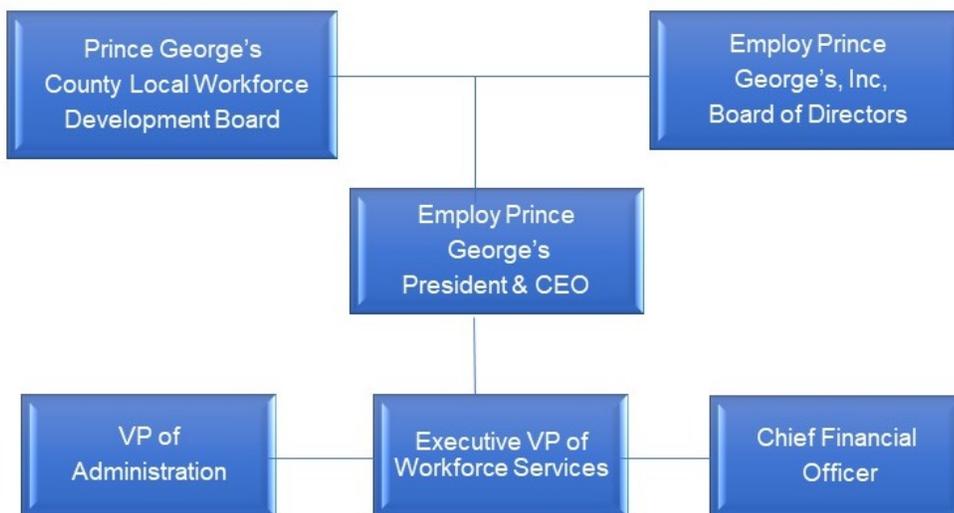


Employ Prince George's



MISSION AND SERVICES

Employ Prince George’s (EPG), through the management of the American Job Center, serves as the link between job seekers looking to begin or change careers and businesses looking for skilled workers to maintain competitiveness in a changing labor market. The Prince George’s County American Job Center serves over 40,000 job seekers and businesses annually.

CORE SERVICES

- Expand the use of EPG Intelligence, Artificial Intelligence (AI) powered labor market tools, and skills-based matching to increase the quality, speed, and accuracy of connecting residents with in-demand jobs and career pathways
- Strengthen career exploration and exposure opportunities for youth, grades 6-12, and returning citizens through the expansion of Career and Technical Education (CTE) partnerships and access to pre-apprenticeship and registered apprenticeship programs
- Expand the physical footprint of workforce services throughout the County by activating job and resource labs across municipalities, strengthening mobile and pop-up workforce services, and enhancing virtual services to ensure all residents have access to high-quality workforce support
- Align workforce services including job postings, recruitment services, incumbent worker training, and incentive programs with the evolving needs of businesses
- Strengthen the Prince George’s County workforce ecosystem through the American Job Center Community Network (AJCCN) by aligning community-based organizations, education partners, faith-based institutions, government agencies, and industry stakeholders to maximize the scale, efficiency, and impact of the system

FY 2026 KEY ACCOMPLISHMENTS

- Built a stronger pipeline from classroom to career through coordinated service delivery strategies in partnership with Prince George’s County Public Schools and Prince George’s Community College.
- Strengthened comprehensive services for priority populations including returning citizens, youth, and dislocated federal workers.
- Expanded access to workforce services across Prince George’s County through job and resource labs in local municipalities
- Opened the Capital Area Healthcare Career Center, Bridge Center, and initiated plans to expand the Youth Career Center, which serves out of school youth, ages 18 – 24.
- Strengthened workforce system coordination through the AJCCN.
- Modernized talent to employer matching process with AI and the design and launch of EPG Intelligence.

STRATEGIC FOCUS AND INITIATIVES FOR FY 2027

The agency’s top priorities in FY 2027 are:

- Modernize talent matching using AI and EPG Intelligence to improve the accuracy, speed, and quality of connecting residents with in-demand jobs.
- Expand youth career pathways by increasing early career exposure (grades 6–12), strengthening CTE partnerships, and growing pre-apprenticeship and registered apprenticeship participation.
- Enhance services for priority populations—including returning citizens, opportunity youth, and underemployed adults—through comprehensive, trauma-informed workforce programs.
- Increase Countywide access to workforce services by expanding job and resource labs, mobile workforce activities, and virtual platforms to reach residents in every community.
- Strengthen employer engagement and sector strategies to align training, recruitment, and hiring with business needs and increase County resident employment.
- Coordinate the Countywide workforce ecosystem through the American Job Center Community Network, ensuring partner alignment, accountability, and systemwide impact.

FY 2027 BUDGET SUMMARY

The FY 2027 proposed budget for Employ Prince George’s is \$16,689,600, an increase of \$331,000 or 2.0% over the FY 2026 approved budget. The organization’s grant from the County totals \$2,609,600 and remains unchanged from the FY 2026 County grant.

Reconciliation from Prior Year

	Expenditures
FY 2026 Approved Budget	\$16,358,600
Increase Cost: Compensation - Mandated Salary Requirements	\$693,800
Increase Cost: Technology Cost Allocation — Increase in OIT charges based on anticipated countywide costs for technology	489,400
Increase Cost: Operating — Increase in operating costs for staff development, travel, training, and outreach	371,700

Reconciliation from Prior Year *(continued)*

	Expenditures
Increase Cost: Fringe Benefits — Increase in fringe benefit expenses to align with projected costs	339,500
Decrease Cost: Operating — Decrease in operating costs for staff development and travel, supportive services, supplies, contractual services, and outreach	(1,563,400)
FY 2027 Proposed Budget	\$16,689,600

FY 2027 OPERATING BUDGET

Revenues by Category

Category	FY 2025 Actual	FY 2026 Budget	FY 2026 Estimate	FY 2027 Proposed	Change FY26-FY27	
					Amount (\$)	Percent (%)
County Grant - County Executive	\$1,694,300	\$1,609,600	\$1,609,600	\$1,609,600	\$—	0.0%
County Grant - Reentry Program	300,000	300,000	300,000	300,000	—	0.0%
County Grant - Video Lottery Terminal Grant	200,000	200,000	200,000	200,000	—	0.0%
County Grant - Returning Citizens Affairs Division	1,000,000	500,000	500,000	500,000	—	0.0%
Department of Family Services Grant	214,000	214,000	—	—	(214,000)	-100.0%
DHCD Community Development Block Grants	44,492	—	313,200	—	—	0.0%
Governor's Summer Youth Connection	261,190	235,000	254,400	240,000	5,000	2.1%
Maryland American Rescue Plan Act (ARPA)	2,216,295	500,000	1,339,000	—	(500,000)	-100.0%
Prince George's American Rescue Plan Act (ARPA)	1,067,056	—	2,378,000	—	—	0.0%
Racing Commission	200,000	200,000	—	200,000	—	0.0%
Sponsorships	141,807	—	—	40,000	40,000	100.0%
Blueprint for Success	7,739,179	6,800,000	9,103,500	6,500,000	(300,000)	-4.4%
Work Innovation Opportunity Act Grant-Adult Grant	2,121,987	2,100,000	2,388,000	1,800,000	(300,000)	-14.3%
Work Innovation Opportunity Act Grant-Dislocated Worker Grant	1,600,735	1,500,000	1,525,000	1,300,000	(200,000)	-13.3%
Work Innovation Opportunity Act Grant-Youth Grant	3,271,170	2,200,000	2,804,600	2,000,000	(200,000)	-9.1%
Reentry Employment Incentive	—	—	500,000	350,000	350,000	100.0%
Maryland Department of Service and Civic Innovation	39,990	—	—	—	—	0%
US Department of Labor Pathways	—	—	823,900	850,000	850,000	100.0%
Council for Adult and Experiential Learning	200,000	—	300,000	300,000	300,000	100.0%
Center for Workforce Excellence	62,358	—	—	—	—	0.0%
Governor's Office of Crime Prevention Grant award	—	—	114,800	—	—	0.0%
Carry-over Funds	1,289,101	—	—	500,000	500,000	100.0%
Maryland Department of Labor Grant	133,128	—	305,400	—	—	0.0%
Total	\$23,796,788	\$16,358,600	\$24,759,400	\$16,689,600	\$331,000	2.0%

Expenditures by Category

Category	FY 2025 Actual	FY 2026 Budget	FY 2026 Estimate	FY 2027 Proposed	Change FY26-FY27	
					Amount (\$)	Percent (%)
Compensation	\$9,728,550	\$6,524,000	\$8,059,300	\$7,217,800	\$693,800	10.6%
Fringe Benefits	3,377,809	2,242,700	2,901,300	2,582,200	339,500	15.1%
Operating	10,690,429	7,591,900	13,798,800	6,889,600	(702,300)	-9.3%
Total	\$23,796,788	\$16,358,600	\$24,759,400	\$16,689,600	\$331,000	2.0%

SERVICE DELIVERY PLAN AND PERFORMANCE

Goal 1 — Provide workforce development services to businesses that hire Prince George's County residents.

Objective 1.1 — Increase connectivity and services to businesses that hire County residents.

FY 2031 Target	FY 2024 Actual	FY 2025 Actual	FY 2026 Estimated	FY 2027 Projected	Trend
492	43	432	441	450	↑

Trend and Analysis

Employ Prince George's aims to enhance workforce development services by increasing connectivity with businesses hiring County residents. Employ Prince George's' 11 workforce programs focus on creating jobs and ensuring County residents fill them. This includes expanding partnerships with community-based organizations, government agencies, educational institutions, and faith-based organizations, as evidenced by signed Memorandums of Understanding (MOUs). Additionally, the Business Services Department works to increase job postings and placements while prioritizing accessibility to programming through both virtual and in-person options. These initiatives aim to strengthen the County's workforce ecosystem, foster economic growth, and improve employment opportunities for residents. The measure 'number of jobs posted' for FY 2023 has been restated for accuracy.

Performance Measures

Measure Name	FY 2023 Actual	FY 2024 Actual	FY 2025 Actual	FY 2026 Estimated	FY 2027 Projected
Workload, Demand and Production (Output)					
Businesses served	2,844	1,230	4,200	4,284	4,284
Impact (Outcome)					
Number of jobs posted	780	43	432	441	450

Goal 2 — Provide workforce development services to Prince George's County job seekers that are seeking employment as well as increasing their skills and credentials.

Objective 2.1 — Increase the percentage of job seekers still employed after one year who received basic services.

FY 2031 Target	FY 2024 Actual	FY 2025 Actual	FY 2026 Estimated	FY 2027 Projected	Trend
82%	77%	77%	77%	78%	↔

Trend and Analysis

In accordance with State performance data, EPG achieved a 73% level for those still employed a year after receiving services from EPG. The agency projects that each year this measure will increase by one percentage point. To achieve this, the County has expanded apprenticeship and pre-apprenticeship opportunities across industries. Another year of increased programming and traffic at the American Job Center also reflects how services have become more accessible. The measure 'Number of Employ Prince George's Intensive Program Participants Placed Percentage' for FY 2024 has been restated for accuracy.

Performance Measures

Measure Name	FY 2023 Actual	FY 2024 Actual	FY 2025 Actual	FY 2026 Estimated	FY 2027 Projected
Workload, Demand and Production (Output)					
American Job Center visitors	10,954	11,990	13,966	14,245	14,530
Number of Employ Prince George's Intensive Program Participants	1,030	1,194	577	588	550
Impact (Outcome)					
Number of Employ Prince George's Intensive Program Participants Placed	276	637	127	284	250
Percentage of Employ Prince George's placements still employed after one year	73%	77%	77%	77%	78%

