plays a crucial role by providing technical support to the agency. The team efficiently manages the County's electronic procurement system and addresses general IT needs for internal staff, vendors and customer agencies. The team is committed to preserving data integrity and advancing the agency's transparency efforts through effective IT solutions.

### **Fiscal Summary**

In FY 2025, division expenditures increase \$997,900 or 100.0% over the FY 2024 budget due to the creation of the division. Staffing resources increase seven positions over the FY 2024 budget. The primary budget changes include:

- An increase in personnel costs primarily due to the transfer of five positions from the Office of Central Services and the addition of two new positions, an Associate Director-G and a Human Resources Analyst
- Operating expenditures include costs for telephone, printing, training, advertising and office supplies.
  There is also funding for a new purchase-card electronic receipts system.

|                      | FY 2024     | FY 2025   | Change FY24-FY25 |             |  |
|----------------------|-------------|-----------|------------------|-------------|--|
|                      | Budget      | Proposed  | Amount (\$)      | Percent (%) |  |
| Total Budget         | <b>\$</b> - | \$997,900 | \$997,900        | -           |  |
| STAFFING             |             |           |                  |             |  |
| Full Time - Civilian | 0           | 7         | 7                | -           |  |
| Full Time - Sworn    | 0           | 0         | 0                | -           |  |
| Subtotal - FT        | 0           | 7         | 7                |             |  |
| Part Time            | 0           | 0         | 0                | -           |  |
| Limited Term         | 0           | 0         | 0                | -           |  |
|                      |             |           |                  |             |  |

### Office of Business Services

The Office of Business Services provides overall management and direction for the County's purchasing functions in accordance with the legal authority established by Section 603 of the Charter, Subtitle 10A of the Prince George's County Code. This division is responsible for the procurement of contractual services and commodities. It oversees delegated procurement activities and reports on the County's minority business enterprises activities.

### **Fiscal Summary**

In FY 2025, division expenditures increase \$2,156,600 or 100.0% over the FY 2024 budget due to the creation of the division. Staffing resources increase 19 positions over the FY 2024 budget. The primary budget changes include:

- An increase in personnel costs primarily due to the transfer of 19 positions from the Office of Central Services.
- Operating expenditures include costs for training and contracts for temporary staffing to assist with the procurement system.

|                      | FY 2024     | FY 2025     | Change FY24-FY25 |             |  |
|----------------------|-------------|-------------|------------------|-------------|--|
|                      | Budget      | Proposed    | Amount (\$)      | Percent (%) |  |
| Total Budget         | <b>\$</b> - | \$2,156,600 | \$2,156,600      |             |  |
| STAFFING             |             |             |                  |             |  |
| Full Time - Civilian | 0           | 19          | 19               | -           |  |
| Full Time - Sworn    | 0           | 0           | 0                | -           |  |
| Subtotal - FT        | 0           | 19          | 19               |             |  |
| Part Time            | 0           | 0           | 0                | -           |  |
| Limited Term         | 0           | 0           | 0                | -           |  |

**OFFICE OF PROCUREMENT - 130** 

### Office of Accountability

The Office of Accountability is dedicated to fostering the development, economic growth, and retention of County-based businesses while actively promoting economic development across the County's commercial corridors. The Office holds the critical responsibility of ensuring compliance in County government contracting with socioeconomic laws, programs and policies.

The Compliance Unit reviews contract compliance and reporting requirements associated with the Jobs First Act of 2011 and the Jobs and Opportunity Act of 2016. The Compliance Unit establishes the annual prevailing wage rates, monitors livable wage compliance and oversees the prevailing wage monitoring contractors.

The Supplier Development & Diversity Division (SDDD) is the primary advocate for local, small, disadvantaged, minority and veteran-owned businesses seeking to do business with Prince George's County Government. SDDD helps to ensure that there are strategic sourcing opportunities and to assure that local businesses are afforded an equitable share of procurements and contracted dollar opportunities.

### **Fiscal Summary**

In FY 2025, division expenditures increase \$1,503,200 or 100.0% over the FY 2024 budget due to the creation of the division. Staffing resources increase ten positions over the FY 2024 budget. The primary budget changes include:

- An increase in personnel costs primarily due to the transfer of ten positions from the Office of Central Services.
- Operating expenditures include costs for contracts to execute Proud Priorities to enhance the engagement of small, local businesses.

|                      | FY 2024     | FY 2025     | Change F    | Y24-FY25    |  |
|----------------------|-------------|-------------|-------------|-------------|--|
|                      | Budget      | Proposed    | Amount (\$) | Percent (%) |  |
| Total Budget         | <b>\$</b> - | \$1,503,200 | \$1,503,200 | -           |  |
| STAFFING             |             |             |             |             |  |
| Full Time - Civilian | 0           | 10          | 10          | -           |  |
| Full Time - Sworn    | 0           | 0           | 0           | -           |  |
| Subtotal - FT        | 0           | 10          | 10          | -           |  |
| Part Time            | 0           | 0           | 0           | -           |  |
| Limited Term         | 0           | 0           | 0           | -           |  |

