

## 2020 REGISTERED LOBBYISTS

|     | Lobbyist Name     | Address                                                                                        | Organization Represented                                                                                  |
|-----|-------------------|------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------|
| 1.  | Antonetti, Robert | Shipley & Horne, P.A.<br>1101 Mercantile Lane, Ste. 240<br>Largo, Maryland 20774               | Veteran Built Homes, LLC                                                                                  |
| 2.  | Bereano, Bruce    | 191 Duke of Gloucester Street<br>Annapolis, Maryland 21401                                     | Wexford Health Sources, Inc.                                                                              |
| 3.  | Berlow, Stuart    | 4601 N. Fairfax Dr., Suite 700<br>Arlington, VA 22203                                          | American Heart Association                                                                                |
| 4.  | Bourcicot, Yvette | 2350 Kerner Blvd., Ste. 250<br>San Rafael, CA 94901                                            | AirBnB                                                                                                    |
| 5.  | Bradley, Erin     | 1025 Connecticut Ave<br>Washington, DC 20036                                                   | Apartment & Office Building<br>Association of Metropolitan<br>Washington                                  |
| 6.  | Bryant, Eric      | 225 Duke of Cloucester Street<br>Annapolis, Maryland 21401                                     | Bernstein Litowitz Berger &<br>Grossmann                                                                  |
| 7.  | Childs, Jeffrey   | 28 Liberty Ship Way, Suite 2815<br>Sausalito, California 94965<br>United States                | Axon Enterprise, Inc.                                                                                     |
| 8.  | Collins, Jocelyn  | 555 11th St. NW, Suite 300<br>Washington, DC 20004                                             | American Cancer Society Cancer<br>Action Network                                                          |
| 9.  | Dellarose, Linda  | Law Office of G. Macy Nelson, LLC<br>401 Washington Avenue Suite 803<br>Towson, Maryland 21204 | UFCW Local 400                                                                                            |
| 10. | Dlhopsky, Heather | 7200 Wisconsin Ave, Suite 800<br>Bethesda, Maryland 20814                                      | Amazon<br><br>Catholic Cemeteries of the<br>Archdiocese of Washington, Inc.<br><br>Miller Development Co. |
| 11. | Edwards, Lisa     | 4300 Van Buren Street<br>University Park, Maryland 20782<br>United States                      | Fairways Glenn Dale MD LP<br><br>Westphalia MD LP                                                         |

|     | Lobbyist Name   | Address                                                                  | Organization Represented                                                                                                                                                          |
|-----|-----------------|--------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 12. | Evans, Gerard   | 191 Main Street, Suite 210<br>Annapolis, Maryland 21401                  | OpenGov<br>Conduent<br>Tax Management Associates                                                                                                                                  |
| 13. | Evans, Hayley   | 191 Main Street, Suite 210<br>Annapolis, MD 21401                        | OpenGov<br>Conduent                                                                                                                                                               |
| 14. | Feimi, Joana    | MuniCap Inc.<br>8965 Guilford Road Suite 210<br>Columbia, Maryland 21046 | Ascend Apollo, LLC<br>Karington<br>Konterra<br>Urban Atlantic<br>Velocity Capital, LLC<br>Walton Development & Management (USA), Inc. (Westphalia)<br>WF Chesley Real Estate, LLC |
| 15. | Forester, Dyana | 8400 Corporate Drive, Suite 200<br>Landover, Maryland 20785              | United Food Workers                                                                                                                                                               |
| 16. | Frome, Brad     | PWRJ, LLC<br>125 Cathedral Street<br>Annapolis, Maryland 21401           | Gilbane Development Company<br>Shield Investments, LLC<br>Republic Services<br>RPAI US Management, LLC<br>Zachair Ltd.<br>Scott's Miracle-Gro Company                             |
| 17. | Gordon, Matthew | 7200 Wisconsin Ave, Suite 800<br>Bethesda, Maryland 20814                | Amazon<br>Catholic Cemeteries of the Archdiocese of Washington, Inc.<br>Miller Development Co.                                                                                    |

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|-----|-------------------------|--------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 18. | Haller, Thomas          | 1300 Caraway Court, Suite 102<br>Largo, Maryland 20774                               | Gilbane Development Co.                                                                                                                                                                                                                                         |
| 19. | Harrington, Christopher | MuniCap Inc.<br>8965 Guilford Road Suite 210<br>Columbia, Maryland 21046             | WF Chesley Real Estate LLC                                                                                                                                                                                                                                      |
| 20. | Hijazi, Abdullah        | Hijazi Law Group, LLC<br>3231 Superior Lane,<br>Suite A-26,<br>Bowie, Maryland 20715 | Sam's Tire                                                                                                                                                                                                                                                      |
| 21. | Jacobson, Jonas         | PWRJ ,LLC<br>125 Cathedral Street<br>Annapolis, Maryland 21401                       | Zachair Ltd.                                                                                                                                                                                                                                                    |
| 22. | Levee, Maxwell          | MuniCap Inc.<br>8965 Guilford Road Suite 210<br>Columbia, Maryland 21046             | Capital Center LLC, RPAI US<br>Management LLC<br><br>Karington, LLC<br><br>Konterra Associates, LLC<br><br>NVR MS Cavalier Greenbelt, LLC<br><br>Urban Atlantic<br><br>Velocity Capital, LLC<br><br>Walton Development & Management<br>(USA), Inc. (Westphalia) |
| 23. | Malone, Sean            | 2423 Maryland Avenue<br>Baltimore, MD 21218                                          | Cold Press, LLC                                                                                                                                                                                                                                                 |
| 24. | McDonough, Caitlin      | Harris Jones & Malone<br>2423 Maryland Avenue<br>Baltimore, Maryland 21218           | Associated Builders & Contractors of<br>Metro Washington<br><br>HopSkipDrive, Inc<br><br>McDonald's Corporation<br><br>Verizon Communications                                                                                                                   |
| 25. | Metzler, Emily          | MuniCap Inc.<br>8965 Guilford Road Suite 210<br>Columbia, Maryland 21046             | Ascend Apollo, LLC<br><br>Karington, LLC                                                                                                                                                                                                                        |

| Lobbyist Name |                  | Address                                                                                                       | Organization Represented                                                                                                                                                                                                                                                                                                                                                |
|---------------|------------------|---------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|               |                  |                                                                                                               | Konterra Associates, LLC                                                                                                                                                                                                                                                                                                                                                |
|               |                  |                                                                                                               | Capital Center LLC RPAI Mgmt                                                                                                                                                                                                                                                                                                                                            |
|               |                  |                                                                                                               | Urban Atlantic                                                                                                                                                                                                                                                                                                                                                          |
|               |                  |                                                                                                               | Velocity Capital, LLC                                                                                                                                                                                                                                                                                                                                                   |
|               |                  |                                                                                                               | Walton Development & Management (USA), Inc. (Westphalia)                                                                                                                                                                                                                                                                                                                |
|               |                  |                                                                                                               | WF Chesley Real Estate, LLC                                                                                                                                                                                                                                                                                                                                             |
| 26.           | Mingo, Dwayne    | Prince George's County Association of REALTORS<br>8300 Corporate Drive, Suite 100<br>Landover, Maryland 20785 | Prince George's County Association of Realtore                                                                                                                                                                                                                                                                                                                          |
| 27.           | Parker, Midgett  | Linowes and Blocher LLP<br>1 Park Place, Suite 585<br>Annapolis, Maryland 21401                               | Collective Empowerment Group, Inc.<br><br>First Baptist Church of Highland Park<br><br>Washington Gas Light Company<br><br>BJs Wholesale Club Inc.<br><br>Apogee Retail, LLC.<br><br>Greater Morning Star Apostolic Ministries<br><br>Codale Commercial Funding, LLC<br><br>Judah Temple A.M.E. Zion Church<br><br>Equity LifeStyle Properties<br><br>PS Business Parks |
| 28.           | Pasternak, Jerry | 701 9 <sup>th</sup> Street, NW<br>Washington, DC 20068                                                        | Pepco Holdings, Inc. (terminated 3.6.2020)                                                                                                                                                                                                                                                                                                                              |
| 29.           | Percy, Davion    | 54 State Circle<br>Annapolis, Maryland 21401                                                                  | RMPB Enterprises                                                                                                                                                                                                                                                                                                                                                        |

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|-----|----------------------|-----------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 30. | Perez, Lawrence      | La Perez Consulting, LLC<br>5327 Crittenden Street Suite A<br>Hyattsville, Maryland 20781           | Melwood                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 31. | Proctor III, Gregory | G.S. Proctor & Associates, Inc.<br>14408 Old Mill Road, Suite 201<br>Upper Marlboro, Maryland 20772 | AAA Mid-Atlantic, Inc.<br><br>Exelon Corporation<br><br>Insurance Auto Actions, Inc<br><br>MedStar Southern Maryland Hospital<br>Center<br><br>Prince George's County School Board<br><br>Royal Farms<br><br>The Standard at College Park, LLC<br><br>Timothy Branch Inc<br><br>United Healthcare Services, Inc.<br><br>Washington Gas & Light Company<br><br>Walton International Group (USA),<br>Inc. & Walton Maryland, LLC<br><br>Velocity Capital, LLC<br><br>Pepco Holdings - Maryland Region<br><br>Deputy Sheriff's Association of Prince<br>George's County |
| 32. | Proctor, Gregory     | G.S. Proctor & Associates, Inc.<br>14408 Old Mill Road, Suite 201<br>Upper Marlboro, Maryland 20772 | AAA Mid-Atlantic, Inc.<br><br>Adventist HealthCare<br><br>Alice Ferguson Foundation<br><br>Black-Eyed Susan Partners, LLC<br><br>Brandywine Investmant Properties,<br>LLC<br><br>Clark Construction Group LLC                                                                                                                                                                                                                                                                                                                                                        |

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|---------------|---------|-------------------------------------------------------------|
|               |         | Deputy Sheriff's Association of Prince George's County      |
|               |         | Dutchship LLC                                               |
|               |         | Exelon Corporation                                          |
|               |         | GB Mall Limited Partnership c/o Quantum Companies           |
|               |         | Generational Properties, LLC<br>Insurance Auto Actions, Inc |
|               |         | MedStar Southern Maryland Hospital Center                   |
|               |         | Palisades Development LLC                                   |
|               |         | Panda Power Funds                                           |
|               |         | Pepco Holdings - Maryland Region                            |
|               |         | Prince George's County School Board                         |
|               |         | Royal Farms                                                 |
|               |         | Ritchie Land Reclamation                                    |
|               |         | SHF Project Owner, LLC                                      |
|               |         | The Gelman Companies                                        |
|               |         | The Standard at College Park, LLC                           |
|               |         | The Wills Group Inc                                         |
|               |         | Timothy Branch Inc                                          |
|               |         | TIS Foundation/Motir Foundation                             |
|               |         | Transdev                                                    |
|               |         | TSC/Flowers Road, LLC                                       |
|               |         | United Healthcare Services, Inc.                            |
|               |         | Velocity Capital, LLC                                       |

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|---------------|-------------------|----------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|               |                   |                                                                                  | Walton International Group (USA), Inc. & Walton Maryland, LLC                                                                                                                                                                                                                                      |
|               |                   |                                                                                  | Washington Gas & Light Company                                                                                                                                                                                                                                                                     |
| 33.           | Ramirez, Victor   | 5309 Baltimore Avenue<br>Hyattsville, Maryland 20781                             | Law Office Victor Ramirez, LLC                                                                                                                                                                                                                                                                     |
| 34.           | Rice, Keenan      | MuniCap Inc.<br>8965 Guilford Road Suite 210<br>Columbia, Maryland 21046         | Ascend Apollo, LLC<br><br>Karington, LLC<br><br>Konterra Associates, LLC<br><br>Capital Center LLC RPAI Mgmt<br><br>Urban Atlantic<br><br>Velocity Capital, LLC<br><br>Walton Development & Management (USA), Inc. (Westphalia)<br><br>WF Chesley Real Estate LLC<br><br>NVR MS Cavalier Greenbelt |
| 35.           | Rodgers, Beatrice | 10001 Derekwood Lane, Suite 110<br>Lanham, Maryland 20706                        | Resource Connections                                                                                                                                                                                                                                                                               |
| 36.           | Ross, Justin      | Perry White Ross & Jacobson<br>125 Cathedral Street<br>Annapolis, Maryland 21401 | ATT<br><br>CCE<br><br>Corizon Health Inc.<br><br>Corvias<br><br>Darden Restaurants<br><br>Gilbane Development Company<br><br>Global Tel Link<br><br>iHeart Radio/Clear Channel<br><br>RPAI US Management, LLC                                                                                      |

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|---------------|---------------------|--------------------------------------------------------------------|------------------------------------------------------------|
|               |                     |                                                                    | The Washington Redskins                                    |
|               |                     |                                                                    | Urban Investment Partners                                  |
|               |                     |                                                                    | Washington Gas                                             |
| 37.           | Rothrock, Richard   | 10980 Grantchester Way, 4th Floor<br>Columbia, Maryland 21044      | Crown Castle                                               |
| 38.           | Rozner, Joel        | 225 Duke Gloucester St<br>Annapolis, Maryland 21401                | Bernstein Litowitz Berger &<br>Grossmann                   |
|               |                     |                                                                    | Children's National Health System                          |
|               |                     |                                                                    | Optotraffic                                                |
|               |                     |                                                                    | Waste Management                                           |
| 39.           | Ruffin, Anthony     | 701 9th Street, N.W.<br>Washington, D.C. 20068                     | Pepco Holdings                                             |
| 40.           | Saustad, David      | 8965 Guilford Rd, Suite 210<br>Columbia, Maryland 21046            | Ascend Apollo LLC                                          |
| 41.           | Watkins, Tami       | 701 9th Street, N.W.<br>Washington, D.C. 20068                     | Pepco Holdings                                             |
| 42.           | Watson, Kerry       | c/o 2350 Kerner Blvd., Ste. 250<br>San Rafael, California 94901    | MGM National Harbor                                        |
| 43.           | Wright, David       | 112 West St.<br>Annapolis, Maryland 21401                          | Baltimore Gas and Electric                                 |
| 44.           | Zinsmeister, Robert | 6901 Muirkirk Meadows Drive, Suite F<br>Beltsville, Maryland 20705 | Associated Builders and Contractors of<br>Metro Washington |