

# APPRAISAL OF REAL PROPERTY



## LOCATED AT

Rinard Avenue (01-0069971)  
Beltsville, MD 20705  
LTS 18.19, MAP 13, GRID B3, BLOCK DD

## FOR

The Prince George's County Government  
1400 Mc Cormick Drive, Suite 336  
Largo, MD 20774

## OPINION OF VALUE

## AS OF

2/27/2019

## BY

Jacquelin Sonceau  
Beltway Appraisals, LLC  
8014 Patuxent Landing Loop  
Laurel, MD 20724  
(301) 317-8514  
Jack.Sonceau@beltwayappraisals.com  
<http://www.Beltwayappraisals.com>

Beltway Appraisals, LLC  
JACQUELIN SONCEAU, SRA  
8014 PATUXENT LANDING LOOP  
LAUREL, MD 20724

(301) 317-8514

The Prince George's County Government  
1400 Mc Cormick Drive  
Largo, MD 20774

Re: Property: Rinard Avenue (01-0069971)  
Beltsville, MD 20705  
Borrower: N/A N/A  
File No.: 1902009

In accordance with your request, we have appraised the above referenced property. The report of that appraisal is attached.

The purpose of this appraisal is to estimate the market value of the property described in this appraisal report, as improved, in unencumbered fee simple title of ownership.

This report is based on a physical analysis of the site and improvements, a locational analysis of the neighborhood and city, and an economic analysis of the market for properties such as the subject. The appraisal was developed and the report was prepared in accordance with the Uniform Standards of Professional Appraisal Practice.

The value conclusions reported are as of the effective date stated in the body of the report and contingent upon the certification and limiting conditions attached.

It has been a pleasure to assist you. Please do not hesitate to contact me or any of my staff if we can be of additional service to you.

Sincerely,



Jacquelin Sonceau  
300012316  
7/11/2019

# USPAP Compliance Addendum

Loan #  
File # 1902009

Borrower	N/A N/A		
Property Address	Rinard Avenue (01-0069971)		
City	Beltsville	County Prince George's	State MD Zip Code 20705
Lender/Client	The Prince George's County Government		

**APPRAISAL AND REPORT IDENTIFICATION**

This Appraisal Report is one of the following types:

Appraisal Report      This report was prepared in accordance with the requirements of the Appraisal Report option of USPAP Standards Rule 2-2(a).

Restricted Appraisal Report      This report was prepared in accordance with the requirements of the Restricted Appraisal Report option of USPAP Standards Rule 2-2(b). The intended user of this report is limited to the identified client. This is a Restricted Appraisal Report and the rationale for how the appraiser arrived at the opinions and conclusions set forth in the report may not be understood properly without the additional information in the appraiser's workfile.

**ADDITIONAL CERTIFICATIONS**

I certify that, to the best of my knowledge and belief:

- The statements of fact contained in this report are true and correct.
- The report analyses, opinions, and conclusions are limited only by the reported assumptions and are my personal, impartial, and unbiased professional analyses, opinions, and conclusions.
- I have no (or the specified) present or prospective interest in the property that is the subject of this report and no (or specified) personal interest with respect to the parties involved.
- I have no bias with respect to the property that is the subject of this report or the parties involved with this assignment.
- My engagement in this assignment was not contingent upon developing or reporting predetermined results.
- My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- My analyses, opinions, and conclusions were developed and this report has been prepared, in conformity with the Uniform Standards of Professional Appraisal Practice.
- This appraisal report was prepared in accordance with the requirements of Title XI of FIRREA and any implementing regulations.

**PRIOR SERVICES**

I have NOT performed services, as an appraiser or in any other capacity, regarding the property that is the subject of this report within the three-year period immediately preceding acceptance of this assignment.

I HAVE performed services, as an appraiser or in another capacity, regarding the property that is the subject of this report within the three-year period immediately preceding acceptance of this assignment. Those services are described in the comments below.

**PROPERTY INSPECTION**

I have NOT made a personal inspection of the property that is the subject of this report.

I HAVE made a personal inspection of the property that is the subject of this report.

**APPRAISAL ASSISTANCE**

Unless otherwise noted, no one provided significant real property appraisal assistance to the person signing this certification. If anyone did provide significant assistance, they are hereby identified along with a summary of the extent of the assistance provided in the report.

**ADDITIONAL COMMENTS**

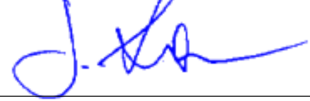
Additional USPAP related issues requiring disclosure and/or any state mandated requirements:

**MARKETING TIME AND EXPOSURE TIME FOR THE SUBJECT PROPERTY**

A reasonable marketing time for the subject property is 225 day(s) utilizing market conditions pertinent to the appraisal assignment.

A reasonable exposure time for the subject property is 180-270 day(s).

**APPRAISER      SUPERVISORY APPRAISER (ONLY IF REQUIRED)**

<p>Signature </p> <p>Name <u>Jacquelin Sonceau</u></p> <p>Date of Signature <u>03/04/2019</u></p> <p>State Certification # <u>30012316</u></p> <p>or State License # _____</p> <p>State <u>MD</u></p> <p>Expiration Date of Certification or License <u>07/11/2019</u></p> <p>Effective Date of Appraisal <u>2/27/2019</u></p>	<p>Signature _____</p> <p>Name _____</p> <p>Date of Signature _____</p> <p>State Certification # _____</p> <p>or State License # _____</p> <p>State _____</p> <p>Expiration Date of Certification or License _____</p> <p>Supervisory Appraiser Inspection of Subject Property</p> <p><input type="checkbox"/> Did Not    <input type="checkbox"/> Exterior-only from Street    <input type="checkbox"/> Interior and Exterior</p>
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# LAND APPRAISAL REPORT

File No.: 1902009

Property Address: Rinard Avenue (01-0069971) City: Beltsville State: MD Zip Code: 20705  
 County: Prince George's Legal Description: LTS 18.19, MAP 13, GRID B3, BLOCK DD

Assessor's Parcel #: 17010069971 Tax Year: 2018 R.E. Taxes: \$ \$6 Special Assessments: \$ 0  
 Market Area Name: Beltsville Map Reference: 13 Census Tract: 8074.04  
 Current Owner of Record: PRINCE GEORGES COUNTY (TX) Borrower (if applicable): N/A N/A  
 Project Type (if applicable):  PUD  De Minimis PUD  Other (describe) HOA: \$  per year  per month  
 Are there any existing improvements to the property?  No  Yes If Yes, indicate current occupancy:  Owner  Tenant  Vacant  Not habitable  
 If Yes, give a brief description:

The purpose of this appraisal is to develop an opinion of:  Market Value (as defined), or  other type of value (describe)  
 This report reflects the following value (if not Current, see comments):  Current (the Inspection Date is the Effective Date)  Retrospective  Prospective  
 Property Rights Appraised:  Fee Simple  Leasehold  Leased Fee  Other (describe)  
 Intended Use: The intended use of this appraisal report is to assist the client with internal decision making regarding the subject property.  
 The appraiser is not responsible for the unauthorized use of this report.  
 Intended User(s) (by name or type): The client, The Prince George's County Government

Client: The Prince George's County Government Address: 1400 Mc Cormick Drive, Suite 336, Largo, MD 20774  
 Appraiser: Jacquelin Sonceau Address: 8014 Patuxent Landing Loop, Laurel, MD 20724

Characteristics			Predominant Occupancy	One-Unit Housing	Present Land Use	Change in Land Use
Location:	<input type="checkbox"/> Urban	<input checked="" type="checkbox"/> Suburban	<input type="checkbox"/> Rural	PRICE	One-Unit 80%	<input checked="" type="checkbox"/> Not Likely
Built up:	<input type="checkbox"/> Over 75%	<input checked="" type="checkbox"/> 25-75%	<input type="checkbox"/> Under 25%	AGE	2-4 Unit 0%	<input type="checkbox"/> Likely * <input type="checkbox"/> In Process *
Growth rate:	<input type="checkbox"/> Rapid	<input checked="" type="checkbox"/> Stable	<input type="checkbox"/> Slow	\$ (000)	Multi-Unit 10%	* To: _____
Property values:	<input type="checkbox"/> Increasing	<input checked="" type="checkbox"/> Stable	<input type="checkbox"/> Declining	217 Low 1	Comm'l 10%	
Demand/supply:	<input type="checkbox"/> Shortage	<input checked="" type="checkbox"/> In Balance	<input type="checkbox"/> Over Supply	622 High 85	0%	
Marketing time:	<input checked="" type="checkbox"/> Under 3 Mos.	<input type="checkbox"/> 3-6 Mos.	<input type="checkbox"/> Over 6 Mos.	377 Pred 46	%	

Factors Affecting Marketability											
Item	Good	Average	Fair	Poor	N/A	Item	Good	Average	Fair	Poor	N/A
Employment Stability	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Adequacy of Utilities	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Convenience to Employment	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Property Compatibility	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Convenience to Shopping	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Protection from Detrimental Conditions	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Convenience to Schools	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Police and Fire Protection	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Adequacy of Public Transportation	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	General Appearance of Properties	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Recreational Facilities	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Appeal to Market	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Market Area Comments: The subject's neighborhood is bordered by Konterra Drive to the north; Baltimore-Washington Pkwy to the east; I-495 to the south; Cherry Hill Road to the west. No apparent adverse factors were noted that could affect the subject's marketability. Good access to all amenities, including public schools of all levels, churches, shopping, employment, and major highways. Major employment centers in the Baltimore DC metro area are within typical commuting times. The subject is less than a mile (as the crow flies) from High Point School. Market conditions are stable. Currently conventional, VA, and FHA mortgages are available at historically low rates. Median days on the market for properly priced properties in the overall subject neighborhood is under 3 months. Market trend data supplied above was obtained from the general market for the past twelve months within a 2 mile radius of the subject property.

Dimensions: Irregular lot Site Area: 5,040 Sq.Ft.  
 Zoning Classification: R55 Description: ONE-FAMILY DETACHED RESIDENTIAL  
 Do present improvements comply with existing zoning requirements?  Yes  No  No Improvements  
 Uses allowed under current zoning: Permits small-lot residential subdivisions; promotes high density, single-family detached dwellings. Standard lot sizes 6,500 sq. ft.; maximum dwelling units per net acre 6.70; estimated average dwelling units per acre 4.2.

Are CC&Rs applicable?  Yes  No  Unknown Have the documents been reviewed?  Yes  No Ground Rent (if applicable) \$ \_\_\_\_\_ /  
 Comments:  
 Highest & Best Use as improved:  Present use, or  Other use (explain) Hold for assemblage.  
 Actual Use as of Effective Date: Vacant Lot Use as appraised in this report: Vacant Lot  
 Summary of Highest & Best Use: In order to estimate the highest and best use of the subject property, we have considered those uses that are legally permissible, physically possible, maximally productive and financially feasible. The use that represents the highest and best use of the property is to hold for assemblage.

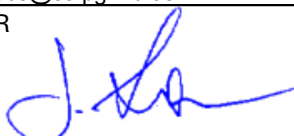
Utilities	Public	Other	Provider/Description	Off-site Improvements	Type	Public	Private	Frontage	Land locked
Electricity	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Available	Street	None	<input type="checkbox"/>	<input type="checkbox"/>	Topography	Mostly level
Gas	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Available	Width	N/A			Size	5,040 sf +/-
Water	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Available	Surface	N/A			Shape	Irregular
Sanitary Sewer	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Available	Curb/Gutter	None	<input type="checkbox"/>	<input type="checkbox"/>	Drainage	Natural
Storm Sewer	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Available	Sidewalk	None	<input type="checkbox"/>	<input type="checkbox"/>	View	Wooded
Telephone	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Available	Street Lights	None	<input type="checkbox"/>	<input type="checkbox"/>		
Multimedia	<input type="checkbox"/>	<input type="checkbox"/>		Alley	None	<input type="checkbox"/>	<input type="checkbox"/>		

Other site elements:  Inside Lot  Corner Lot  Cul de Sac  Underground Utilities  Other (describe)  
 FEMA Spec'l Flood Hazard Area  Yes  No FEMA Flood Zone X FEMA Map # 24033C0041E FEMA Map Date 9/16/2016  
 Site Comments: I saw no adverse environmental conditions on the site or in the immediate vicinity of the subject property. Typical utility easements (telephone, electric) do not affect value. The subject property appears to be located in the FEMA flood zone X. Flood hazard map interpretation is believed accurate, it is not guaranteed. The site is located in a Targeted Ecological Area and a full description is included as an addendum.



# LAND APPRAISAL REPORT

File No.: 1902009

TRANSFER HISTORY	My research <input type="checkbox"/> did <input checked="" type="checkbox"/> did not reveal any prior sales or transfers of the subject property for the three years prior to the effective date of this appraisal.				
	Data Source(s): SDAT, brightMLS				
	1st Prior Subject Sale/Transfer	Analysis of sale/transfer history and/or any current agreement of sale/listing: No evidence from current data sources of any sale or transfer of the comparable sales prior to, or in addition to, those cited above within the past year. No evidence from current data sources of any prior sale or transfer of the subject property within the past three years.			
	Date: 03/30/1995 Price: \$0 Source(s): SDAT, brightMLS				
SALES COMPARISON APPROACH	2nd Prior Subject Sale/Transfer				
	Date: 01/19/1972 Price: \$0 Source(s): SDAT, brightMLS				
	FEATURE	SUBJECT PROPERTY	COMPARABLE NO. 1	COMPARABLE NO. 2	COMPARABLE NO. 3
	Address	Rinard Avenue (01-0069971) Beltsville, MD 20705	8609 PERTH LN CLINTON, MD 20735	7711 KIPLING PKWY DISTRICT HEIGHTS, MD 20747	Emerson St Hyattsville, MD 20781
Proximity to Subject		15.73 MILES S	13.20 MILES S	7.15 MILES S	
Sale Price	\$ 0	\$ 7,500	\$ 15,000	\$ 15,000	
Price/ Sq.Ft.	\$	\$ 1.01	\$ 2.03	\$ 2.91	
Data Source(s)	brightMLS, SDAT	brightMLS#1002244348;DOM 6	brightMLS#1003883278;DOM 186	brightMLS#1000034257;DOM 137	
Verification Source(s)	Observation	Observation/CountyTax Record	Observation/CountyTax Record	Observation/CountyTax Record	
VALUE ADJUSTMENT	DESCRIPTION	DESCRIPTION	+(-) \$ Adjust	DESCRIPTION	+(-) \$ Adjust
Sales or Financing		Cash		Cash	
Concessions	N/A	Cash;		Cash;	
Date of Sale/Time	N/A	11/30/18		05/12/17	
Rights Appraised	Fee Simple	Fee Simple		Fee Simple	
Location	Avg Residential	Avg Residential		Avg Residential	
Site Area (in Sq.Ft.)	5,040	7,405	-2,389	7,405	-2,389
Utility	Fair	Fair		Average	-7,500
Zoning	R55	RR		R55	
Site Condition	Raw Land	Raw Land		Raw Land	
Net Adjustment (Total, in \$)		<input type="checkbox"/> + <input checked="" type="checkbox"/> - \$ -2,389		<input type="checkbox"/> + <input checked="" type="checkbox"/> - \$ -9,889	<input type="checkbox"/> + <input checked="" type="checkbox"/> - \$ -7,500
Adjusted Sale Price (in \$)		\$ 5,111		\$ 5,111	\$ 7,500
Summary of Sales Comparison Approach The sales presented are considered comparable based on location, size, zoning and utility compared to the subject property. Other sales analyzed would require less desirable adjustments and were not utilized for that reason. Sales recited are from the subjects market area and are in an acceptable proximity to the subject. All value affecting dissimilarities were adjusted according to market reaction. The indicated range of values brackets the value of the subject. Comparable sale #3 carried the most weight in the reconciliation, because it is closest to the subject in lot size.					
PUD	<b>PROJECT INFORMATION FOR PUDs (if applicable)</b> <input type="checkbox"/> The Subject is part of a Planned Unit Development.				
	Legal Name of Project: N/A				
	Describe common elements and recreational facilities: None.				
RECONCILIATION	<b>Indicated Value by: Sales Comparison Approach \$ 7,500</b>				
	Final Reconciliation The Sales Comparison Approach provides the most reliable opinion of value. All sales were considered when determining the final opinion of value.				
	This appraisal is made <input checked="" type="checkbox"/> "as is", or <input type="checkbox"/> subject to the following conditions: The land sales presented are the best comparables available due to the lack of available residential land sales similar to the subject.				
	<input type="checkbox"/> This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumptions as specified in the attached addenda.				
<b>Based upon an inspection of the subject property, defined Scope of Work, Statement of Assumptions and Limiting Conditions, and Appraiser's Certifications, my (our) Opinion of the Market Value (or other specified value type), as defined herein, of the real property that is the subject of this report is: \$ 7,500, as of: 2/27/2019, which is the effective date of this appraisal. If indicated above, this Opinion of Value is subject to Hypothetical Conditions and/or Extraordinary Assumptions included in this report. See attached addenda.</b>					
ATTACH.	A true and complete copy of this report contains 30 pages, including exhibits which are considered an integral part of the report. This appraisal report may not be properly understood without reference to the information contained in the complete report, which contains the following attached exhibits: <input checked="" type="checkbox"/> Scope of Work				
	<input checked="" type="checkbox"/> Limiting cond./Certifications <input type="checkbox"/> Narrative Addendum <input checked="" type="checkbox"/> Location Map(s) <input checked="" type="checkbox"/> Flood Addendum <input checked="" type="checkbox"/> Additional Sales <input checked="" type="checkbox"/> Photo Addenda <input checked="" type="checkbox"/> Parcel Map <input type="checkbox"/> Hypothetical Conditions <input type="checkbox"/> Extraordinary Assumptions <input type="checkbox"/>				
SIGNATURES	Client Contact: Benjamin Hobbs, Sr.		Client Name: The Prince George's County Government		
	E-Mail: bhobbs@co.pg.md.us		Address: 1400 Mc Cormick Drive, Suite 336, Largo, MD 20774		
	APPRaiser		SUPERVISORY APPRAISER (if required) or CO-APPRAISER (if applicable)		
					
	Appraiser Name: Jacquelin Sonceau		Supervisory or Co-Appraiser Name: _____		
	Company: Beltway Appraisals, LLC		Company: _____		
Phone: (301) 317-8514 Fax: (301) 542-0171		Phone: _____ Fax: _____			
E-Mail: Jack.Sonceau@beltwayappraisals.com		E-Mail: _____			
Date of Report (Signature): 03/04/2019		Date of Report (Signature): _____			
License or Certification #: 30012316 State: MD		License or Certification #: _____ State: _____			
Designation: _____		Designation: _____			
Expiration Date of License or Certification: 07/11/2019		Expiration Date of License or Certification: _____			
Inspection of Subject: <input checked="" type="checkbox"/> Did Inspect <input type="checkbox"/> Did Not Inspect (Desktop)		Inspection of Subject: <input type="checkbox"/> Did Inspect <input type="checkbox"/> Did Not Inspect			
Date of Inspection: 2/27/2019		Date of Inspection: _____			





**Supplemental Addendum**

File No. 1902009

Borrower	N/A N/A				
Property Address	Rinard Avenue (01-0069971)				
City	Beltsville	County	Prince George's	State	MD Zip Code 20705
Lender/Client	The Prince George's County Government				

I certify that, to the best of my knowledge and belief:

- The statements of fact contained in this report are true and correct.
- The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions and are my personal, impartial, and unbiased professional analyses, opinions, and conclusions.
- I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved.
- I have performed no services, as an appraiser or in any other capacity, regarding the property that is the subject of this report within the three-year period immediately preceding acceptance of this assignment.
- I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment.
- My engagement in this assignment was not contingent upon developing or reporting predetermined results.
- My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- My analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the *Uniform Standards of Professional Appraisal Practice*.
- I have made a personal inspection of the property that is the subject of this report.
- No one provided significant real property appraisal assistance to the person signing this certification.
- The reported analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute.

Definition of exposure time, per the Appraisal Institute: "Exposure Time" is: The estimated length of time the property interest being appraised would have been offered on the market prior to the hypothetical consummation of a sale at market value on the effective date of the appraisal; a retrospective estimate based on an analysis of past events assuming a competitive and open market.

All five comparable sales are over 1 mile from the subject property. This distance is farther than standard search parameters but it was necessary to expand this parameter to find comparables that were similar in overall appeal, design, condition, utility, and amenities. The sales presented were considered the best available.

The comparable sales used in this report have not all closed within the past 90 days of the effective date of the appraisal, and/or are within 1 mile of the subject. The comparables used were the best available to the appraiser, as of the date of the inspection.

Per brightMLS, the neighborhood housing trend has been stable over the past 12 months, therefore, no time adjustment is warranted to the comparable sales.

The subject site is land-locked, so the street with the closest access was near Elizabeth Street and Quimby Avenue.

#### COMMENTS ON SALES COMPARISON

The comparables presented are considered the best available featuring design, appeal, condition, utility, and amenities similar to the subject property. Other comparables analyzed would require less desirable adjustments and were not utilized for that reason. The comparables recited are from the subject neighborhood, are in acceptable proximity to the subject, are recent, and the most comparable sale and listing found. All value affecting dissimilarities were adjusted according to market reaction. The indicated range of values brackets the value of the subject. Features regarding each comparable is listed below.

COMPARABLE #1: recent sale; in close proximity of subject; raw land, similar to the subject; similar utility as the subject; similar zoning;

COMPARABLE #2: recent sale; in close proximity of subject; raw land, similar to the subject; superior utility compared to the subject warranting a negative adjustment, because utilities are available; similar zoning;

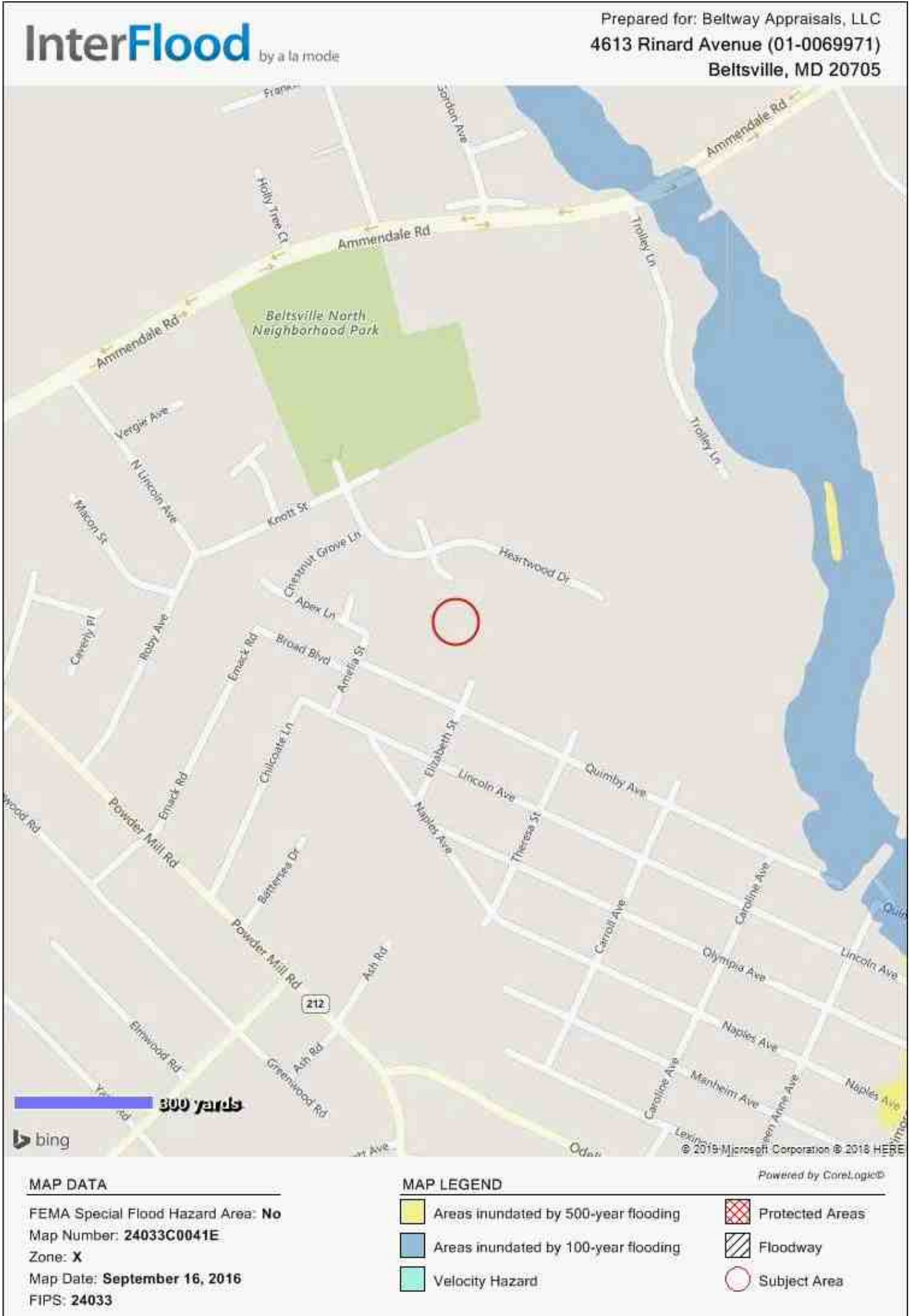
COMPARABLE #3: recent sale; in close proximity of subject; raw land, similar to the subject; superior utility compared to the subject warranting a negative adjustment, because utilities are available; similar zoning;

COMPARABLE #4: recent sale; in close proximity of subject and located in the same city; superior finished lot, warranting a negative adjustment; superior utility as compared to the subject warranting a negative adjustment, because utilities are available; same zoning as the subject;

COMPARABLE #5: recent sale; in close proximity of subject and located in the same city; superior finished lot, warranting a negative adjustment; superior utility compared to the subject warranting a negative adjustment, because utilities are available; same zoning as the subject;

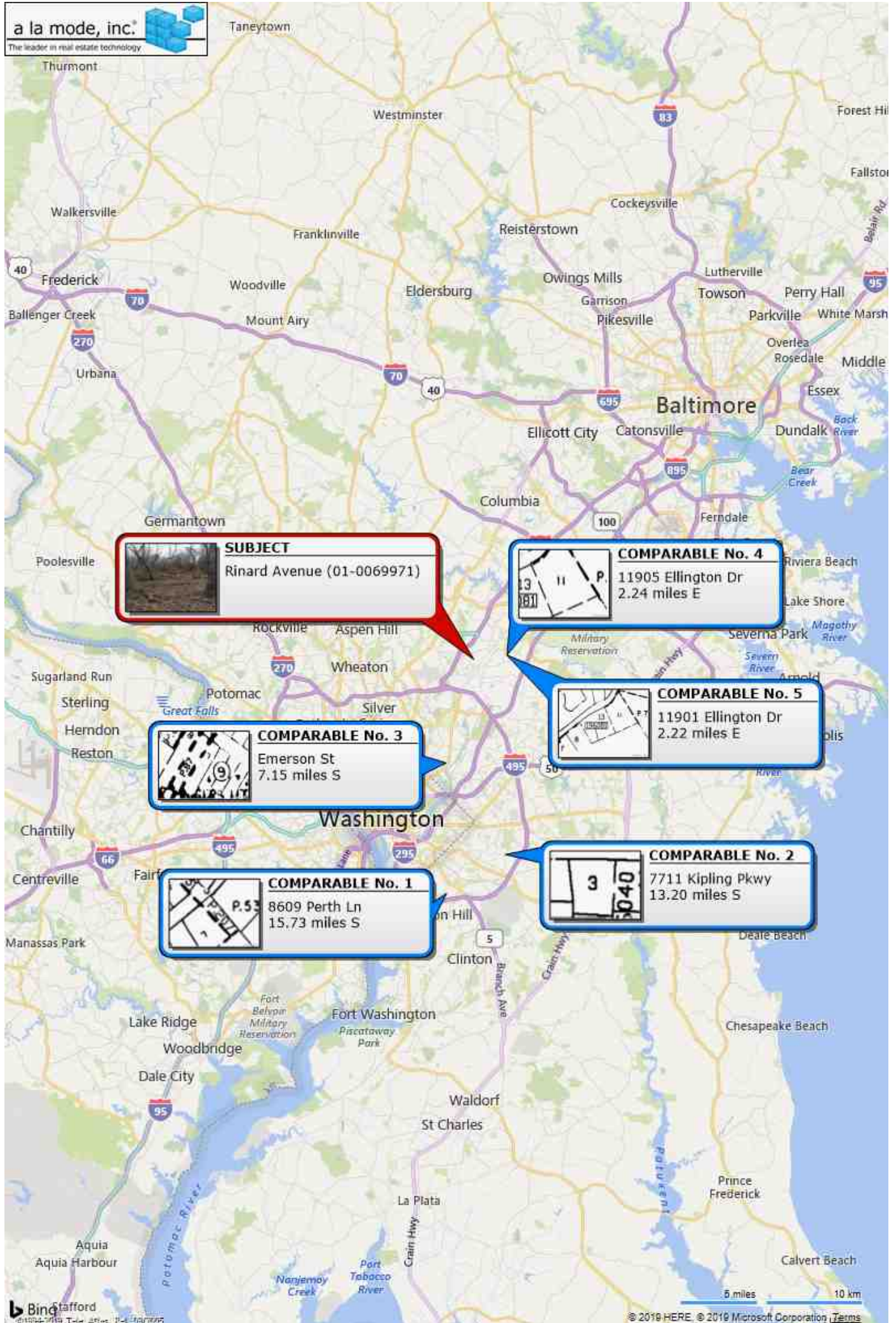
### Flood Map

Borrower	N/A N/A				
Property Address	Rinard Avenue (01-0069971)				
City	Beltsville	County	Prince George's	State	MD Zip Code 20705
Lender/Client	The Prince George's County Government				



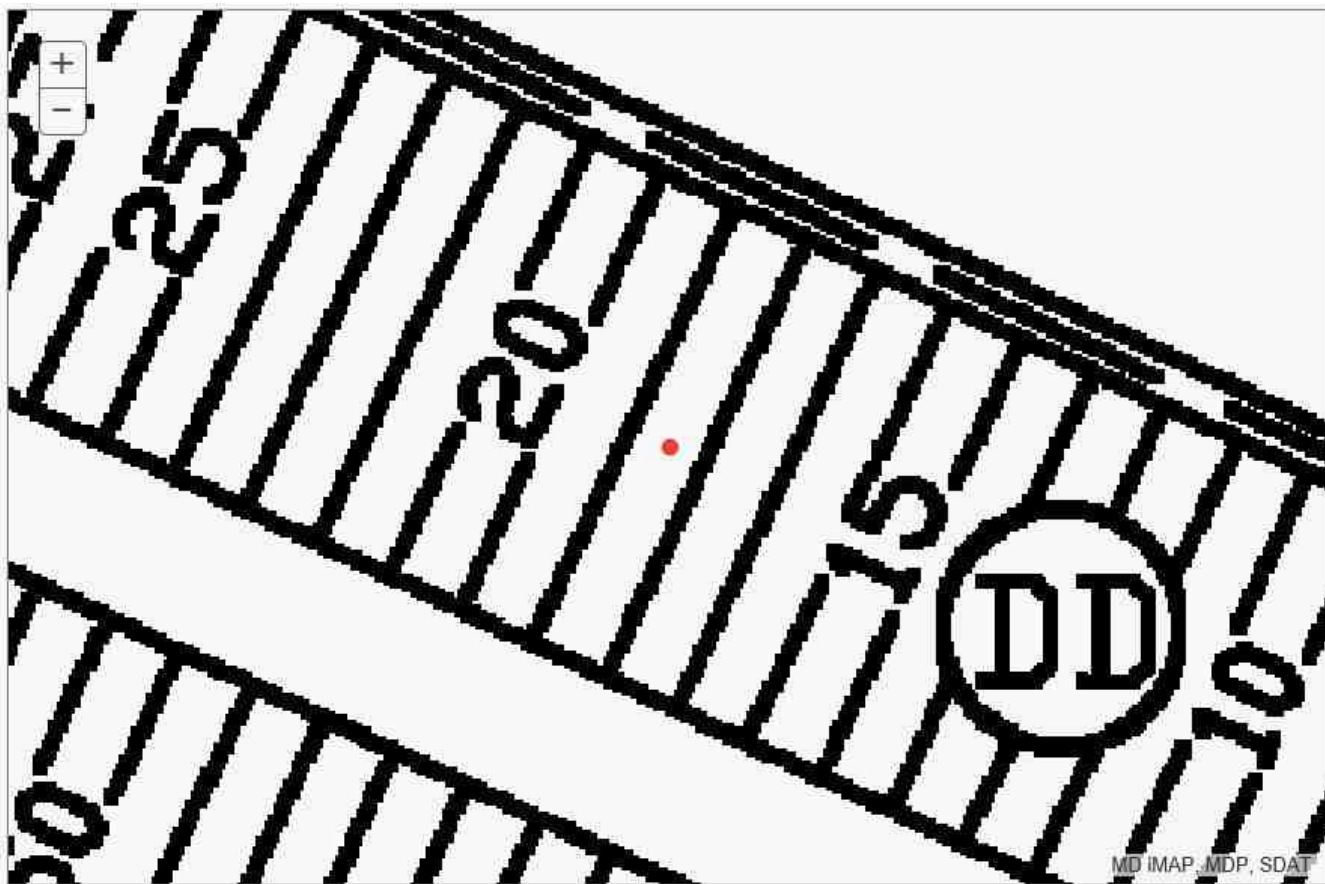
### Location Map

Borrower	N/A N/A				
Property Address	Rinard Avenue (01-0069971)				
City	Beltsville	County	Prince George's	State	MD Zip Code 20705
Lender/Client	The Prince George's County Government				



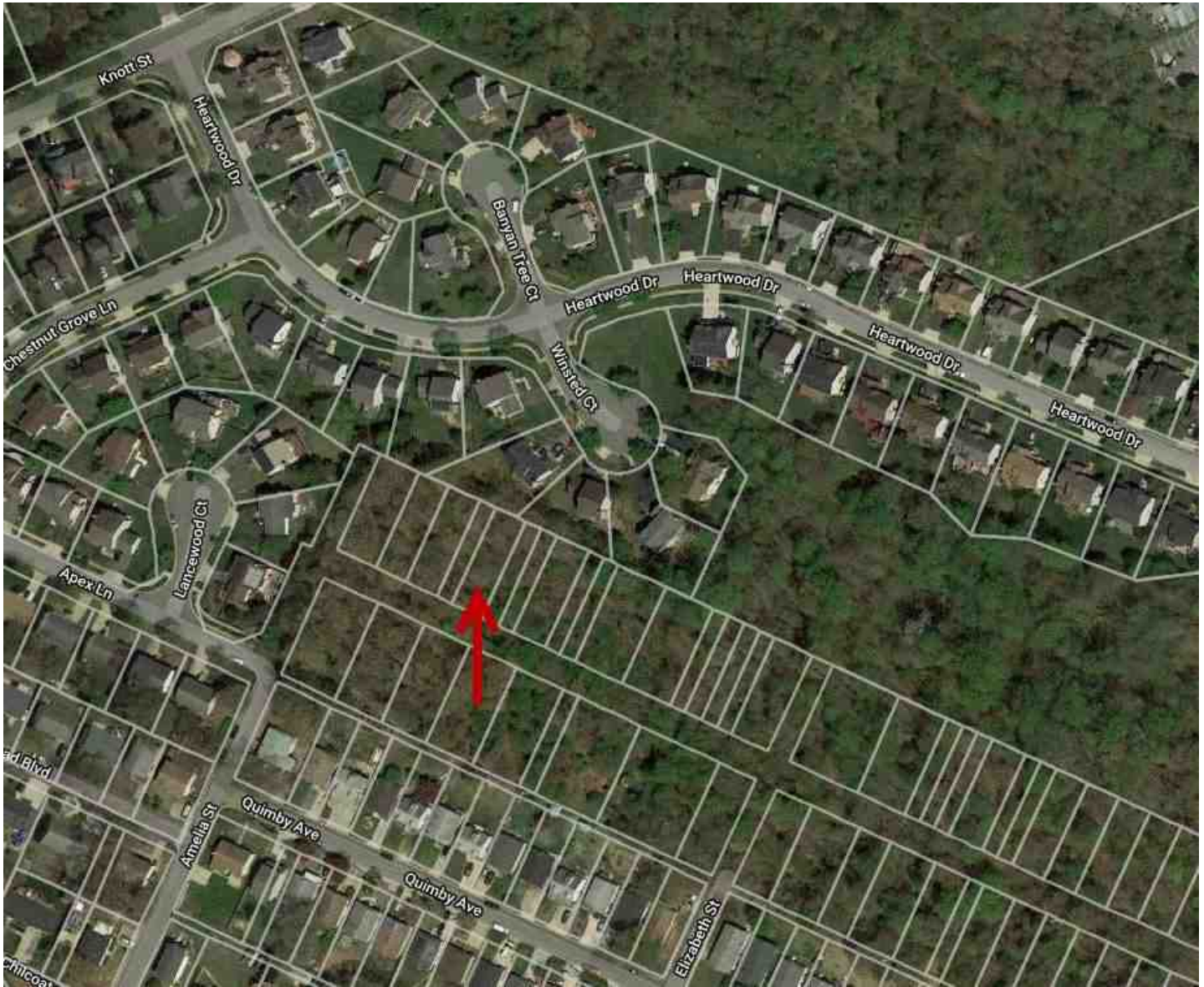
### Plat Map

Borrower	N/A N/A				
Property Address	Rinard Avenue (01-0069971)				
City	Beltsville	County	Prince George's	State	MD Zip Code 20705
Lender/Client	The Prince George's County Government				



### Aerial Map

Borrower	N/A N/A				
Property Address	Rinard Avenue (01-0069971)				
City	Beltsville	County	Prince George's	State	MD Zip Code 20705
Lender/Client	The Prince George's County Government				



### PGAtlas

Borrower	N/A N/A				
Property Address	Rinard Avenue (01-0069971)				
City	Beltsville	County	Prince George's	State	MD Zip Code 20705
Lender/Client	The Prince George's County Government				



**Subject Photo Page**

Borrower	N/A N/A					
Property Address	Rinard Avenue (01-0069971)					
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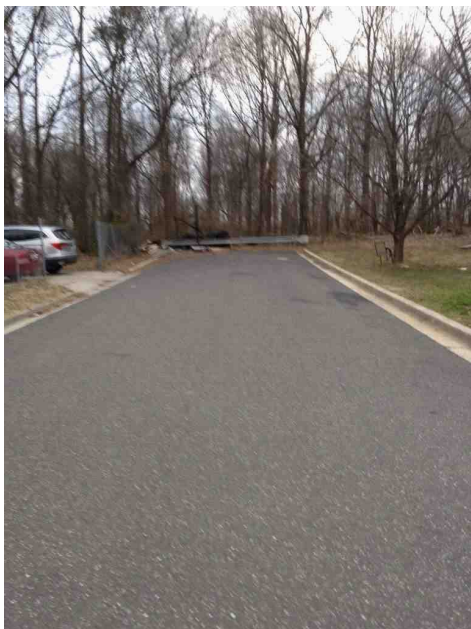


**Subject Front**

Rinard Avenue (01-0069971)  
 Sales Price 0  
 Gross Living Area  
 Total Rooms  
 Total Bedrooms  
 Total Bathrooms  
 Location Avg Residential  
 View sq. ft. +/-  
 Site 5,040  
 Quality  
 Age



**Subject Rear**



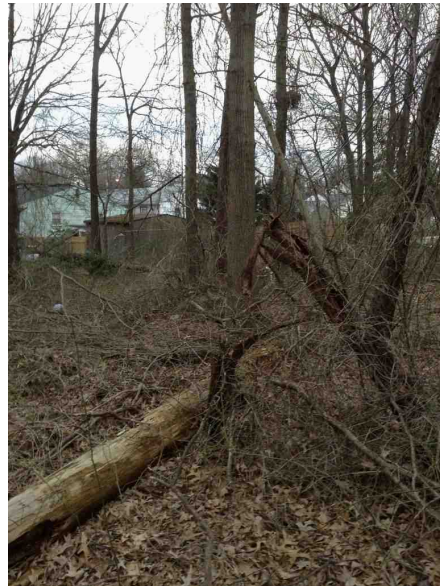
**Subject Street**

**Photograph Addendum**

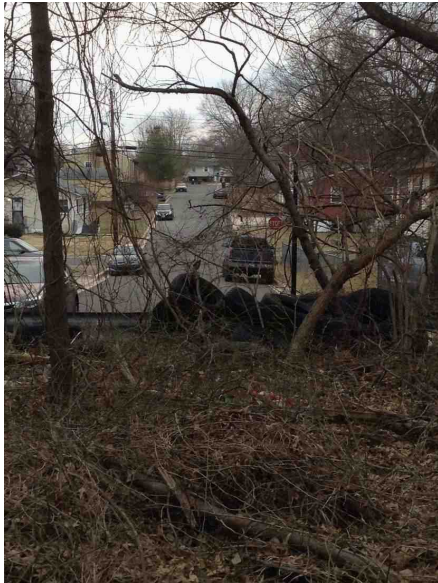
Borrower	N/A N/A				
Property Address	Rinard Avenue (01-0069971)				
City	Beltsville	County	Prince George's	State	MD Zip Code 20705
Lender/Client	The Prince George's County Government				



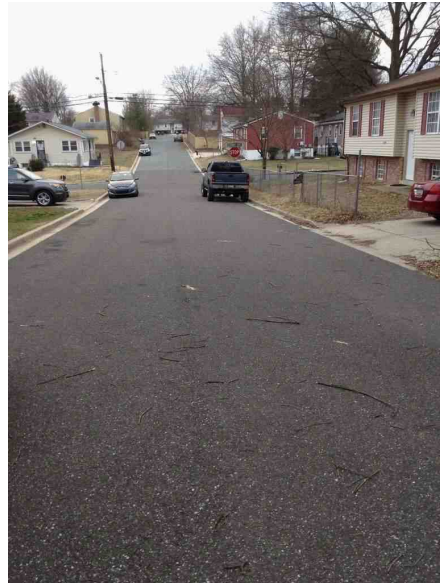
**Aternate site view**



**Aternate site view**



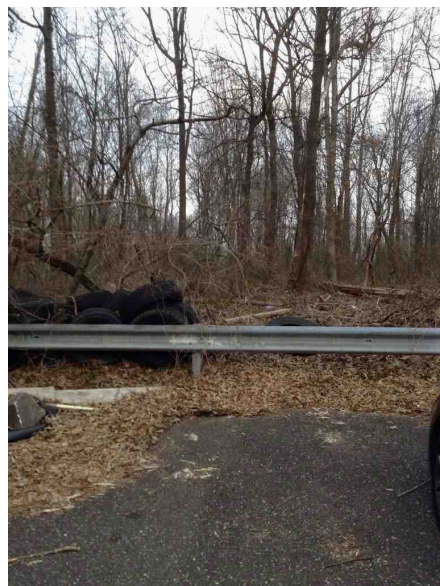
**View of Elizabeth Street**



**Elizabeth Street**



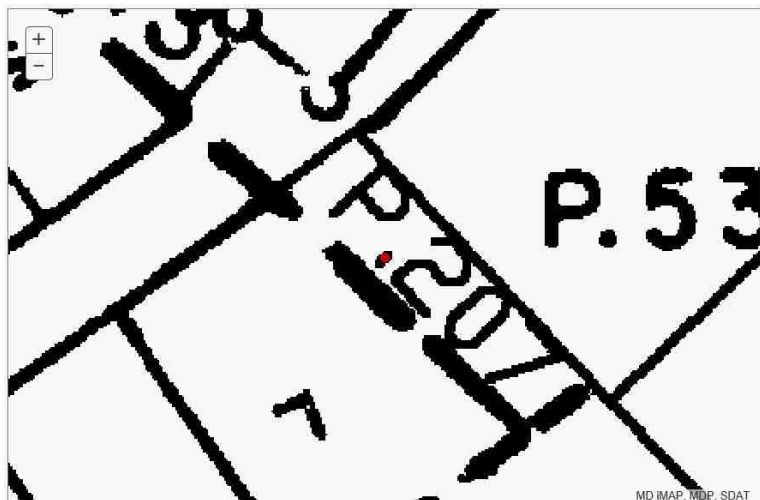
**Aternate site view**



**Dead-end entrance on Elizabeth Street**

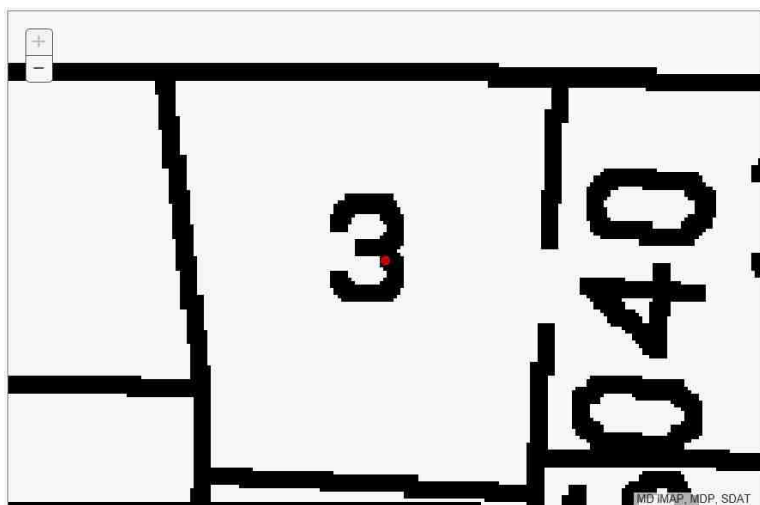
### Comparable Photo Page

Borrower	N/A N/A				
Property Address	Rinard Avenue (01-0069971)				
City	Beltsville	County	Prince George's	State	MD Zip Code 20705
Lender/Client	The Prince George's County Government				



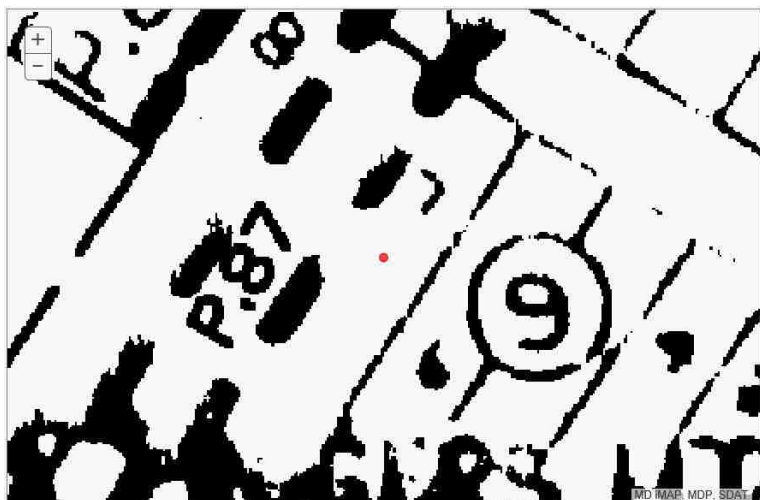
#### Comparable 1

8609 PERTH LN  
 Prox. to Subject 15.73 MILES S  
 Sale Price 7,500  
 Gross Living Area  
 Total Rooms  
 Total Bedrooms  
 Total Bathrooms  
 Location Avg Residential  
 View  
 Site 7,405  
 Quality  
 Age



#### Comparable 2

7711 KIPLING PKWY  
 Prox. to Subject 13.20 MILES S  
 Sale Price 15,000  
 Gross Living Area  
 Total Rooms  
 Total Bedrooms  
 Total Bathrooms  
 Location Avg Residential  
 View  
 Site 7,405  
 Quality  
 Age

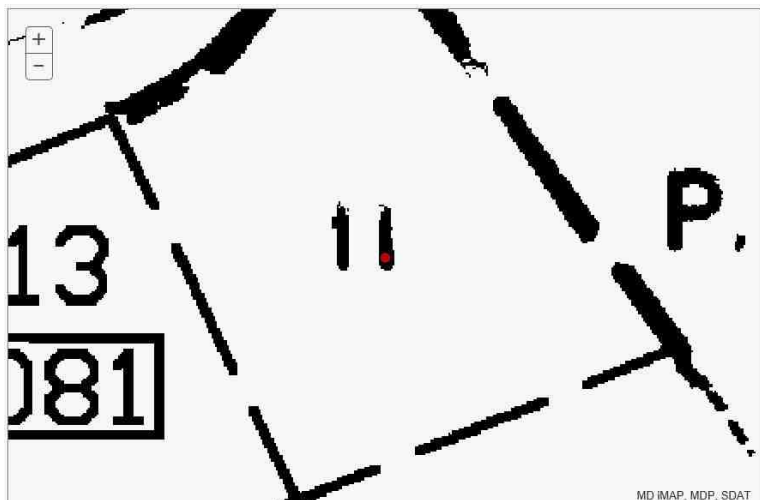


#### Comparable 3

Emerson St  
 Prox. to Subject 7.15 MILES S  
 Sale Price 15,000  
 Gross Living Area  
 Total Rooms  
 Total Bedrooms  
 Total Bathrooms  
 Location Avg Residential  
 View  
 Site 5,150  
 Quality  
 Age

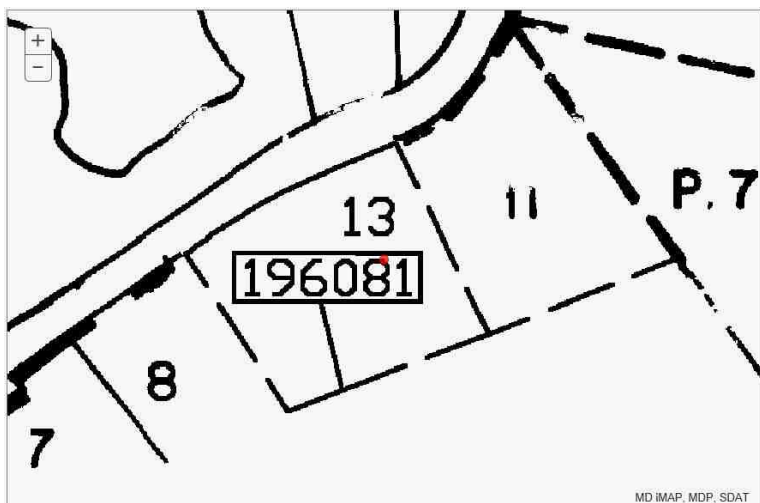
**Comparable Photo Page**

Borrower	N/A N/A				
Property Address	Rinard Avenue (01-0069971)				
City	Beltsville	County	Prince George's	State	MD Zip Code 20705
Lender/Client	The Prince George's County Government				



**Comparable 4**

11905 ELLINGTON DR  
 Prox. to Subject 2.24 MILES E  
 Sale Price 75,000  
 Gross Living Area  
 Total Rooms  
 Total Bedrooms  
 Total Bathrooms  
 Location Avg Residential  
 View  
 Site 20,831  
 Quality  
 Age



**Comparable 5**

11901 ELLINGTON DR  
 Prox. to Subject 2.22 MILES E  
 Sale Price 95,000  
 Gross Living Area  
 Total Rooms  
 Total Bedrooms  
 Total Bathrooms  
 Location Avg Residential  
 View  
 Site 22,740  
 Quality  
 Age

**Comparable 6**

Prox. to Subject  
 Sale Price  
 Gross Living Area  
 Total Rooms  
 Total Bedrooms  
 Total Bathrooms  
 Location  
 View  
 Site  
 Quality  
 Age

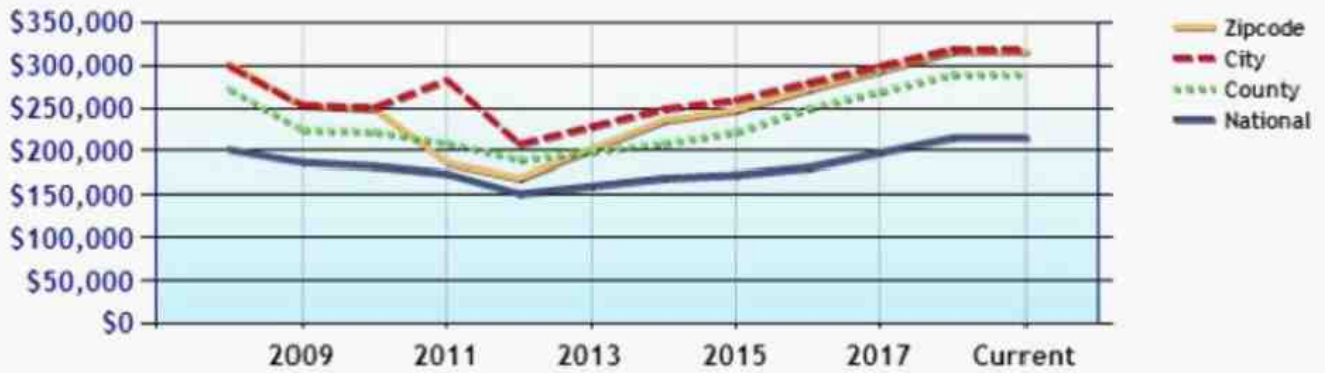


### BRIGHT MLS HOUSING - Page 1

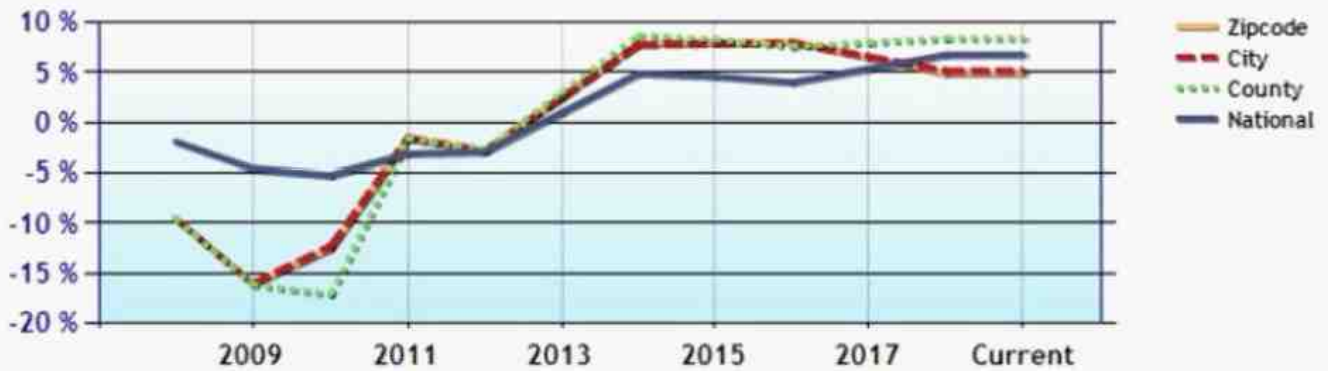
#### Home Values near Zip Code 20705

	Zipcode	City	County	National
? <b>Median Home Value</b>	\$316,900	\$319,700	\$290,400	\$216,200
? <b>Home Appreciation</b>	4.9%	5.2%	8.4%	6.8%

Median Home Value - Ten Year Chart



Home Appreciation - Ten Year Chart

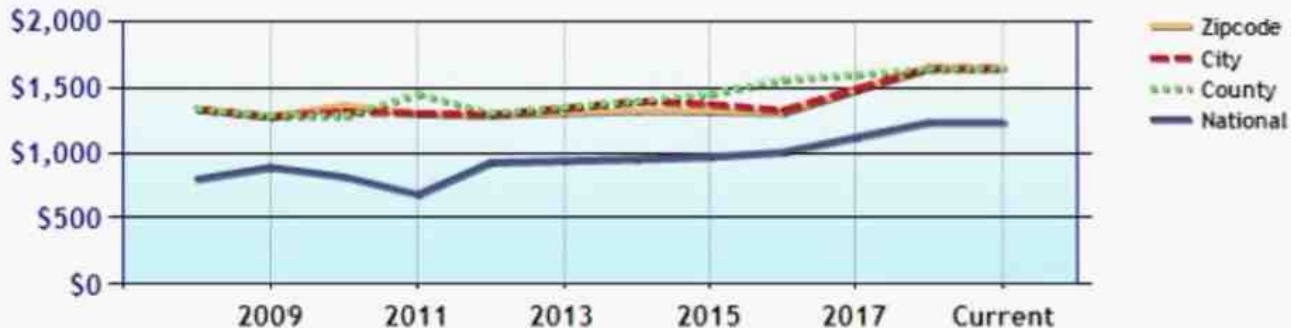


#### Homes Statistics near Zip Code 20705

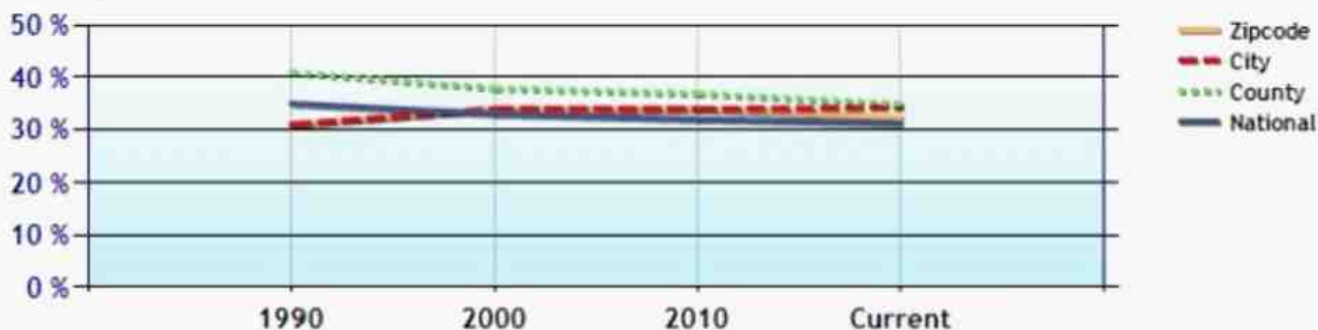
	Zipcode	City	County	National
? <b>Median Age of Home</b>	42.0	46.0	39.0	37.0
? <b>Homes Owned</b>	63.2%	61.2%	57.7%	56.3%
? <b>Homes Rented</b>	32.4%	34.3%	35.0%	31.2%
? <b>Homes Vacant</b>	4.5%	4.5%	7.4%	12.5%

### BRIGHT MLS HOUSING - Page 2

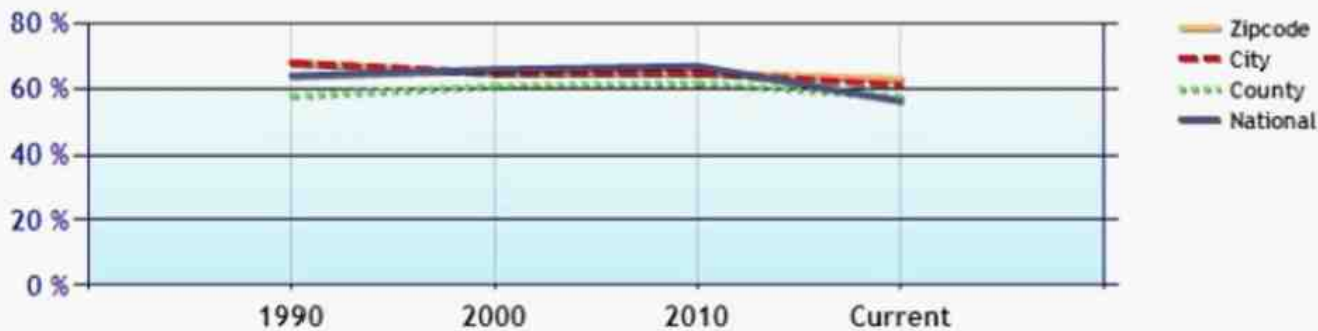
Average Rental Cost - Ten Year Chart



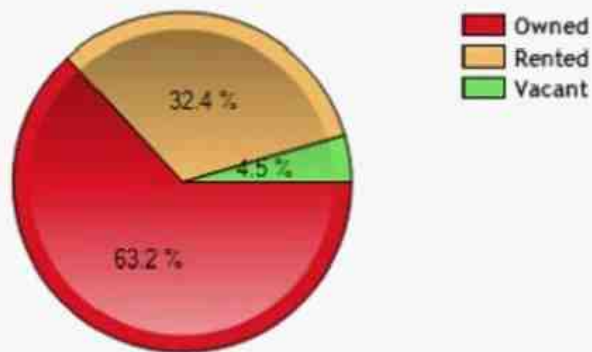
Percentage of Homes Rented - Thirty Year Chart



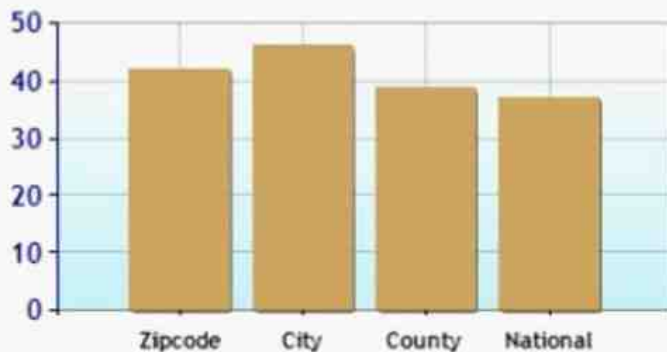
Percentage of Homes Owned - Thirty Year Chart



Home Use



Median Age of Home



The data included herein is a compilation of many disparate datasets obtained from various sources and compiled by Real Estate Digital. [Complete list of data sources.](#) We use our best efforts to present the most accurate and up-to-date information, but we are not responsible for the results of any defects that may be found to exist, or any lost profits or other consequential damages that may result from such defects. You should not assume that this content is error-free or that it will be suitable for the particular purpose that you have in mind when using it. The owner and operator of the website that displays this data makes no warranty or representation of any kind with respect to the completeness or accuracy of the information included herein.

## Targeted Ecological Areas - Page 1

### Layer: Targeted Ecological Areas (ID: 1)

**Name:** Targeted Ecological Areas

**Display Field:** Acres

**Type:** Feature Layer

**Geometry Type:** esriGeometryPolygon

**Description:** Targeted Ecological Areas (TEAs) are lands and watersheds of high ecological value that have been identified as conservation priorities by the Maryland Department of Natural Resources (DNR) for natural resource protection. These areas represent the most ecologically valuable areas in the State: they are the "best of the best". TEAs are preferred for conservation funding through Stateside Program Open Space. This version updates the 2008 TEA layer. The first step in updating TEAs was to create an ecological baseline composed of several ecological databases which included updates of original databases and additional databases developed since 2008. The first component is the updated Green Infrastructure Assessment (circa 2010) which identifies large, contiguous blocks (hubs) of significant forests and wetlands and their connecting corridors. The Green Infrastructure's hub and corridor network of habitat allows plant and animal migration, reduces forest fragmentation if protected, and provides important ecosystem services, such as biodiversity, cleaning air and water, storing nutrients, and protecting areas against storm and flood damage. The rare species and wildlife habitat component identifies areas that support Rare, Threatened, and Endangered Species, rare plant and animal communities, species of Greatest Conservation Need, and wildlife concentrations. The aquatic life hotspots component identifies watersheds supporting freshwater stream ecosystems where conservation is needed to protect and restore areas of high aquatic biodiversity, Tier II regulated streams, and brook trout streams. The water quality protection component identifies sensitive lands such as forests, wetlands, and steep slopes where preservation is important for water quality. The coastal ecosystems component identifies Blue Infrastructure shoreline and watershed protection priorities. These are areas important for sustaining coastal and tidal ecosystems and also identifies land areas important for sustaining spawning and nursery areas for important commercial and recreational fisheries. The climate change adaptation component identifies areas important for sustaining wetlands ecosystems that are changing and moving landward in response to sea level rise. From the ecological baseline, areas that ranked as most important for each of the components were merged to create the Targeted Ecological Areas. Lands that were developed, as identified by the Maryland Department of Planning (2010) were removed from the TEA layer since developed lands are not preferred for Stateside Program Open Space funding. Additionally, lands that are in the 0 foot to 2 foot inundation zone based on the 2011 SLAMM (Maryland Sea-Level Affecting Marshes Model) study performed for all 16 coastal counties and Baltimore City since these areas are not preferred for Stateside Program Open Space funding.

**Definition Expression:** N/A

**Copyright Text:** MD iMAP, DNR

**Default Visibility:** true

**MaxRecordCount:** 35000

**Supported Query Formats:** JSON, AMF, geoJSON

**Min Scale:** 0

**Max Scale:** 0

**Supports Advanced Queries:** true

**Supports Statistics:** true

## Targeted Ecological Areas - Page 2

**Has Labels:** false

**Can Modify Layer:** true

**Can Scale Symbols:** false

**Use Standardized Queries:** true

**Supports Datum Transformation:** true

**Extent:**

XMin: -8848464.8597  
 YMin: 4568369.758000001  
 XMax: -8355552.361300001  
 YMax: 4825781.879299998  
 Spatial Reference: 102100 (3857)

**Drawing Info:**

*Renderer:*  
*Simple Renderer:*  
*Symbol:*  
*Style:* esriSFSSolid  
*Color:* [180, 215, 158, 255]  
*Outline:*  
*Style:* esriSLSSolid  
*Color:* [0, 0, 0, 0]  
*Width:* 0  
  
*Label:*  
*Description:*  
*Transparency:* 0  
*Labeling Info:*

**Advanced Query Capabilities:**

Supports Statistics: true  
 Supports OrderBy: true  
 Supports Distinct: true  
 Supports Pagination: true  
 Supports TrueCurve: true  
 Supports Returning Query Extent: true  
 Supports Query With Distance: true  
 Supports Sql Expression: true  
 Supports Query With ResultType: false

**HasZ:** false

**HasM:** false

**Has Attachments:** false

**HTML Popup Type:** esriServerHTMLPopupTypeAsHTMLText

**Type ID Field:** null

**Fields:**

- OBJECTID ( *type: esriFieldTypeOID , alias: GIS Object ID* )
- Shape ( *type: esriFieldTypeGeometry , alias: GIS Shape* )
- Acres ( *type: esriFieldTypeDouble , alias: Acres* )
- Shape.STArea() ( *type: esriFieldTypeDouble , alias: Shape.STArea()* )

## Targeted Ecological Areas - Page 3

- Shape.STLength() ( type: esriFieldTypeDouble , alias: Shape.STLength() )

**Supported Operations:** [Query](#) [Generate Renderer](#) [Return Updates](#)

## Deed - Page 1

## TAX SALE FORECLOSURE DEED

CLERK OF THE  
CIRCUIT COURT

MAR 30

THIS DEED made this 29 day of March in the year 1995, by and between Robert R. Hagan, Jr., Director of Finance for Prince George's County, Maryland, under and by virtue of the laws of the State of Maryland, party of the first part, and Prince George's County, Maryland, a body corporate and politic, party of the second part,

WHEREAS, by Order of the Circuit Court for Prince George's County, Maryland, in Civil Action CAE 94-20521, passed on the 9th day of March, 1995, it was ordered that the Collector of Taxes for Prince George's County execute a deed of conveyance for the said party of the second part, namely the holder of a certificate of sale, or his assignee, issued by the Collector of Taxes for Prince George's County, pursuant to the provisions of The Tax -Property Article of the Annotated Code of Maryland

WHEREAS, by virtue of the Charter for Prince George's County approved by the voters therein on November 3, 1970, the Office of the Treasurer of Prince George's County was abolished; and

WHEREAS, by Executive Order No. 168, executed on the 30th day of December, 1971, the Director of Finance was authorized and directed to perform all duties and execute all necessary documents that were formally within the province of the Office of the Treasurer and the Collector of Taxes.

NOW, THEREFORE, this Deed witnesseth, that for and in consideration of the relinquishment of the debt of outstanding taxes existing on said property and other good and valuable consideration, receipt of which is hereby acknowledged, the said party of the first part does convey unto the said party of the second part, its successors, and assigns in fee simple, the following described land and premises, situated in the FIRST, SECOND, FIFTH AND SIXTH ELECTION DISTRICTS of the County of Prince George's, State of Maryland, and known and distinguished as:

**Vansville**, Lots 18 and 19, 5,040.00 sq.ft., Block DD, Beltsville Heights, assessed to Edwin J. Uthhoff, Jr., et al. in account number 01-006997-1.

**Bladensburg**, 4,737.00 sq.ft., Lot 85, Cheverly, Liber 6463, Folio 870, assessed to Thomas J. Friday and Candice L. Rester Friday in account number 02-009819-4.

**Piscataway**, Chapel Hill, 2.4790 acres, Map 132, Grid C4, Parcel 120, Liber 6214, Folio 368, assessed to Jesse D. Merritt and June E. Merritt in account number 05-032791-6.

**Piscataway**, Outlot A, 1,236.00 sq.ft., Block C, Tantallon on The Potomac, Liber 5781, Folio 217, renumbered as Liber 5796, Folio 560, assessed to Tantallon Associates in account number 05-037289-6.

**Spaulding**, 2,000.00 sq.ft., Lot 107, Block 3, Spaulding Heights, assessed to A. L. Boulavsky and Vera A. Boulavsky in account number 06-043850-7.

PRINCE GEORGE'S COUNTY CIRCUIT COURT (Land Records) VJ 10081, p. 0254, MSA\_CE64\_10162. Da



Deed - Page 3

PRINCE GEORGE'S COUNTY CIRCUIT COURT (Land Records) VJ 10081, p. 0256, MSA\_CE64\_10162. D.

10081. 256

TRANSFERRED  
 MAR 30 1995  
 BY [Signature] CLERK  
 TRANSFER OFFICE

of payments on the  
 of Prince George's  
 have been paid  
 [Signature]  
 and is not  
 a lien on the  
 of the property  
 and does not  
 constitute a  
 satisfaction of outstanding tax sales.

956695 B1  
 3-29-95  
 DEED TO TRANSFER  
 PRINCE GEORGE'S COUNTY  
 MSA CE64 10162

APPROVED BY COURT ORDER

DIRECTOR OF FINANCE  
Prince George's County, Md.

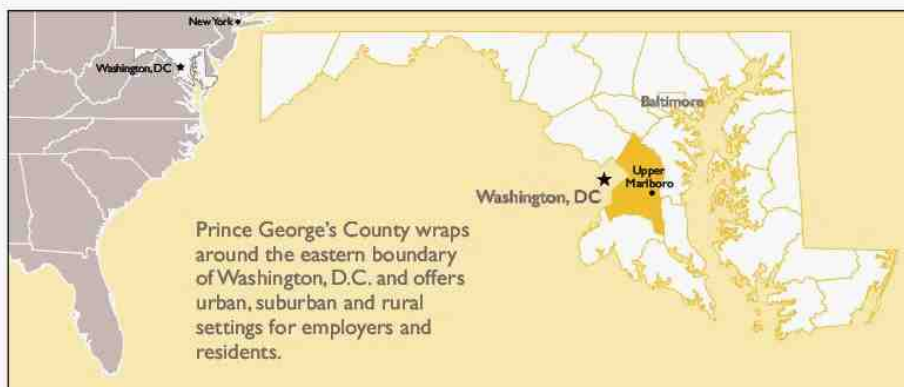
# Brief Economic Facts

## PRINCE GEORGE'S COUNTY, MARYLAND

Prince George's County wraps around the eastern boundary of Washington, D.C. and offers urban, suburban and rural settings. The region is served by three international airports and the Port of Baltimore. The county boasts a friendly business climate, skilled workers and an outstanding quality of life.

Prince George's County has one of the largest technology and aerospace sectors in the state and a growing hospitality sector. Major private employers include SGT, Inovalon, Verizon, and MGM National Harbor Casino and Resort. The county's private sector industries generate \$25.6 billion in economic output. The Brickyards, Woodmore Towne Centre and National Harbor are recent, high-quality mixed-use developments, and Westphalia Town Center is currently under development.

Prince George's County has significant federal facilities, such as Joint Base Andrews, NASA Goddard Space Flight Center, FDA, NOAA, USDA Beltsville Agricultural Research Center, and



the U.S. Citizenship and Immigration Services headquarters currently under construction. Academic facilities include the University of Maryland College Park, the state's flagship public university, and other major institutions. The county's commitment to business growth is reflected by the recent location or expansion of 2U and Kaiser Permanente of the Mid-Atlantic. The county's healthcare sector is also growing, led by the UM Capital Region Medical Center currently under construction.

### LOCATION

Driving distance from Upper Marlboro:	Miles	Kilometers
Atlanta, Georgia	626	1,007
Baltimore, Maryland	37	60
Boston, Massachusetts	433	697
Chicago, Illinois	703	1,131
New York, New York	222	357
Philadelphia, Pennsylvania	133	214
Pittsburgh, Pennsylvania	239	385
Richmond, Virginia	107	173
Washington, DC	18	29

### CLIMATE AND GEOGRAPHY<sup>1</sup>

Yearly Precipitation (inches)	44.1
Yearly Snowfall (inches)	13.9
Summer Temperature (°F)	75.8
Winter Temperature (°F)	36.0
Days Below Freezing	92.0
Land Area (square miles)	487.0
Water Area (square miles)	12.2
Shoreline (miles)	119
Elevation (feet)	sea level to 440

### POPULATION<sup>2,3</sup>

	Prince George's County Households	Prince George's County Population	Maryland part of Washington DC metro*	Maryland
2000	286,610	801,515	2,065,242	5,296,486
2010	304,042	863,420	2,303,870	5,773,552
2020**	321,691	916,150	2,490,650	6,141,900

\*Calvert, Charles, Frederick, Montgomery and Prince George's counties

\*\*Projections

Selected places population (2010): Bowie 54,727; Clinton 35,970; Chillum 33,513; College Park 30,413; South Laurel 26,112; Suitland 25,825; Laurel 25,115

### POPULATION DISTRIBUTION<sup>2,3</sup> (2017)

Age	Number	Percent
Under 5	59,248	6.5
5 - 19	170,776	18.7
20 - 44	320,560	35.1
45 - 64	245,738	26.9
65 and over	116,434	12.8
<b>Total</b>	<b>912,756</b>	<b>100.0</b>
Median age		37.2 years



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2019

## BRIEF ECONOMIC FACTS - Page 2

# Brief Economic Facts PRINCE GEORGE'S COUNTY, MARYLAND

## LABOR AVAILABILITY<sup>3,4,5</sup> (BY PLACE OF RESIDENCE)

Civilian Labor Force (2017 avg.)	Labor Mkt.	
	County	Area*
Total civilian labor force	511,766	1,779,286
Employment	490,451	1,704,411
Unemployment	21,315	74,875
Unemployment rate	4.2%	4.2%

Residents commuting outside the county to work (2013-2017)	Number	Percent
	284,654	60.6%

Employment in selected occupations (2013-2017)		
Management, business, science and arts	184,439	38.7%
Service	98,360	20.6%
Sales and office	105,938	22.2%
Production, transp. and material moving	41,404	8.7%

\* Prince George's, Anne Arundel and Montgomery counties, MD and Washington, D.C.

## MAJOR EMPLOYERS<sup>6,7</sup> (2018)

Employer	Product/Service	Employment
University System of Maryland*	Higher education	20,250
Joint Base Andrews Naval Air Facility Washington**	Military installation	17,500
U.S. Internal Revenue Svc.**	Revenue collection	4,735
U.S. Census Bureau**	Demographic research	4,605
NASA - Goddard Space Flight Center**	Space research	3,000
United Parcel Service (UPS)	Mail and package delivery	3,000
MGM National Harbor	Casino gaming	2,785
Marriott International	Hotels and motels	2,200
Prince George's Community College	Higher education	2,045
Natl. Maritime Intelligence-Integration Office**	Maritime intelligence analysis	1,890
University of Maryland Capital Region Health	Medical services	1,800
Verizon	Telecommunications	1,800
U.S. Dept. of Agriculture**	Agricultural research	1,725
Melwood	Social services	1,400
National Oceanic and Atmospheric Admin.**	Weather analysis and reporting	1,375
Doctors Community Hospital	Medical services	1,300
MedStar Southern Maryland Hospital Center	Medical services	1,240
Adelphi Laboratory Center**	Military installation	1,235

Excludes post offices, state and local governments, national retail and national foodservice; includes higher education

\*Includes UMCP, UMUC and Bowie State University

\*\*Employee counts for federal and military facilities exclude contractors to the extent possible; embedded contractors may be included

## EMPLOYMENT<sup>4</sup> (2017, BY PLACE OF WORK)

Industry	Estab-lishments	Annual Avg. Empl.	Emp. %	Avg. Wkly. Wage
Federal government	114	27,210	8.5	\$1,978
State government	15	21,131	6.6	1,082
Local government	299	41,068	12.8	1,164
Private sector	15,626	230,244	72.0	970
Natural resources and mining	18	114	0.0	923
Construction	1,700	26,681	8.3	1,318
Manufacturing	336	7,709	2.4	1,208
Trade, transportation and utilities	3,469	60,891	19.0	790
Information	162	3,611	1.1	1,403
Financial activities	1,290	11,563	3.6	1,106
Professional and business services	3,241	40,910	12.8	1,349
Education and health services	2,243	34,107	10.7	998
Leisure and hospitality	1,607	35,714	11.2	469
Other services	1,551	8,935	2.8	770
<b>Total</b>	<b>16,056</b>	<b>319,654</b>	<b>100.0</b>	<b>1,088</b>

Includes civilian employment only

## HOURLY WAGE RATES<sup>1</sup> (2017)

Selected Occupations	Median	Entry	Experienced
Accountants	\$38.32	\$24.08	\$48.70
Bookkeeping/accounting clerks	21.68	15.29	25.96
Computer systems analysts	44.30	30.05	50.45
Computer user support specialists	24.80	14.23	30.41
Customer service representatives	16.16	11.34	20.60
Electronics engineering technicians	33.38	24.81	40.57
Freight, stock and material movers, hand	11.96	10.64	15.80
Industrial truck operators	20.71	14.70	23.79
Maintenance workers, machinery	26.35	18.27	29.28
Mechanical engineers	46.34	31.87	55.00
Network administrators	49.28	34.93	60.54
Packaging and filling machine operators	11.13	9.88	14.62
Packers and packagers, hand	11.45	9.90	15.28
Secretaries	19.97	13.57	23.80
Shipping/receiving clerks	18.18	12.10	20.85
Team assemblers	16.14	10.59	20.29
Telemarketers	13.09	11.01	16.23

Wages are an estimate of what workers might expect to receive in Prince George's County and may vary by industry, employer and locality

**BRIEF ECONOMIC FACTS - Page 3**

# Brief Economic Facts

## SCHOOLS AND COLLEGES<sup>3,8</sup>

### Educational Attainment - age 25 & over (2013-2017)

High school graduate or higher	86.1%
Bachelor's degree or higher	31.9%

### Public Schools

Number: 121 elem.; 36 middle/combined; 24 high; 9 charter  
 Enrollment: 132,667 (Sept. 2018)  
 Cost per pupil: \$14,613 (2016-2017)  
 Students per teacher: 14.3 (Oct. 2017)  
 High school career / tech enrollment: 7,574 (2017)  
 High school graduates: 7,928 (July 2017)

### Nonpublic Schools Number: 177 (Sept. 2017)

### Higher Education Enrollment ('18) Degrees ('17)

<b>2-year institution</b>		
Prince George's Community College	11,890	856
<b>Major 4-year institutions</b>		
Bowie State University	6,320	1,036
Capitol Technology University	743	176
University of Maryland, College Park	41,200	10,713
Univ. of Maryland University College	60,270	11,267

Undergraduate and graduate courses are offered at the Laurel College Center through 6 Maryland public colleges/universities. Central Michigan and Embry-Riddle Aeronautical Universities offer courses at Joint Base Andrews.

## TAX RATES<sup>9</sup>

	Prince George's Co.	Maryland
<b>Corporate Income Tax (2019)</b>	none	8.25%
Base – federal taxable income		
<b>Personal Income Tax (2019)</b>	3.20%	2.0%-5.75%*
Base – federal adjusted gross income		
*Graduated rate peaking at 5.75% on taxable income over \$300,000		
<b>Sales &amp; Use Tax (2019)</b>	none	6.0%
Exempt – sales for resale; manufacturer's purchase of raw materials; manufacturing machinery and equipment; purchases of materials and equipment used in R&D and testing of finished products; purchases of computer programs for reproduction or incorporation into another computer program for resale		
<b>Real Property Tax (FY 19)</b>	\$1.00	\$0.112
Effective rate per \$100 of assessed value		
In addition to this rate, there are some miscellaneous taxes and/or special taxing areas in the county; in an incorporated area, the county rate will vary and a municipal rate will also apply		
<b>Business Personal Property Tax (FY 19)</b>	\$2.50	none
Rate per \$100 of depreciated value		
Exempt – manufacturing and R&D machinery, equipment, materials and supplies; manufacturing, R&D and warehousing inventory		
In an incorporated area, the county rate will vary and a municipal rate will also apply; municipal exemptions may be available		
<b>Major Tax Credits Available</b>		
Enterprise Zone (incl. Focus Area), Job Creation, More Jobs for Marylanders (Tier 1), R&D, Biotechnology and Cybersecurity Investment, Revitalization, Arts & Entertainment Dist.		

## INCOME<sup>3</sup> (2013-2017)

Distribution	Percent Households		
	Pr. George's Co.	Maryland	U.S.
<b>Under \$25,000</b>	11.6	14.2	21.3
<b>\$25,000 - \$49,999</b>	17.3	17.1	22.5
<b>\$50,000 - \$74,999</b>	18.8	16.5	17.7
<b>\$75,000 - \$99,999</b>	14.6	13.1	12.3
<b>\$100,000 - \$149,999</b>	20.0	18.7	14.1
<b>\$150,000 - \$199,999</b>	9.5	9.7	5.8
<b>\$200,000 and over</b>	8.2	10.7	6.3
<b>Median household</b>	\$78,607	\$78,916	\$57,652
<b>Average household</b>	\$95,699	\$103,845	\$81,283
<b>Per capita</b>	\$34,391	\$39,070	\$31,177
<b>Total income (millions)</b>	\$29,350	\$226,495	\$9,658,475

## HOUSING<sup>3,10</sup>

<b>Occupied Units (2013-2017)</b>	306,694 (61.8% owner occupied)
<b>Housing Transactions (2018)*</b>	
Units sold	9,956
Median selling price	\$286,098

\*All multiple listed properties; excludes auctions and FSBO

## BUSINESS AND INDUSTRIAL PROPERTY<sup>6</sup>

The county offers a range of business locations, including urban mixed-use developments at Metro stations, suburban office parks, a Foreign Trade Zone countywide, State Enterprise Zone, Opportunity Zones, and distribution and manufacturing parks with rail and highway access. The **University of Maryland Discovery District** provides opportunities for direct collaboration with one of the top universities in the nation. Class A office space with great access is available in Laurel, Calverton, Bowie, College Park, Beltsville, Greenbelt, Hyattsville, Largo, and many other locations.

Prince George's County enacted landmark legislation establishing a \$50 million **Economic Development Incentive Fund (EDIF)** that provides loans, guarantees and conditional loans for projects in the county that create jobs and investment.

### Business Incubators

Bowie Business Innovation Center, Bowie  
 Maryland International Incubator, College Park  
 Prince George's County Innovation Station, Largo  
 Technology Advancement Prog., Univ. of MD at College Park

Market Profile Data (2018)	Low	High	Average
<b>Land – cost per acre</b>			
Industrial	\$40,000	\$800,000	\$250,000
Office	\$125,000	\$2,000,000	\$300,000
<b>Rental Rates – per square foot</b>			
Warehouse / Industrial	\$3.75	\$14.48	\$7.31
Flex / R&D / Technology	\$6.00	\$19.00	\$11.14
Class A Office	\$16.00	\$36.00	\$21.14

# Brief Economic Facts PRINCE GEORGE'S COUNTY, MARYLAND

## TRANSPORTATION

**Highways:** I-95, I-495, U.S. 1, U.S. 50, U.S. 301, Baltimore-Washington Parkway (MD 295), and Intercounty Connector (MD 200)

**Mass Transit:** MARC (MD Area Regional Commuter) serves the Baltimore-Washington corridor, with nine locations in the county; WMATA (Washington Metro Area Transit Authority) provides 70 bus routes and rail service; 15 stations on the Blue, Orange and Green Metro rail lines; local bus system with 28 routes

**Rail:** CSX Transportation and Norfolk Southern Railway; Amtrak Metroliner passenger service from D.C. to New York with intermediate stops, including the Capital Beltway Station at New Carrollton; and the 16 mile/21 station Purple Line light rail transit system under construction, connecting Prince George's and Montgomery counties

**Truck:** All major motor freight common carriers serve the county

**Water:** Served by the Port of Baltimore, a leading U.S. automobile and break-bulk port, with a 50' channel and seven public terminals including the state-of-the-art Intermodal Container Transfer Facility; one of only four ports on the East Coast able to accommodate Neo-Panamax ships

**Air:** Baltimore/Washington International Thurgood Marshall Airport, accessible by bus, train and shuttle van; Ronald Reagan Washington National Airport, minutes from the Capital Beltway and accessible by bus and metro; and Washington Dulles International Airport, accessible by bus and car

## RECREATION AND CULTURE

**Parks and Recreation:** Maryland-National Capital Park and Planning Commission manages nearly 26,000 acres of parkland with over 90 miles of paved hiker/biker/equestrian trails; 127 neighborhood parks; 39 community centers; 27 recreational buildings; 10 aquatic facilities; three ice rinks; four golf courses; 214 tennis courts and an indoor/outdoor tennis facility; the Prince George's Equestrian Center and the Show Place Arena; an airport (the oldest in operation); a marina; and the Prince George's Sports and Learning Complex

**Sports:** Comcast Center, Maryland Stadium, Samuel Riggs IV Alumni Center, FedEx Field (home of the Washington Redskins), and a 10,000 seat AA baseball stadium

**Cultural and Historical:** Clarice Smith Performing Arts Center at the University of Maryland; many historical sites and museums; the Smithsonian Institutions, the Kennedy Center, and the National Gallery of Art are just across the county line in the nation's capital

**Arts & Entertainment District:** Gateway Arts District

**Attractions:** Six Flags America theme park; MGM National Harbor, a luxury waterfront dining, retail, entertainment and gaming resort on the Potomac River; and Tanger Outlets with 80 designer and name brand stores

## UTILITIES

**Electricity:** Baltimore Gas and Electric, Potomac Electric Power Company, and Southern Maryland Electric Cooperative, Inc.; customers may choose their electric supplier

**Gas:** Natural gas supplied by Baltimore Gas and Electric and Washington Gas; customers may choose their gas supplier

**Water and Sewer:** Washington Suburban Sanitary Commission

**Telecommunications:** Verizon, Comcast, Level 3 Communications and others have significant fiber throughout the county; AT&T, Sprint, Cavalier, Cox, and other carriers and resellers also offer services on proprietary and leased lines

## GOVERNMENT<sup>11</sup>

**County Seat:** Upper Marlboro

**Government:** County executive elected at large and nine county council members elected by district for four-year terms; charter form of government allows for the separation of the executive from the legislative branch; lawmaking powers are vested in an elected legislative body

Angela D. Alsobrooks, County Executive 301.952.4131

Todd M. Turner, Chair, County Council 301.952.3060

**Website:** [www.princegeorgescountymd.gov](http://www.princegeorgescountymd.gov)

**County Bond Rating:** AAA (S&P); Aaa (Moody's); AAA (Fitch)

**Prince George's County Economic Development Corporation**

David Iannucci, President and CEO

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Largo, Maryland 20774

Telephone: 301.583.4650

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### Sources:

- 1 National Oceanic and Atmospheric Administration (1981-2010 normals); Maryland Geological Survey
- 2 Maryland Department of Planning
- 3 U.S. Bureau of the Census
- 4 Maryland Department of Labor, Licensing and Regulation, Office of Workforce Information and Performance
- 5 U.S. Bureau of Labor Statistics
- 6 Prince George's County Economic Development Corporation
- 7 Maryland Department of Commerce
- 8 Maryland State Department of Education; Maryland Higher Education Commission
- 9 Maryland State Department of Assessments and Taxation; Comptroller of the Treasury
- 10 Maryland Association of Realtors
- 11 Maryland State Archives; Maryland Association of Counties



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Lt. Governor

Kelly M. Schulz  
Secretary

STATE OF MARYLAND

DEPARTMENT OF LABOR, LICENSING AND REGULATION

COMMISSION OF RE APPRAISERS & HOME INSPECTORS  
CERTIFIES THAT:

JACQUELIN F SONCEAU

IS AN AUTHORIZED: 03 - CERTIFIED RESIDENTIAL

LIC/REG/CERT  
12316

*J. Sonceau*  
Signature of Bearer

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07-11-2019

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06-13-2016

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*Kelly M. Schulz*  
Secretary DLLR

WHERE REQUIRED BY LAW THIS MUST BE CONSPICUOUSLY DISPLAYED IN OFFICE TO WHICH IT APPLIES