





The Social Media "Hype"

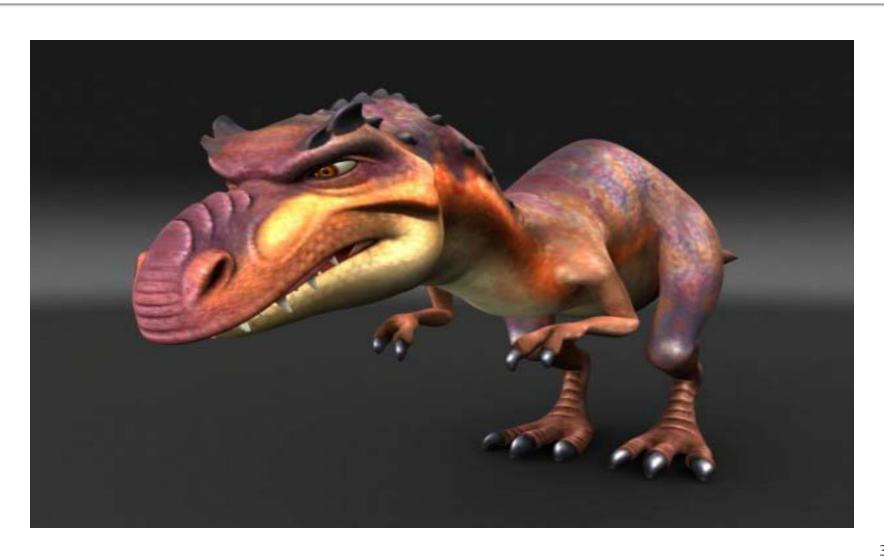
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Today's Outcome



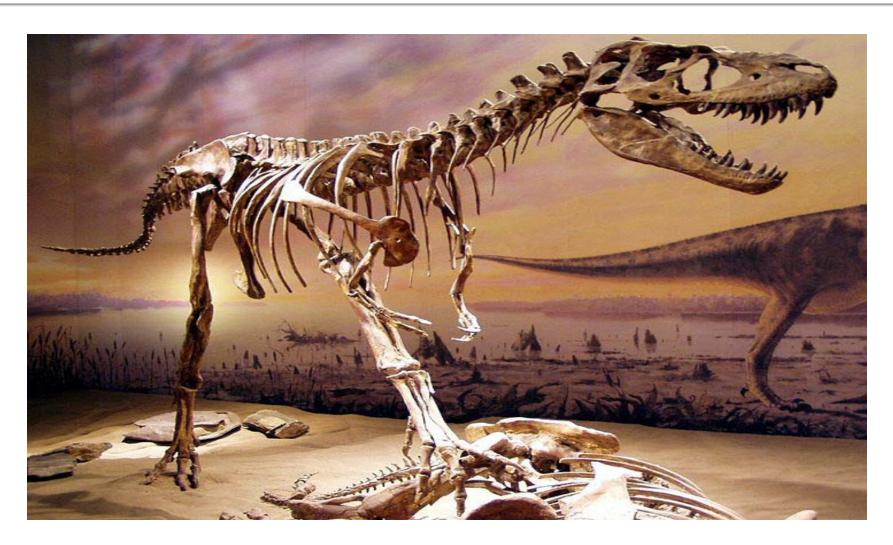
Harry the Dinosaur



Harry the Dinosaur Meets Change



No More Harry



What Is Social Media?

- Social media includes web- and mobile-based technologies which are used to turn communication into interactive dialogue among individuals, communities, and organizations/businesses.
- Social media technologies take on many different forms including:
 - Internet forums,
 - Blogs,
 - Social networks,
 - Podcasts,
 - Photographs,
 - Video

Facts About Social Media

- 59% of Americans have a profile on Facebook, Linkedin,
 MySpace or elsewhere. This may be a tipping point for social adoption overall,
- One in every nine people on Earth is on Facebook (This number is calculated by dividing the planets 6.94 billion people by Facebook's 750 million users),
- People upload 3,000 images to Instagram (the photo sharing social media site) every minute,
- More than 3.5 million websites have integrated with Facebook.

Facts About Social Media (cont.)

- Google+ was the fastest social network to reach 10 million users in 16 days (Twitter took 780 days and Facebook 852 days),
- YouTube has 600 million unique users who visit every month,
- 380 million average Tweets per day occur on Twitter,
- More than 250 million people access social media through their mobile devices,
- If Facebook were a country, it would be the world's third largest country behind China and India.

Why You Need To Join The Social Media Revolution Now

Everybody's doing it,



- Build brand awareness and loyalty,
- Strengthen relationships with audience, clients, potential customers,
- Improve customer service and customer interaction,
- Drive more traffic to your website(s),
- Generate sales,



In most cases, it's free.

Types of Social Media Applications

- What's the difference between a website, a mobile site and a mobile app?
 - Website: Websites can be divided into two broad categories static and interactive.
 Interactive sites allow for interactivity between the site owner and site visitors.
 Static sites serve or capture information but do not allow engagement with the audience directly,
 - Mobile website: A mobile website allows access to the Internet from a handheld mobile device, such as a smart phone or tablet. Also require an Internet connection,
 - Mobile app: A mobile app is a piece of software than runs on a device. Applications for mobile devices often need to be written for each of the popular mobile operating systems (iPhone/iPad, Blackberry, Android, Windows Mobile, Nokia/Symbian). Can be accessed without an Internet connection.

Social Media Platform: Facebook

- **Facebook** launched in February 2004.
- As of June 2012, Facebook has over 955 million active users, more than half of them using Facebook on a mobile device,
- Allows users to create a personal profile, add other users as friends, and exchange messages,
- Facebook as the most used social networking service by worldwide monthly active users,
- Fan Page



Social Media Platform: Twitter

Twitter launched in July 2006,



- Microblogging service that enables its users to send and read text-based messages of up to 140 characters, known as "tweets,"
- 600 million active users as of July 2012, generating over 380 million tweets daily and handling over 1.6 billion search queries per day,
- Unregistered users can read tweets, while registered users can post tweets through the website interface, SMS, or a range of apps for mobile devices.

Social Media Platform: LinkedIn

LinkedIn launched in May 2003,



- Social networking website for people in professional occupations boasting 44 million users in the U.S. and 56 million outside the U.S.,
- Allows registered users to maintain a list of contact details of people with whom they have some level of relationship, called *Connections*.
 Users can invite anyone (whether a site user or not) to become a connection,
- Find jobs, people and business opportunities recommended by someone in one's contact network,
- Employers can list jobs and search for potential candidates.

Social Media Platform: Instagram

Instagram launched in October 2010,



- Free photo-sharing program and social network that allows users to take a photo, apply a digital filter to it, and then share it with other Instagram users and non-users,
- Instagram currently has 80 million registered users,
- A distinctive feature is that it confines photos to a square shape, similar to Kodak Instamatic and Polaroid images,
- In April 2012, Facebook acquired Instagram for approximately \$1 billion in cash and stock.

Social Media Platform: Youtube

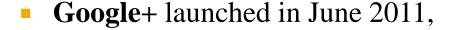
YouTube launched in February 2005,



- A video-sharing website, created by three former PayPal employees in February 2005, on which users can upload, view and share videos,
- Content includes a wide variety of user-generated video content, including movie clips, TV clips, and music videos,
- In November 2006, YouTube, LLC was bought by Google for \$1.65 billion
- Youtube Partnership Program



Social Media Platform: Google+





- As of June 2012, it has a total of 250 million registered users of whom 150 million are active,
- Google+ is a combination of several social media services we already use. The idea, according to Google, is to do them better,
- "Circles" groups your friends together,
- "Sparks" helps you find interesting content based on interest,
- "Hangouts" lets you video chat with all your buddies,
- "Instant Upload" shares your mobile photos.

Social Media Tools

- Sendible (<u>www.sendible.com</u>) brings together Social Media, Email and SMS technologies to help grow your business, as well as, monitor your brand and track results.
 - Sendible pulls in posts and comments from sites like Facebook, Twitter, etc. so that you can respond from one place.
- Mad Mimi (<u>www.madmimi.com</u>) is the easiest way to create, send, share and track email newsletters online.
 - Real time tracking and will tell you who opened it, who clicked which links, who forwarded your promotion on to friends, who unsubscribed, whose email bounced, etc.
- Alexa (<u>www.alexa.com</u>) is the leading provider of free, global web metrics. Search Alexa to discover the most successful sites on the web.
 - Provides traffic data, global rankings and other information on thousands of websites.

Group Activity

Benefits of using social media

- Barriers to using social media
- How would you use at least three social media applications



Today's Outcome: Expert In Social Media

