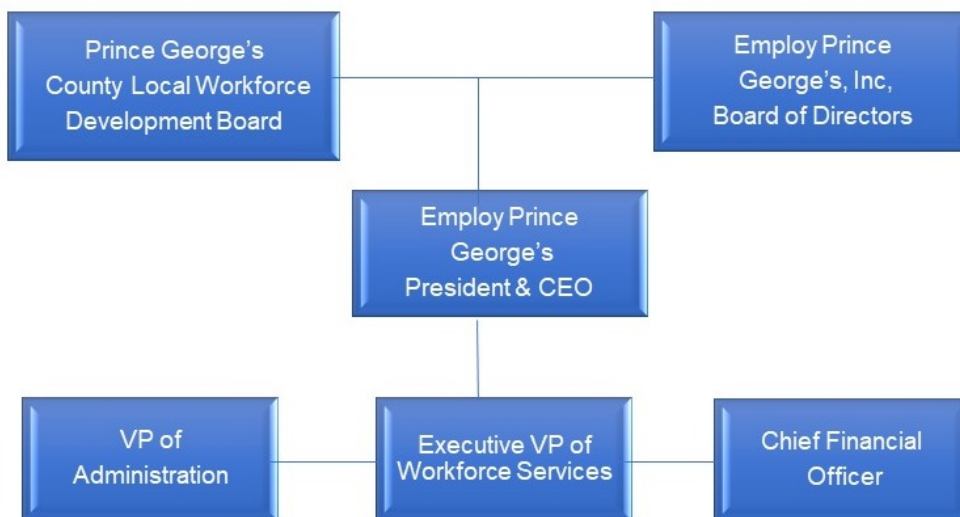


Employ Prince George's



MISSION AND SERVICES

Employ Prince George’s (EPG), through the management of the American Job Center, serves as the link between job seekers looking to begin or change careers and businesses looking for skilled workers to maintain competitiveness in a changing labor market. The Prince George’s County American Job Center serves over 40,000 job seekers and businesses annually.

CORE SERVICES

- Connect community-based organizations, government agencies, educational institutions and faith-based organizations to leverage resources and maximize workforce development outcomes, while reducing duplication of services
- Deliver workforce development services to Prince George’s County job seekers, prioritizing residents who are unemployed or underemployed, sector specific programs (Industry Bridge Program), adult demographic specific programs, youth demographic specific programs (in-school and out-of-school), and apprenticeship programs
- Support the economy of Prince George’s County by creating high-demand programs tailored to specific industries

FY 2025 KEY ACCOMPLISHMENTS

- Created and increased a pipeline of workers that go through training and enter apprenticeships through the International Union of Painters & Allied Trades 51/Finishing Trades International Apprenticeship Training Center.
- Increased the number of participants engaged in pre-apprenticeship and apprenticeship training in all industries
- Increased traffic flow and programming at the American Job Center National Harbor.

STRATEGIC FOCUS AND INITIATIVES FOR FY 2026

The agency’s top priorities in FY 2026 are:

- Increase the number of community-based organizations, government agencies, educational institutions, and faith-based organizations who are members of the Prince George’s County American Job Center Community Network, as evidenced by signed MOU’s.
- Increase the number of jobs (employed people) in Prince George’s County through the efforts of Employ Prince George’s 13 workforce development programs.
- Increase the number of jobs posted in Prince George’s County and ensure those jobs are filled with Prince George’s County residents, through the efforts of the Business Services Department.
- Increase accessibility of workforce development programming throughout Prince George’s County, virtually and in-person.

FY 2026 BUDGET SUMMARY

The FY 2026 proposed budget for Employ Prince George’s is \$16,808,600, a decrease of -\$1,514,500 or -8.3% under the FY 2025 approved budget. The organization’s grant from the County totals \$3,059,600, a decrease of -\$572,400 or -15.8% under the FY 2025 County grant.

Reconciliation from Prior Year

	Expenditures
FY 2025 Approved Budget	\$18,323,100
Increase Cost: Operating — Increase operating costs for staff development, travel, training and outreach	\$1,006,500
Increase Cost: Technology Cost Allocation — Increase in OIT charges based on anticipated countywide costs for technology	21,300
Increase Cost: Operating — Increase in operating costs for travel and outreach programs, partially offset by a decrease in travel	4,800
Decrease Cost: Operating — Decrease in operating costs for video lottery terminal grant (County Grant)	(437,700)
Decrease Cost: Fringe Benefits — Increase in fringe benefit expenditures to align with projected costs	(516,900)
Decrease Cost: Compensation — Decrease in compensation for youth career connection counselors	(1,592,500)
FY 2026 Proposed Budget	\$16,808,600

FY 2026 OPERATING BUDGET

Revenues by Category

Category	FY 2024 Actual	FY 2025 Budget	FY 2025 Estimate	FY 2026 Proposed	Change FY25-FY26	
					Amount (\$)	Percent (%)
County Grant - County Executive	\$1,989,600	\$1,694,300	\$1,694,300	\$1,609,600	\$(84,700)	-5.0%
County Grant - Reentry Program	300,000	300,000	300,000	300,000	—	0.0%
County Grant - Video Lottery Terminal Grant	637,700	637,700	200,000	200,000	(437,700)	-68.6%
County Grant - Returning Citizens Affairs Division	1,000,000	1,000,000	1,000,000	950,000	(50,000)	-5.0%
Department of Family Services Grant	214,000	214,000	214,000	214,000	—	0.0%
DHCD Community Development Block Grants	—	—	390,000	—	—	0.0%
Governor's Summer Youth Connection	304,171	249,000	261,100	235,000	(14,000)	-5.6%
Maryland American Rescue Plan Act (ARPA)	2,466,367	500,000	3,300,000	500,000	—	0.0%
Prince George's American Rescue Plan Act (ARPA)	2,727,679	—	3,965,000	—	—	0.0%
Racing Commission	200,000	200,000	200,000	200,000	—	0.0%
Blueprint for Success	2,774,311	6,615,100	11,270,000	6,800,000	184,900	2.8%
Work Innovation Opportunity Act Grant-Adult Grant	2,662,050	2,628,000	2,585,500	2,100,000	(528,000)	-20.1%
Work Innovation Opportunity Act Grant-Dislocated Worker Grant	2,205,450	1,441,000	1,752,000	1,500,000	59,000	4.1%
Work Innovation Opportunity Act Grant-Youth Grant	2,412,898	2,844,000	3,753,500	2,200,000	(644,000)	-22.6%
Maryland Department of Labor Grant	—	—	147,000	—	—	0.0%
Total	\$19,894,226	\$18,323,100	\$31,032,400	\$16,808,600	\$(1,514,500)	-8.3%

Expenditures by Category

Category	FY 2024 Actual	FY 2025 Budget	FY 2025 Estimate	FY 2026 Proposed	Change FY25-FY26	
					Amount (\$)	Percent (%)
Compensation	\$7,841,974	\$8,116,500	\$10,934,400	\$6,524,000	\$(1,592,500)	-19.6%
Fringe Benefits	2,541,216	2,759,600	3,717,600	2,242,700	(516,900)	-18.7%
Operating	9,511,037	7,447,000	16,380,400	8,041,900	594,900	8.0%
Total	\$19,894,227	\$18,323,100	\$31,032,400	\$16,808,600	\$(1,514,500)	-8.3%

SERVICE DELIVERY PLAN AND PERFORMANCE

Goal 1 — Provide workforce development services to businesses that hire Prince George's County residents.

Objective 1.1 — Increase connectivity and services to businesses that hire County residents.

FY 2030 Target	FY 2023 Actual	FY 2024 Actual	FY 2025 Estimated	FY 2026 Projected	Trend
54	390	43	43	45	↓

Trend and Analysis

Employ Prince George's, Inc. seeks to bolster workforce development by connecting businesses with County residents. Through 13 workforce programs, they focus on job creation and placement, expanding partnerships with community organizations, government agencies, educational institutions, and faith-based groups. Their Business Services Department increases job postings and placements, ensuring program accessibility through virtual and in-person options. These efforts aim to strengthen the County's workforce and foster economic growth.

Employ Prince George's faced challenges with data collection and reporting due to limitations in the State of Maryland's Labor Exchange. The Prince George's County Virtual Career Center was launched in 2023, and Employ Prince George's Intelligence was launched in 2024. Due to the more recent launch and ongoing development of the Intelligence platform which tracks business engagement data, reporting for business engagement is currently incomplete. Full resolution of these data reporting issues is targeted for the second quarter of FY 2026.

Performance Measures

Measure Name	FY 2022 Actual	FY 2023 Actual	FY 2024 Actual	FY 2025 Estimated	FY 2026 Projected
Workload, Demand and Production (Output)					
Businesses served	1,522	2,844	1,230	3,600	3,780
Impact (Outcome)					
Number of jobs posted	1,188	390	43	43	45

Goal 2 — Provide workforce development services to Prince George's County job seekers that are seeking employment as well as increasing their skills and credentials.

Objective 2.1 — Increase the percentage of jobs seekers still employed after one year who received basic services.

FY 2030 Target	FY 2023 Actual	FY 2024 Actual	FY 2025 Estimated	FY 2026 Projected	Trend
97%	73%	77%	80%	84%	↑

Trend and Analysis

Employ Prince George's Inc, is actively working to enhance workforce development services for job seekers by addressing key barriers to employment and focusing on skill development and credential attainment. A critical metric for success is the percentage of individuals still employed after one year, highlighting the effectiveness of basic services and long-term support. To achieve this, the County is expanding apprenticeship and pre-apprenticeship opportunities across industries with a particular emphasis on leveraging the resources of the International Union of Painters & Allied

Trades 51/Finishing Trades International Apprenticeship Training Center. Increased programming and traffic at the American Job Center National Harbor reflect efforts to make services more accessible. Additionally, targeted initiatives such as strengthening the Bridge Center at Adams House and the Youth Career Center aim to address the unique needs of returning citizens and youth. The implementation of a participant tracking system will further streamline services, reduce redundancy, and improve measurable outcomes, ensuring a more efficient and equitable workforce development infrastructure.

Performance Measures

Measure Name	FY 2022 Actual	FY 2023 Actual	FY 2024 Actual	FY 2025 Estimated	FY 2026 Projected
Workload, Demand and Production (Output)					
American Job Center visitors	4,019	10,954	11,990	8,000	8,400
Number of Employ Prince George's Intensive Program Participants	145	1,030	1,194	150	57
Impact (Outcome)					
Number of Employ Prince George's Intensive Program Participants Placed	183	276	127	300	315
Percentage of Employ Prince George's placements still employed after one year	71%	73%	77%	80%	84%

