



Rushern L. Baker, III
County Executive



OFFICE
of
**SCENTRAL
SERVICES**

The
Central
Connections

BI-ANNUAL NEWSLETTER



Roland L. Jones
Director



Connecting resources »»»»»»»» need

you to the
you need when you
them .



CONNECT INSIDE *this edition...*

From the *Director*

At the Office of Central Services we strive each day to improve our quality of service. Our leaders examine policies and processes ensuring we are providing our customers with the best resources our Agency can offer.

This is why we emphasize the importance of being connected. Together we are able to accomplish far more than operating independently. We excel by combining and capitalizing on one another's strengths.

It is with immense pride that I present our bi-annual Agency newsletter. In it, we highlight our ability to effectively come together in accomplishing great achievements for the County and its citizens.

As we continue in the journey, we look forward to connecting with each of you to make Prince George's County great. Let's connect!



Roland L. Jones, Director

**President Clinton
Global Initiative**

Pepco-Exelon Merger

**U.S. Pan Asian
Chamber of
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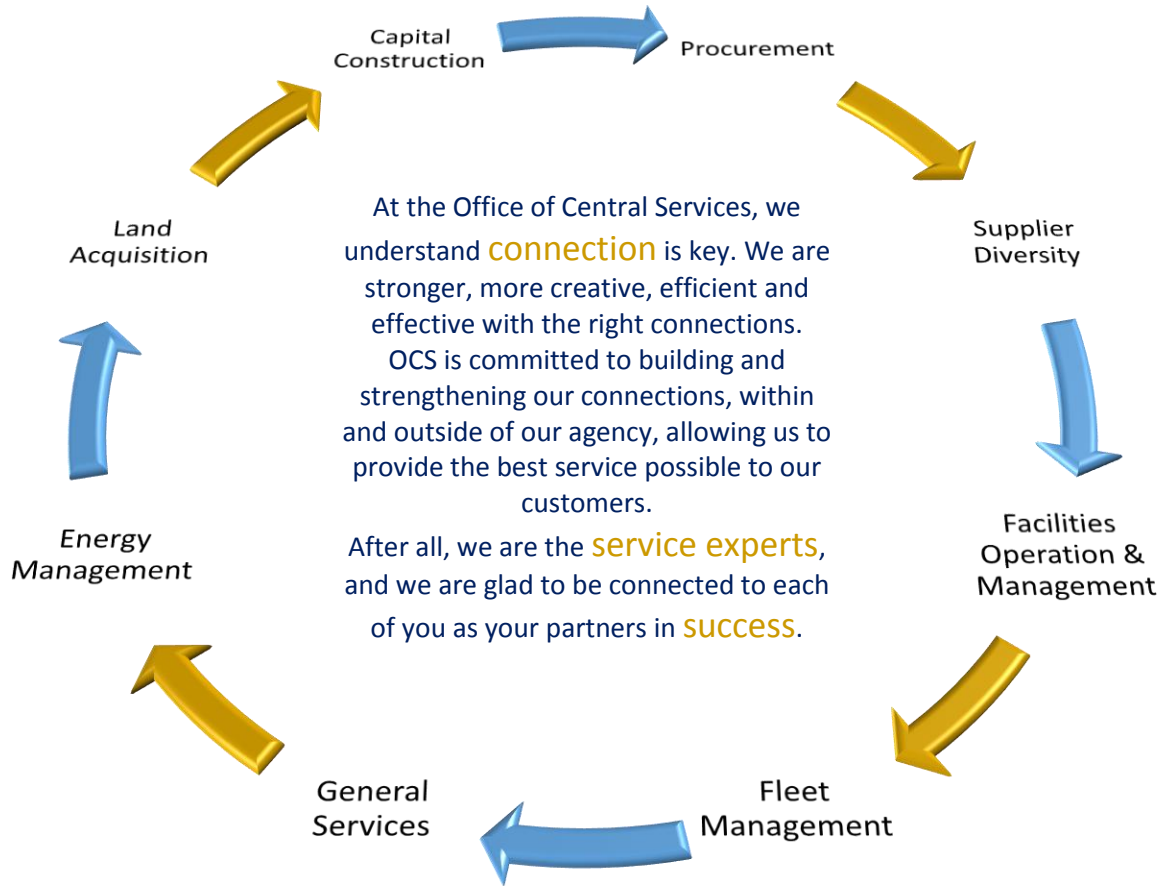
**Hybrid Cargo Vans
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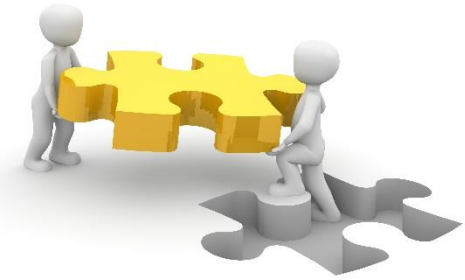
and MORE



Success is often the result of having the right »»» CONNECTIONS.



KEY FEATURES CONNECTION



Office of Central Services Participates in President Clinton Global Initiative

OCS NEWSLETTER FEATURE

The Clinton Global Initiative of America recently held a conference in Atlanta, GA with leaders from all over the country convening to discuss key issues surrounding economic growth, social mobility and longevity in remaining competitive. Subject matter experts in business, philanthropy and government gathered as they committed to each examine their roles as well as come up with potential solutions that would result in a lasting impact.



Office of Central Services' Director Roland Jones was in attendance representing Prince George's County Government in partnership with Corvias Solutions. Together the two entities have agreed to do their part by conducting a benchmark study of the County's Community-Based Public Private Partnership (CBP3) water investment model more commonly known as the Clean Water Partnership.

The initiative has called for plans that are detailed and measurable to address the global challenges. Prince George's County and Corvias aim to provide a solution not only addressing the global concerns but also to bolster education and workforce development. Both have made a commitment to ensure the needs of County residents, as well as those of local, disadvantaged, women and minority owned business remain a priority.



Former President Bill Clinton praised organizations for their willingness to commit to such a worthy cause.



Pepco-Exelon Merger Provides \$25 Million to Prince George’s and Montgomery Counties for Jobs, Energy Efficiency, Sustainability



Prince George’s County, along with Montgomery County, was the recent recipient of \$25 million from Pepco and Exelon in an ongoing effort to continue to support workforce development, job creation, energy efficiency and sustainability programs. The monies

were a part of Pepco and Exelon’s merger benefits as they continue to deliver on their commitments. County Executive Rushern L. Baker, III, and Montgomery County Executive Isiah Leggett attended the conference where the announcement was made. County Executive Baker commended both Pepco and Exelon on remaining true to their merger commitments and expressed his pleasure at County residents located in the Transforming Neighborhoods Initiative areas benefitting greatly from the funding.

The funds are expected to be utilized in the stimulation of investments that promote water conservation, clean transportation, and other energy technologies. President and CEO of Pepco, Dave

Velazquez, assured citizens that the company would invest in the community attracting skilled workers to jobs created just for them.

According to the terms of the merger, Prince George’s County will receive \$13.2 million for energy efficiency, \$6 million for sustainability projects, and another \$1.24 million towards workforce development. Funds are received in annual installments.



Erica Bannerman, Energy Manager of OCS, is responsible for the proper management and allocation of the program’s associated resources.

Prince George’s County Announces Memorandum of Understanding with U.S. Pan Asian Chamber of Commerce



Recently County Executive Rushern L. Baker, III announced a partnership between the County and the U.S. Pan Asian American Chamber of Commerce (“USPAACC”). The two entities entered into a Memorandum of Understanding (MOU). As a result of the MOU, effective July 1, 2016, Prince George’s County will begin accepting USPAACC Minority Business

Enterprise (MBE) certifications as part of the County’s Supplier Diversity program.

“The Memorandum of Understanding is a significant step for the County as well as Asian American companies looking to do business with Prince George’s County,” said Prince George’s County Executive Rushern L. Baker, III. “I salute your organization for your global commitment to providing opportunities for service, networking and

(cont.) leadership development to your members and we look forward to this new partnership and expanding our network and MBE program with the Asian American business community.”

“We welcome the opportunity to partner with Prince George’s County in providing Asian American suppliers greater access to procurement opportunities,” said USPAACC National President & CEO Susan Au Allen. “This MOU is an essential message of collaboration throughout the state of Maryland and across industries, it also reinforces USPAACC’s mission of creating economic parity, inclusion, and minority business growth in the mainstream.”

Currently, Prince George’s County acknowledges certifications from the Maryland Department of Transportation, Washington Metropolitan Area Transit Authority, National/Capital Region Minority Supplier Development Council, Women Presidents’ Educational Organization and the Department of Veterans Affairs.

The Prince George’s County Supplier Development & Diversity Division (“SDDD”) exists to maximize the County government’s use of certified local, small, minority and disadvantaged and veteran businesses for procurement opportunities. SDDD also encourages the private sector to utilize these businesses for major projects in the County.



SDDD has worked diligently to build up Prince George’s County’s use of minority and disadvantaged businesses through procurement assistance, business development, certification, education and training and advocacy.

Prince George’s County partners with the Capital Region Minority Supplier Development Council for the *Get on the Bus Tour* promoting Economic Development

The Office of Central Services and Prince George’s County Economic Development Corporation hosted the **Capital Region Minority Supplier Development Council’s “Get on the Bus” Tour**. Elected officials, major corporations, Minority Business Enterprises and County based businesses toured promising development sites as a part of the County’s participation in the Maryland Economic Development Association’s (MEDA) Economic Development Week. County Executive Rushern L. Baker, III directed the tour highlighting the many upcoming economic development projects in which the

County is leading. The day started with a welcome reception for guests complete with a full breakfast and remarks from the tour coordinators including OCS Director Roland Jones. Participants were then escorted to their buses to be led on a tour that covered vast territory throughout the County. The tour was an excellent opportunity for the County to emphasize its essential role in expanding economic development. Tour stops included the proposed site for the FBI headquarters, Corvias site, and the Route 1 corridor.

Prince George's County Maryland Converts Cargo Vans with XL Hybrids' Systems to Reduce Carbon Dioxide Emissions

Recently, the FLEET division partnered with XL Hybrids, Inc., the leader in fleet electrification solutions for commercial and municipal fleets, in the successful installation of the XL3® Hybrid Electric Drive System in Prince George's County Maryland cargo vans. "With more than four thousand fleet vehicles in our County, we are continuously identifying opportunities to make an impact on the overall sustainability goals," said Richard G. Hilmer, CAFM, County Fleet Division Chief for Prince George's County. "After careful evaluation, one of the technologies we chose was XL Hybrids because it's virtually transparent to our fleet operations. There are minimal maintenance requirements, no range limitations and no special fueling infrastructure."

The vans are equipped with XL Link™ cloud-based big data analytics system, which according to XL Link, measures key performance indicators, including MPG performance and reports carbon dioxide emissions reductions. XL also reports vehicle connectivity is a continuous data link from every vehicle collecting millions of vehicle operational data points, allowing analysis and reports on key performance indicators.

The upfitted hybrid vans are part of the County's comprehensive Sustainable Energy Program, which aims to reduce government fleet vehicle petroleum consumption by 20 percent, as well as carbon emissions. The five XL3 hybrid electric vans are being used by Prince George's County building trades, community service and animal control units. The project is part of the County's on-going

XLhybrids

sustainability efforts to include fleet reduction of underutilized vehicles,

car sharing, down-sizing and replacing fleet vehicles with more efficient alternative fuels and technologies. After this successful deployment of vans upfitted with XL Hybrids technology, Prince George's County has decided to purchase three additional vans with XL Hybrids systems.





Connecting our SERVICES CONNECTION



Managing Fuel Making it Easier for You

Most County employees will, at some time or another, find themselves in a position where they will be filling a County vehicle that they are driving with fuel. What most do not understand is the tremendous complexity and the amount of effort required to make sure the fuel can be pumped.

The first thing that is apparent about the County's fueling operation is the scale. There are twenty fuel sites County-wide and it would take a full eight hour day just to drive between them. The County pumps nearly five million gallons of fuel annually at a dollar value of anywhere from \$ 10 to \$ 20 million, depending on the current price. Fuels dispensed include unleaded, diesel and propane autogas. There are over 5,000 vehicles and 5,000 employees in the fuel system representing all County departments plus the library system, Maryland National Capital Park and Planning Commission, and a number of municipalities and volunteer fire departments. Maintaining each fuel site requires over twenty calibrations, technical tests and certified site inspections per site, per year in addition to twenty-four hour a day electronic monitoring. The fuel system truly is a seven day a week, twenty four hour a day operation that never stops.

While you would think an operation of this size was run by a section of people, you might be surprised to find out it is a "one man show." Petroleum Manager Al Boyd wears many hats from program manager to customer service representative to accountant to technician to environmental engineer and more to stay atop this complex program. He coordinates contributions from other Fleet staff with specific tasks and he manages a number of contractors but he is the only employee assigned full time to fuel. The attention to detail and effort that he puts in ensures the fuel remains flowing 24-7 under virtually all conditions. Hats off to the man who wears so many!





IMPROVE MANAGE SERVICE

OCS Procurement and Supplier Development & Diversity (SDDD) Partnering to Improve Processes for Doing Business with the County

As a result of updated legislation, OCS is adding a Compliance Unit to integrate Procurement and SDDD ensuring that we are meeting our mandates for local hiring and minority participation for commodity services and construction contracts. CAP is currently improving current policies and procedures making it easier for vendors and agencies to navigate the supply chain process. SDDD is ramping up on compliance in an effort to expand opportunities for local, small and minority owned businesses. Together, the two divisions are committed to providing excellent service and further strengthening the business reputation of the County within the business community.

Land Acquisition and Surplus Property

The County Council has approved the declaration of 79 parcels of County owned property as surplus to be disposed. This will eliminate the County's cost of maintaining these properties, recover the acquisition costs and return to them property tax rolls. OCS' Land

Acquisition and Real Property team has diligently handled these transactions. This year, over \$500,000 of these tax foreclosed properties have been returned to the tax roles.

Capital Construction Takes on Development Projects All Over the County

Currently OCS' Capital Construction is overseeing over 70 projects in progress. This includes the renovation and new construction of libraries and fire stations. The Laurel Memorial Library is scheduled to open by November 2016. The New Carrollton Library is about to begin renovation, and the Hyattsville Library is about to be replaced.



Facilities Operation and Management...Change in Leadership

Malcolm Clerkley is now performing double duty as OCS' General Services Division Chief and Interim Division Chief for FOM following the retirement of 30-year Facility Manager Glenn Manning, and the resignation of the Facilities Operation and Management ("FOM") Division Chief, Enor Williams. Active recruitment is underway to fill these two critical positions.



In the HR spotlight...



Supplier Development and Diversity Division Welcomes a New Executive Director

Ms. Cydneé Phoenix is the new Executive Director for OCS's Supplier Development and Diversity Division. Cydneé comes to the County with more than 20 years of diversity and inclusion & workforce development experience in the private and nonprofit sectors. As Executive Director, she will primarily be responsible for overseeing the County's diversity program activities while working with internal and external stakeholders to further expand opportunities for local, small and minority businesses. Her plans for the division include expanding certification opportunities, strengthening compliance and fostering business relationships with other County agencies that will increase the resource pool to the benefit of local, small and minority businesses.

Prior to joining Prince George's County Government, Ms. Phoenix worked for Philadelphia OIC leading operations, human resources, information systems, program execution, new program identification, program coordination, building management, agency promotion and communication. Ms. Phoenix also served as Vice President of Equal Employment Opportunity, Training and Community Relations for Revel Casino Hotel in Atlantic City. In that role, she chaired the charitable giving committees, managed Revel's training and performance initiatives, and designed and executed Revel's Atlantic City hiring initiative and Second Chance Program for former offenders. Ms. Phoenix also served as Managing Director at INROADS in Washington, DC and Memphis, TN. Ms. Phoenix attended Howard University and Stockton University and is working on an MBA at the University of Phoenix. A native of Atlantic City, she holds membership in Delta Sigma Theta Sorority, Inc. and The Links, Incorporated and volunteers her time by serving on the boards of several nonprofit organizations and community groups.

We are excited to have Cydnee as a part of the OCS team and a valuable partner to the County as we continue to strive for excellence and superior service.

OCS Personnel Analyst Moves on to Head up HR in OIT

Heidi Coffey has served the Office of Central Services for 12 years. During her tenure, she has operated in the Executive Administrative Aide and Personal Analyst functions. Heidi has been a tremendous asset to the Agency providing significant expertise in a vast amount of professional areas. Heidi's business acumen has been a valued resource as she has been consulted on everything from troubleshooting everyday duties to more complex matters involving technical operations. Throughout it all, Heidi has developed a strong reputation for being knowledgeable and dependable. Her dedication has been above and beyond. She has effectively managed our summer youth program and has served as the training lead in other Agencies on the Electronic Time Sheet system and SAP. While we are sad to see her leave, we celebrate her new role as the HR manager for OIT. She will be missed and difficult to replace.





Roland L. Jones
Director



Rushern L. Baker, III
County Executive

service... It's in our name

September 2016

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