

As we embark on the month of October, we would like to recognize both Black Business Month and Hispanic Heritage Month. Minority businesses are the fabric of the small business ecosystem in Prince George's County, and the Office of Procurement (OOP) embraces and celebrates the diversity within the business community. Please check out our website to learn more about OOP's Minority Business Enterprise (MBE) business certification(s) and ways to take your business to the next level. The Business Highway is your road to navigate business certifications and more at www.pgcbusinesshighway.com.

OOP Director Confirmation - Acting Director Pamela Ford Dickerson was confirmed as the inaugural Director of OOP on September 17, 2024!



With over 20 years of experience in public procurement, contract compliance, and public policy, Director Dickerson is well-prepared to lead the new office. She previously served as Deputy Director of the Office of Central Services (OCS) since July 2023 and has a proven track record in managing complex procurement operations.

"I am honored and excited to lead the new Office of Procurement." said Pamela. "I look forward to building on the significant steps already taken under County Executive Alsobrooks' administration to streamline our contracting processes and increase efficiency. Together, we will continue to foster transparency, promote equity, and create opportunities for small, local, and minority-owned businesses to

thrive in our community.

New Outreach Point of Contact - We are excited to share that Christopher Kelly, Outreach Manager, is embarking on a new adventure outside the Office of Procurement. He has been a bright light in our office and has made significant contributions to our community. We sincerely thank him for his dedicated service and wish him all the best in his future endeavors. As we move forward, please direct all outreach to Associate Director Olivia Warren for any engagements at omwarren@co.pg.md.us or 301-883-6480. If you need additional help, feel free to reach out to inquiries at pgcprocurement@co.pg.md.us.

BUSINESS GROWTH

This month, OOP is excited to announce the Prince George's County FY25 Green Book will be released. This annual publication provides the FY25 procurement forecast, county-wide spending goals by agency, and more. Stay tuned for more information on our website.

PROCUREMENT OPPORTUNITIES

Current Solicitations

SOLICITATION NAME	DESCRIPTION	Closing Date
Request for Proposal FY25- LA- OHRM- Occupational Employee Medical Services and Bloodborne Pathogens & Infectious Disease Control	The Office of Human Resources Management is seeking a prospective contractor to establish an Occupational Medical Services Facility, manage the day-to-day operations of the Facility using in-house health care professionals hired to provide occupational employee medical services, examinations, procedures, and other services as this RFP requires bloodborne pathogens and infectious disease control services for all County applicants, employees,	November 25, 2024, at 2:00 PM EST

		candidates, and volunteer members in a managed care environment.	
Invitation for Bid	935-H F Replacement of Brandywine Road Bridge No. P-0495	The work includes the removal of the existing bridge structure and construction of a new bridge.	October 9, 2024, at 11:59 PM EST
Invitation for Bid	953-H F Marlboro Pike Pedestrian Safety Improvements Phase 2	This project is for the installation of pedestrian safety improvements along Marlboro Pike, from the D.C. Line (Southern Avenue) to Brooks Drive.	October 16, 2024, at 11:59 PM EST
Invitation for Bid	954-H F Metzerott Road Pedestrian Safety Improvements	The purpose of this project is to provide pedestrian safety improvements along Metzerott Rd. from MD 650 (New Hampshire Ave.) to the Adelphi Road. A distance of 0.88 miles.	October 17, 2024, at 11:59 PM EST
Invitation for Bid	903 H F Upper Marlboro Flood Risk and Stream Remediation	The work Consist of clearing grubbing, tree removal, excavation and restoration of channel, stream dragging, excavating stream bank area to increase floodplain storage volume as shown in contract plans. Project scope includes Erosion and Sediment control, slope stabilization using Riprap and stabilization matting, Salvage and spread topsoil, Riparian area permanent seeding, Wetland Meadow seeding, Turfgrass establishment, and landscaping and other miscellanies items.	October 15, 2024, at 11:59 PM EST

Solicitations Forecasted for October

SOLICITATION NAME	Agency	Procurement Method
Vending Machines	Countywide	RFQ
Repair & Replace Transmissions	Office of Central Services	IFB
Cleaning Products, Custodial Supplies, & Disposable Paper Products	Office of Central Services	IFB
Fire Alarm Sprinkler System	Office of Central Services	IFB
Custodial Services	Office of Central Services	IFB
Feed and Seed	Department of the Environment	IFB

Once available, these opportunities will be publicized in our SPEED Discovery Portal. Businesses can view/bid on procurement opportunities through our SPEED Discovery Solicitation Portal by accessing "Finding Opportunities" on www.pgcbusinesshighway.com. Businesses may also view all state, County and local government procurement opportunities by accessing [eMaryland Marketplace Advantage \(EMMA\)](#).

VENDOR SPOTLIGHT



Page After Page – We Do More Than Just Office Equipment

Founder and CEO James Page started Page After Page Business Systems Inc. in 1991 with just two employees in Washington, DC. Focused primarily on copiers and fax machines, James was able to expand their capabilities to IT services, cyber security, and office automation. The company eventually expanded to open a location in Prince George's County and became a certified Minority Business Enterprise (MBE). In 2018, Page After Page evolved into Page Global, and is now an award-winning business with over 27 years of experience in the office solutions industry.

"We have expanded to over 20 full-time employees and proudly service all US States and Providences. It has always been our focus to improve the workflow capabilities of small and large businesses, and as we continue to grow, we are committed to creating lasting value to all of the companies and people we team up with."

Page After Page is an example of how Prince George's County celebrates diversity and provides pathways to grow companies that do business with the County. Please visit [Page Global - Network Support Services, Network Security and Management](#) to learn more about this company and the services they provide.

Each month the Prince George's County Office of Procurement will feature a County Certified Business in its Vendor Spotlight. To have your business considered, please email omwarren@co.pg.md.us.

UPCOMING EVENTS

Below is a list of events happening in the business community during the month of October. Communications related to upcoming events are disseminated via email to certified businesses listed in our online Certification Compliance System (CCS). Please be sure to email pgcprocurement@co.pg.md.us to be added to our listserv.

- 10/3 – MD Black Chamber of Commerce GovCon Academy VIRTUAL via Zoom from 9:00am-12:00pm, Prince George's County presents from (10:50am to 11:10pm)
 - 10/9 – OOP Business Certification Overview Training VIRTUAL via Zoom from 10:00am–11:00am
 - 10/10 – MGM Business Expo and Procurement Networking from 5:30pm – 8:00pm
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