APPRAISAL OF REAL PROPERTY



LOCATED AT

Mentor Ave Capitol Heights, MD 20772 Map 72, Grid E4, Subdivision 1800, Block 73, Lot 21

FOR

Prince Georges County 400 McCormick Drive #336 Largo, Maryland 20774

OPINION OF VALUE

30,000

AS OF

5/10/2019

BY

Thomas Weigand, MAI Treffer Appraisal Group 1244 Ritchie Hwy - Suite 19 Arnold, MD 21012 (410) 544-7744 appraisals@treffergroup.com

orrower	N/A	FiI	e No. RD190510A				
roperty Address	Mentor Ave		7:n Onda				
ender/Client	Capitol Hei	ights County Prince George's State MD	Zip Code 20772				
	SAL AN	D REPORT IDENTIFICATION					
This Report	is <u>one</u> of th	ne following types:					
X Appraisal	Report	(A written report prepared under Standards Rule 2-2(a) , pursuant to the Scope of Work, as disclosured to the Scope of Wor	sed elsewhere in this report.)				
Restricted Appraisal		(A written report prepared under Standards Rule 2-2(b) , pursuant to the Scope of Work, as disclerestricted to the stated intended use by the specified client or intended user.)	osed elsewhere in this report,				
I certify that, to th - The statements - The reported an analyses, opinion - Unless otherwis - Unless otherwis period immediate - I have no bias v - My engagemen - My compensaticlient, the amoun - My analyses, op were in effect at t - Unless otherwis - The reported and analyses, op were in effect at t - Unless otherwis - Unless otherwis	Comments on Standards Rule 2–3 Lectify that, to the best of my knowledge and belief: The statements of fact contained in this report are true and correct. The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions and are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. Unless otherwise indicated, I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. Unless otherwise indicated, I have performed no services, as an appraiser or in any other capacity, regarding the property that is the subject of this report within the three-year period immediately preceding acceptance of this assignment. I have no bias with respect to the property that is the subject of this report or the parties involved with this assignment. My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal. My analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Uniform Standards of Professional Appraisal Practice that were in effect at the time this report was prepared. Unless otherwise indicated, I have made a personal inspection of the property that is the subject of this report. Unless otherwise indicated, no one provided significant real property appraisal assistance to the person(s) signing this certification (if there are exceptions, the name of each individual providing significant real property appraisal assistance in this report).						
appraised would My Opinion of The neighborhood interest being app Exposure time is	Reasonable Exposure Time (USPAP defines Exposure Time as the estimated length of time that the property interest being appraised would have been offered on the market prior to the hypothetical consummation of a sale at market value on the effective date of the appraisal.) My Opinion of Reasonable Exposure Time for the subject property at the market value stated in this report is: 3 to 6 months The neighborhood analysis, the exposure time to be the same as those reported as marketing time in the neighborhood section. The estimated length of time that the property's interest being appraised would have been offered on the market prior to the hypothetical consummation or a sale at market value on the effective date of the appraisal. Exposure time is a retrospective opinion based on an analysis of past events assuming a competitive and open market. As per the current market data, and the market trend in the subject's general market area, the exposure time is based on the average of the days on market of the selected comparables as reference.						
Commen Note any US The subject pro parcels, which a owner and high assemblage with	SPAP-rela SPAP-rela operty is a 2 are identified nest and beseth the subje	Appraisal and Report Identification ated issues requiring disclosure and any state mandated requirements: 2,170 square foot MUI zoned parcel. The highest and best use for the subject property lot is to be asset as 5000 Marlboro Pike, Capitol Heights, MD 20743 and Mentor Ave lots 17, 18, 19, and 20. These the structure as a commercial development site. The total site size for the two proposed parent parcels are 30 act property the total site size would be 35,917 square feet.	wo parcels share the same 3,747 square feet. After				
		It use of the subject property is for assembly the market value of the parcel is to be determined by perf be identified parcels. The evaluation conclusion for the subject lot will be based on the valuation of the 5					
Ave parcels As subject property		Assembled with the subject property. The difference between the As Is and As Assembled values is the	e implied market value of the				
The As Is Value	e of 5000 M	farlboro Pike and Mentor Ave lots 17, 18, 19, and 20 is \$700,000 and the Assembled value with subject arket value is \$30,000.	ect parcel is \$730,000.				
	, = 5.0 m						
L							
State Certification or State License # State: MD	Weigand, M of Appraisa #: 04-276 #: Expiration Date	al Institute, Certified General 537 State Certification #: or State License #: te of Certification or License: 12/27/2019 State: Expiration Date of Certification or L					
Date of Signature a	Appraisal: <u>_</u>	05/15/2019 Date of Signature: 5/10/2019 Date of Signature:	r and Estation				
Inspection of Subj Date of Inspection			r and Exterior Exterior-Only				

LAND APPRAISAL REPORT

<u>L</u>	<u>AND APPRAISA</u>	<u>IL REPORT</u>				e No.: RD190510A
	Property Address: Mentor Ave	Land Danie		apitol Heights	State:	MD Zip Code: 20772
	County: Prince George's	Legal Descrip	otion: Map 72, Grid	E4, Subdivision 1800, Blo	ock 73, Lot 21	
			T 1/	D.F. T.	•	
CT	Assessor's Parcel #: 18-2080802		Tax Year:			Special Assessments: \$ 0
낊	Market Area Name: Capitol Heights			p Reference: 47894		Census Tract: 8026.00
SUBJECT	Current Owner of Record: Prince George			rrower (if applicable):	N/A	
၂	Project Type (if applicable): PUD		Other (describe)		H0A: \$	per year per month
	Are there any existing improvements to the pro	operty? No Y	es If Yes, indicate	current occupancy:	Owner Te	enant Vacant Not habitable
	If Yes, give a brief description:					
	The purpose of this appraisal is to develop an o		Value (as defined), or	other type of value (d		
	This report reflects the following value (if not C		Current (the Insp	ection Date is the Effective	Date)	Retrospective Prospective
닏	Property Rights Appraised:	iple Leasehold I	Leased Fee 🔲 Oth	ner (describe)		
ASSIGNMENT	Intended Use: The purpose of this appraisa	al assignment is to provide an	opinion of the marke	t value for Mentor Ave, C	apitol Heights, MI	D 20772.
ΙŽ						
SIG	Intended User(s) (by name or type): Prince	nce Georges County				
AS		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				
	Client: Prince Georges County		Address: 1400 McC	Cormick Drive #336 Large	Maryland 20774	
	Appraiser: Thomas Weigand, MAI		110011100	hie Hwy - Suite 19, Arnol		
	Characteristics	•	Predominant	One-Unit Housing	Present Land	Use Change in Land Use
	Location: Urban Sul		Occupancy	PRICE AGE	One-Unit	60 % Not Likely
					2-4 Unit	
	Built up: Over 75% 25-		Owner 70			10 % Likely * In Process *
	Growth rate: Rapid Sta		Tenant	48 Low 1	Multi-Unit	10 % * To:
	Property values: Increasing Sta		Vacant (0-5%)	699 High 97	Comm'l	20 %
		Balance Over Supply	X Vacant (>5%)	245 Pred 65		
	Marketing time: Under 3 Mos. 🔀 3-6	-6 Mos. Over 6 Mos.				%
_			Factors Affecting M	arketability		
ΙŌ	<u>ltem</u>	Good Average Fair	Poor N/A	<u>ltem</u>	Goo	d Average Fair Poor N/A
PT	Employment Stability		Ade	quacy of Utilities		
꼸	Convenience to Employment		Pro	perty Compatibility		
SC	Convenience to Shopping		Prof	ection from Detrimental Cor	nditions	
	Convenience to Schools		Poli	ce and Fire Protection		
ΞA	Adequacy of Public Transportation		Gen	eral Appearance of Propertie	es \Box	
R	Recreational Facilities			eal to Market		
1					ha commercial rete	ail market for this area is identified as
ARKET AREA DESCRIPTION	the Landover/Largo/Capitol Heights subma					
			-			
Ž	current general retail market rental rate is \$					
	transferred in the middle of 2016 would red					lire a 3% market conditions
	adjustment, and comparable sales that trans	isterred from 2018 to the effect	ctive date of appraisal	would not require any ad	justment.	
	Dimensions: Triangular				Site Area:	2,170 Sq.Ft.
	7 ' 01 '6 !'	DEC		Description: Mixed U		
						plations are intended to create community
	environments enhanced by a mix of residential, or			with existing zoning require		Yes No No Improvements
	Uses allowed under current zoning: Var	•		,	inicino:	res no no improvements
	oses anowed under current zonning.	arious uses. Mainly commerci	al uses are appropriat	e to the subject property.		
	An Ooop and a ship of the	N Halmanna Hanatha	de come ante la come ma decor	- 10 V V	O	and the state of t
	Are CC&Rs applicable? Yes No	Unknown Have the o	documents been review	ed? Yes 🔀 No	Ground Rent (if	applicable) \$/
	Comments:		(11)			
	Highest & Best Use as improved: Pres	esent use, or Other use	(expiain)			
		land for assemblage	Us	e as appraised in this report	Vacant land	for assemblage
	Summary of Highest & Best Use: <u>The hi</u>	ighest and best use of the sub	ject property is to be	assembled with the neigh	boring two parcel	s, otherwise known as 5000 Marlboro
S	Pike.					
SITE DESCRIPTION						
Ш						
SC	Utilities Public Other Provider/D	Description Off-site Impro	vements Type	Public Privat	te Frontage	None on Marlboro Pike
	Electricity Local Utility	y Street	Highway	🗙 🗌	Topography	Generally Level
Е	Gas Local Utility	Width	35 Feet	<u> </u>	Size	2,170 Sq. Ft.
SIT	Gas Local Utility Water Local Utility Local Utility	v Surface	Asphalt		Shape	Triangular
•	Sanitary Sewer 🔀 🗌 Local Utility		Concrete curb cut	\mathbf{X}	Drainage	Natural; Appears Adequate
	Storm Sewer Local Utility	·	None		View	Commercial
	Telephone Local Utility		Electric	$oxed{oxed}$		Commercial
	Multimedia Local Utility		None			
		Corner Lot Cul de Sac	Underground Util	ities Other (describe)	
		No FEMA Flood Zone X		A Map # 24033C0235E	,	FEMA Map Date 9/16/2016
					2 222222 = M	
						or Avenue is a paper street. Due to
	the zoning, lack of access, and small size	e the nignest and best use of	i the subject lot is fo	r assemblage to the adjac	cent parcels.	
	, ,		11.4 11.1 2.1	- 1 * *		
	I saw no adverse environmental condition					
	between the owners of the subject proper	erty and the owners of the ad	ijacent properties. Ty	pical utility easements (telephone, electri	c) ao not detract from the market
	value of the property.					
	1					



L			REPORT					le No.: RD190510A	
		_	or sales or transfers of the sub	ject property for the	three years prior to	the eff	ective date of this a	ppraisal.	
ORY	Data Source(s): Assess	sment Records Sale/Transfer A	nalysis of sale/transfer history	and/or any current	agreement of sale/	isting:	After a tho	rough search of the Mult	tinle Listing
TRANSFER HISTORY	Date: 07/09/1964		Service and Tax Records, the		=	_		-	apre Entrag
RH	Price: 0	_							
SFE	Source(s): Assessment I 2nd Prior Subject								
AN	Date:								
Ľ	Price:								
	Source(s): FEATURE	I SUBJECT PROPERTY	COMPARABLE	NO 1	COMP	ARABLE	: NO 2	COMPARABL	E NO 2
	Address Mentor Ave	30BJEGT FROFERIT	6021 Allentown Rd	INU. I	32 C St	HNADLL	. NU. Z	6712 Livingston Rd	E NO. 3
	Capitol Heights	s, MD 20772	Suitland, MD 20746		Laurel, MD 2070	7		Fort Washington, MD 2	20744
	Proximity to Subject	Φ.	4.58 miles S		16.75 miles N	16		6.08 miles SW	
	Sale Price Price/ Sq.Ft.	\$	\$ 30.00	545,000		.63	650,000	\$ 20.62	750,000
	Data Source(s)	·	CoStar		CoStar	.03		CoStar	
	Verification Source(s)		Assessment Records, De		Assessment Reco			Assessment Records, D	
	VALUE ADJUSTMENT Sales or Financing	DESCRIPTION	DESCRIPTION	+ (-) \$ Adjust	DESCRIPTIO	N	+ (-) \$ Adjust	DESCRIPTION	+ (-) \$ Adjust
_	Concessions		Unknown None Noted		Unknown None Noted			Unknown None Noted	
AC	Date of Sale/Time		9/12/2017	+16,350	10/31/2018			9/11/2017	+22,500
RO	Rights Appraised	Fee Simple	Fee Simple		Fee Simple			Fee Simple	
APF	Location Site Area (in Sq.Ft.)	Capitol Heights 33,747//35,917	Suitland 18,169	+54,500 +93,468			-45,500 +106,482	Fort Washington	-30,000 -15,762
NO	Improvements	None	1,812 SF. Retail Bldg		Parking Lot		100,482	None	-13,702
RIS	Zoning	MUI	СО		CV			CSC	
SALES COMPARISON APPROACH	Site Shape	Irregular//Rectangular	Rectangular	-10,900	Rectangular		-13,000	Irregular	
CO									
ES.	Net Adjustment (Total, in S	\$)	X +	163,418	X +	- \$	47,982	_ + 🔀 - \$	-23,262
SAL	Adjusted Cale Dries (in th)		Net 30.0 % Gross 34.0 %\$	700.410	Net 7.4 Gross 25.4		607.000	Net 3.1 % Gross 9.1 % \$	53 (53 0
	Adjusted Sale Price (in \$) Summary of Sales Compa		Gross 34.0 %\$ The As Is Value of 5000 Ma	708,418			697,982 9. and 20 is determ	7,	726,738 es #1, #2, #3,
	and #4.					, -, -	,		, , , ,
	The As Assembled Valu	ue of 5000 Mariboro Pik	ke and Mentor Ave Lots 17,	18, 19, and 20 wi	th the subject prop	erty is	determined by co	mparable sales #5, #6, #	/, and #8.
	On the grid there are tw	o values for Site Size an	nd Site Shape The As Is grid	l relies on 33,747	square feet in site	size wł	nile the As Assem	bled grid relies on 35,91	7 square feet in
		•	of the subject parcel. Simil				•	llar shape while the As A	Assembled grid
	relies on a rectangular s	hape. This is due to the	addition of the subject parce	el changes the sha	pe to a more bene	ficial re	ectangular shape.		
	PROJECT INFORMATION	I FOR PUDs (if applicab	le) The Subject	is part of a Planne	d Unit Development.				
PUD	Legal Name of Project: Describe common elemen	ts and recreational facilitie	es.						
집	Booting common clonicin	to and rooroadonal laomic							
	Indicated Value by: Sale		,						
Z	Final Reconciliation <u>Th</u> \$730,000. Therefore,		Marlboro Pike and Mentovalue is \$30,000	or Ave lots 17, 1	8, 19, and 20 is	\$700,C	ou and the Asse	embled value with sub	ect parcei is
TIO	This appraisal is made		ubject to the following condition	ns:					
1									
NO	This report is also	subject to other Hypot	hetical Conditions and/or E	xtraordinary Assur	nptions as specifie	ed in t	he attached adder	nda.	
RECONCILIATION	Based upon an inspe	ction of the subject	property, defined Scope	of Work, Stater	nent of Assumpt	ions a	nd Limiting Con	ditions, and Appraise	
_	my (our) Opinion of \$ 30.0		or other specified value , as of:	type), as defin		he rea	l property that which is	is the subject of th s the effective date o	nis report is: If this appraisal
	If indicated above, this	s Opinion of Value is	subject to Hypothetical	Conditions and/	or Extraordinary		ptions included i	in this report. See at	ttached addenda.
SH.			tains 21 pages, including pages, including pages, including page 21 pages, including the page 21 pages, including page						
ATTACH.	Limiting cond./Cerl			Location Map(s		_	d Addendum	Additional S	
4	Noto Addenda	🔀 Parcel		Hypothetical Co	· –	Extra	ordinary Assumpt		
	Client Contact: E-Mail:			Client Na	Timee o		,		
	APPRAISER				0 McCormick Driv IPERVISORY A				
			1/ 10		CO-APPRAISE		, .	cu)	
	1/1/1	run G. K	Mean			(0			
S	pu	W Cho		Sur	pervisory or				
JRE		mas Weigand, MAI	\cup	Co-	Appraiser Name:				
ATL		oraisal Group	2V' 410 544 0005	Cor	npany:			Fax:	
SIGNATURES	Phone: (410) 544-7744 E-Mail: appraisals@treft		ax: 410-544-9005	Pno				Ι άλ.	
S	Date of Report (Signature)	: 05/15/2019		Dat	e of Report (Signatu	,			
	License or Certification #:	0127037	State	111111111111111111111111111111111111111	ense or Certification	#:			State:
	Designation: Membe Expiration Date of License	r of Appraisal Institute, or Certification:	Certified General 2/27/2019		signation: iration Date of Licer	ise or C	ertification:		
	Inspection of Subject:	Did Inspect	Did Not Inspect (Desktop		pection of Subject:		Did Inspect	Did Not Inspect	



5/10/2019

DDITIONA				1 /			ile No.: RD1905		- NO - 0
FEATURE	SUBJECT PROPERTY	COMPARABLE	E NO. 4		COMPARABLI	E NO. 5		PARABLE	: NO. 6
Address Mentor Ave	~ MD 20772	4700 Baltimore Ave		6021 Allent			32 C St	7	
Capitol Heights	s, MD 20772	Hyattsville, MD 20781		Suitland, M			Laurel, MD 2070)7	
Proximity to Subject	Φ.	5.39 miles N		4.58 miles S			16.75 miles N		
Sale Price	\$	\$	515,000		\$	545,000		\$	650,000
Price/ Sq.Ft.	\$	\$ 19.27		\$	30.00			0.63	
Data Source(s)		CoStar		CoStar			CoStar		
Verification Source(s)	DECODIDEION	Assessment Records, De			Records, De		Assessment Reco		
VALUE ADJUSTMENT	DESCRIPTION	DESCRIPTION	+ (-) \$ Adjust	DESCR	RIPTION	+ (-) \$ Adjust	DESCRIPTIO	/N	+ (-) \$ Adjust
Sales or Financing		Unknown		Unknown			Unknown		
Concessions		None Noted		None Noted			None Noted		
Date of Sale/Time		6/3/2016	+25,750	9/12/2017		+16,350	10/31/2018		
Rights Appraised	Fee Simple	Fee Simple		Fee Simple			Fee Simple		
Location	Capitol Heights	Hyattsville	+51 500	Suitland		+54,500			-45,500
Site Area (in Sq.Ft.)	3,374,735,917	26,721	+42,156			+106,448			+119,502
			742,130		-4-31 D14-		1		+119,302
Improvements	None	None		1,812 SF. R	etan Biag	+10,000	Parking Lot		
Zoning	MUI	CM		CO			CV		
Site Shape	Irregular//Rectangular	Rectangular	-10,300	Rectangular	•		Rectangular		
		L							
Net Adjustment (Total, in S	\$)	X +	109,106	X +	\$	187,298	X +	- \$	74,002
		Net 21.2 %		Net	34.4 %		Net 11.4	1 %	
Adjusted Sale Price (in \$))	Gross 25.2 %\$	624,106	Gross	34.4 %\$	732,298	Gross 25.4	4 %\$	724,002
Summary of Sales Compa	arison Approach Co	mparable Sales adjustmen							,
any adjustment. Rights Appraised: The	subject property and all of	the comparable sales offe	er Fee Simple ow	nershin rights	No adjustm	nent was necessar	v in this category		
Rights Appraised: The s	subject property and all of	the comparable sales offe	er Fee Simple owr	ership rights	. No adjustn	nent was necessary	y in this category.		
<u> </u>									
	justment was considered b			•					
subject property's Land	lover/Largo/Capitol Heigh	ts submarket. It was deter	mined that compa	rable sale #1	required a p	positive 10% adjus	stment, comparab	e sale #	2 required a
negative 7% adjustment	t, comparable sale #3 requ	ired a negative 4% adjust	ment, and compa	rable sale #4	did not requ	ire an adjustment.			
Site Area: Site area adju	ustments have been made	at \$6.00 per square foot. T	This adjustment is	based upon a	a linear regre	ession of land sale	s within the subje	ct's size	range
throughout Prince Geor	ge's County. A graph can	be found in the addendum	of this report that	t supports thi	is adjustmen	t.			
Improvements: Compar	able sale #1 has a small re	etail improvement on it that	at requires demoli	tion for redev	velopment. T	The cost of which	was estimated to l	oe \$10,0	000.
		·							
Zoning: No adjustment	was necessary in this cate	gory as all of the compara	ible sales have zo	ning codes the	at offer simi	lar utility to that o	f the subject prop	ertv.	
		B /						,-	
Site Shape: The subject	property has an irregular	shape that limits the utility	v of the land Δ2	% negative a	diustment w	as required on cor	nnarable sales #1	#2 and	l #4 which
have superior generally		snape that mints the utilit	y of the land. /1 2	70 Hegative at	ajustinent w	us required on cor	iiparaoie saies #1,	112, and	in- winch
		06 +- 9726 729 6	1.11 #1 #2	1 #2 1 1.			41		-1 Th- A-I-
	le sales range from \$624,1	.06 to \$/26,/38. Compara	ible sales #1, #2, a	ind #3 have b	een given th	ie most weight as	they are the most	recent s	ales. The As Is
market value is reconcil	led at \$700,000.								
								-	
-									
1									



ADDITIONAL	<u>L GUIVIPAR</u>	ADLE SAL	<u></u>		F	ile No.: RD190510A	
FEATURE	SUBJECT PROPERTY	COMPARABL	E NO. 7	COMPARA	BLE NO. 8	COMPARABL	E NO. 9
Address Mentor Ave		6712 Livingston Rd		4700 Baltimore Ave			
	MD 20772	1	20744) 1		
Capitol Heights	, MD 20772	Fort Washington, MD 2	20744	Hyattsville, MD 2078	31		
Proximity to Subject		6.08 miles SW		5.39 miles N			
Sale Price	\$	\$	750,000		\$ 515,000	\$	
Price/ Sq.Ft.	\$	\$ 20.62		\$ 19.27	,	\$	
Data Source(s)				17.27			
` '		CoStar		CoStar			
Verification Source(s)		Assessment Records, D	eed	Assessment Records,	Deed		
VALUE ADJUSTMENT	DESCRIPTION	DESCRIPTION	+(-) \$ Adjust	DESCRIPTION	+(-) \$ Adjust	DESCRIPTION	+(-) \$ Adjust
Sales or Financing		Unknown	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Unknown	, ,		, ,
Concessions		None Noted		None Noted			
Date of Sale/Time		9/11/2017	+22,500	6/3/2016	+25,750		
Rights Appraised	Fee Simple	Fee Simple		Fee Simple			
Location	·	•	20,000	•	151 500		
	Capitol Heights	Fort Washington		Hyattsville	+51,500		
Site Area (in Sq.Ft.)	3,374,735,917	36,374	-2,742	26,721	+55,176		
Improvements	None	None		None			
Zoning	MUI	CSC		СМ			
			. 15 000				
Site Shape	Irregular//Rectangular	Irregular	+15,000	Rectangular			
Net Adjustment (Total, in \$	3)	X +	4,758	X +	\$ 132,426	_ + \$	•
Troc / lajaourione (Total, III o	')		4,730		Ψ 132,420		
		Net 0.6 %		Net 25.7 %		Net %	
Adjusted Sale Price (in \$)		Gross 9.4 %\$	754,758	Gross 25.7 %	\$ 647,426	Gross %\$	
Summary of Sales Compar	rison Approach Co	mparable Sales adjustme	ents for As Assemb	led Gid - Comparable	Sales #5, #6, #7, and		
]		, Sares adjustine			,,,,	-	
1							
Date of Sale/Time: As n	oted in the Market Condit	tions section of this repor	rt. The Landover/L	argo/Capitol Heights	submarket is currentl	y experiencing stable pro	perty values.
Based upon historical gr	owth of the rental rate Co	mparable sales that trans	sferred in the midd	le of 2016 would requ	ire a 5% market cond	ditions adjustment, compa	arable sales
	would require a 3% mark	•		•			
	would require a 570 mark	et conditions adjustiment,	, and comparable s	ares that transferred fr	om 2010 to the effec	tive date of appraisar wor	and not require
any adjustment.							
Rights Appraised: The s	ubject property and all of	the comparable sales off	er Fee Simple owr	ership rights. No adiu	stment was necessary	v in this category.	
						,	
I							
Location: A location adj	ustment was considered b	out was determined to be	necessary. Each co	omparable sale's subm	arkets's general reta	il rental rates were compa	ared to the
subject property's Lando	over/Largo/Capitol Heigh	ts submarket. It was dete	rmined that compa	rable sale #5 required	a positive 10% adjus	stment, comparable sale #	#6 required a
	, comparable sale #7 requ						•
negative 7/8 aujustinent.	, comparable sale #7 requ	ireu a negative 470 aujus	and compa	able sale #8 did not re	quire an aujustinent.		
<u> </u>							
Site Area: Site area adju	stments have been made a	at \$6.00 per square foot.	This adjustment is	based upon a linear re	gression of land sale	es within the subject's size	e range
throughout Prince Georg	ge's County. A graph can	be found in the addendur	m of this report tha	t supports this adjustn	nent		
un oughout 1 mice occis	500 County, 11 Braph can	ov round in the addenda	ii or und report und	i supports tills uujustii			
SI							
Improvements: Compara	able sale #5 has a small re	tail improvement on it th	nat requires demoli	tion for redevelopmen	t. The cost of which	was estimated to be \$10,	000.
٩							
Zoning: No adjustment y	was necessary in this cate	pory as all of the compar	able sales have zo	ning codes that offer si	milar utility to that o	of the subject property	
Zonnig. 140 dajustinent	was necessary in tims cate	gory us un or the compar	dore sures have zor	ing codes that offer si	innar atmry to that o	the subject property.	
2							
Site Shape: The subject	property has a rectangular	r shape that fully utilizes	the land area. A 2	% positive adjustment	was required on con	nparable sale #7 which ha	as an inferior
irregular shape.							
5							
The adjusted comparable	e sales range from \$647,4	26 to \$754,758. Compar	able sales #1, #2, a	ınd #3 have been giver	the most weight as	they are the most recent	sales. The As
Assembled market value	e is reconciled at \$730,000).					
	,						
	0014 "		40 1001 07				
The As is Value of 500	00 Marlboro Pike and M	lentor Ave lots 17, 18,	19, and 20 is \$7	00,000 and the Asse	embled value with	subject parcel is \$730,	000.
Therefore, the subject	s's market value is \$30,0	000.					
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Borrower	N/A				
Property Address	Mentor Ave				
City	Capitol Heights	County Prince George's	State _{MD}	Zip Code 20772	
Landar/Cliant					



Mentor Ave Lot 21



5000 Marlboro Pike



5000 Marlboro Pike

Borrower	N/A				
Property Address	Mentor Ave				
City	Capitol Heights	County Prince George's	State _{MD}	Zip Code 20772	
Lender/Client					



Subject Lot



5000 Marlboro Pike



5000 Marlboro Pike

Borrower	N/A				
Property Address	Mentor Ave				
City	Capitol Heights	County Prince George's	State _{MD}	Zip Code 20772	
Lender/Client					



5000 Marlboro Pike



Subject lot in background



Marlboro Pike

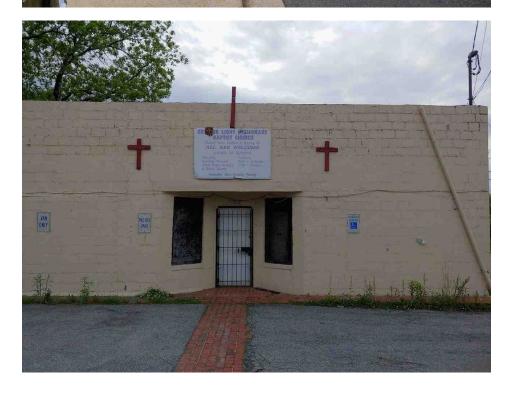
Borrower	N/A				
Property Address	Mentor Ave				
City	Capitol Heights	County Prince George's	State _{MD}	Zip Code 20772	
Lender/Client					



Intersection



Intersection



Adjacent Church

Comparable Land Photo Page

Borrower	N/A				
Property Address	Mentor Ave				
City	Capitol Heights	County Prince George's	State MD	Zip Code 20772	
Lender/Client					



Comparable 1

6021 Allentown Rd

Prox. to Subj. 4.58 miles S Sales Price 545,000 Date of Sale 9/12/2017 Location Suitland

Site/View

Improvements 1,812 SF. Retail Bldg

Zoning CO Site Shape Rectangular



Comparable 2

32 C St

Prox. to Subj. 16.75 miles N Sales Price 650,000 Date of Sale 10/31/2018 Location Laurel

Site/View

Improvements Parking Lot

Zoning CV

Site Shape Rectangular



Comparable 3

6712 Livingston Rd

Prox. to Subj. 6.08 miles SW
Sales Price 750,000
Date of Sale 9/11/2017
Location Fort Washington

Site/View

ImprovementsNoneZoningCSCSite ShapeIrregular

Comparable Photo Page

Borrower	N/A				
Property Address	Mentor Ave				
City	Capitol Heights	County Prince George's	State MD	Zip Code 20772	
Lender/Client					



Comparable 4

4700 Baltimore Ave

Prox. to Subject 5.39 miles N Sale Price 515,000

Gross Living Area Total Rooms Total Bedrooms Total Bathrooms

Location Hyattsville

View

Site 26,721

Quality Age



6021 Allentown Rd

Prox. to Subject 4.58 miles S Sale Price 545,000

Gross Living Area Total Rooms Total Bedrooms Total Bathrooms

Location Suitland

View

Site 18,169

Quality Age



Comparable 6

32 C St

Prox. to Subject 16.75 miles N Sale Price 650,000

Gross Living Area Total Rooms Total Bedrooms Total Bathrooms

Location Laurel

View

Site 16,000

Quality Age



Comparable Photo Page

Borrower	N/A				
Property Address	Mentor Ave				
City	Capitol Heights	County Prince George's	State MD	Zip Code 20772	
Lender/Client					



Comparable 7

 $6712\;Livingston\;Rd$

Prox. to Subject 6.08 miles SW Sale Price 750,000

Gross Living Area Total Rooms Total Bedrooms Total Bathrooms

Location Fort Washington

View

Site 36,374

Quality Age



4700 Baltimore Ave

 $\begin{array}{ll} \mbox{Prox. to Subject} & 5.39 \mbox{ miles N} \\ \mbox{Sale Price} & 515,000 \end{array}$

Gross Living Area Total Rooms Total Bedrooms Total Bathrooms

Location Hyattsville

View

Site 26,721

Quality Age

Comparable 9

Prox. to Subject
Sale Price
Gross Living Area
Total Rooms
Total Bedrooms
Total Bathrooms
Location
View
Site
Quality
Age

Supplemental Addendum

File No.	RD190510A
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Borrower	N/A			
Property Address	Mentor Ave			
City	Capitol Heights	County Prince George's	State _{MD}	Zip Code 20772
Lender/Client				

Purpose of the Appraisal

The purpose of the report is to develop and report an opinion of market value for the subject property.

Scope of the Appraisal

The scope of the appraisal provides for a physical inspection of the property and its surroundings sufficient to gather data necessary to form a supportable estimate of market value. Comparable properties are chosen after reviewing recent settled sales, current listings, and properties currently under contract for sale. Specifics regarding physical features of the comparable properties and the terms of sale are obtained from one or more of the following sources: Multiple Listing Services, public records, deeds, and other commercially available subscription services. Comparable sales are then compared to the subject, and necessary adjustments (market abstracted) are applied to arrive at an indicated value by direct sales comparison. A reasoned reconciliation of the approach to value is then made to arrive at an estimate of market value as defined in the appraisal report as of the effective date of the appraisal and subject to the Certification and Limiting Conditions that are attached hereto.

Unless otherwise stated in the appraisal report, the appraiser has no knowledge of any hidden or unapparent conditions of the property that would make the property more or less valuable and makes no guarantees, or warranties, expressed or implied, regarding the condition of the property. Furthermore, this appraisal report is not a home inspection report. No warranty is expressed or implied.

Standard Comments

- 1) Client: The client is the private party who has engaged this assignment, or other representative/employee that is a party to the ordering of the appraisal.
- 2) Intended Use: The intended use of the appraisal report is to assist the client in evaluating the subject properties market value, as of the effective date of this assignment.
- 3) Intended User: The intended user of the report is the client who has ordered the appraisal report or the employee(s) of the client that may be required to review or comment on the appraisal. The report is intended for use only by the client. Use of the report by others is not intended by the appraiser.
- 4) Exposure Time: The exposure time of the subject is the same as marketing time. Exposure time is defined as: The estimated length of time the property interest being appraised would have been offered on the market prior to the hypothetical consummation of a sale at market value on the effective date of the appraisal.
- 5) I am qualified and competent to perform this appraisal under USPAP guidelines.
- 6) No personal property other than what is typical for the area is included in this report, (i.e. appliances).

Additional Certifications

-My analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Uniform Standards of Professional Appraisal Practice (USPAP) and in accordance with the regulations developed by the Lender's Federal Regulatory Agency as required by FIRREA.

The photographs presented in this report were produced using digital photography. None of the photographs have been altered with the possible exception of brightness and or contrast in order to enhance clarity. Photographs are true representation of the subject and or comparable sales as of the inspection date unless otherwise noted in report.

No warranty of the appraised property is given or implied.

This appraisal is not intended to be used by any third party as the third party is not the intended user as defined in this report. This appraisal report has been prepared solely for the benefit of the client identified here within. It is not prepared for the benefit of others.

Neither I, nor anyone associated with this appraisal assignment, has performed valuation services on the subject property within the past three years.

Market Value

The 6th Edition of <u>The Dictionary of Real Estate Appraisal</u> includes several definitions for market value. The following definition from the dictionary is used by the federal agencies that regulate insured financial institutions in the United States.

Market value: the most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- 1. Buyer and seller are typically motivated;
- 2. Both parties are well informed or well advised, and acting in what they consider their best interests;
- 3. A reasonable time is allowed for exposure in the open market;
- 4. Payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and
- 5. The price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

Hazmat/Environmental statement unless otherwise stated in this report, the existence of hazardous material, which may or may not be present on the property, was not observed by the appraiser. The appraiser has no knowledge of the existence of such

Borrower

City

Property Address

Lender/Client

N/A

Mentor Ave

Capitol Heights

Supplemental Addendum	File No. RD190510A
COUNTY Prince George's	State MD 7in Code 20772

materials on or in the property. The appraiser, however, is not qualified to detect such substances. The presence of substances such as asbestos, radon, urea-formaldehyde foam insulation, lead paint, or other potentially hazardous materials may affect the value of the property. The value is predicated on the assumption that there is no such materials on or in the property that would cause the loss of value. No responsibility is assumed for any such conditions, or for any expertise or engineering knowledge required to discover them. The client is urged to retain an expert in this field, if desired.

Digital Signatures

The digital signatures attached to this report fully comply with minimum USPAP reporting requirements. Security features are utilized to ensure the integrity of the signatures and data. According to USPAP Statement on Appraisal Standards No. 8 dated 9/16/1998, electronically affixing a signature to a report is acceptable, and has the same level of authenticity and responsibility as a hand written ink signature.

Detrimental Conditions Statement

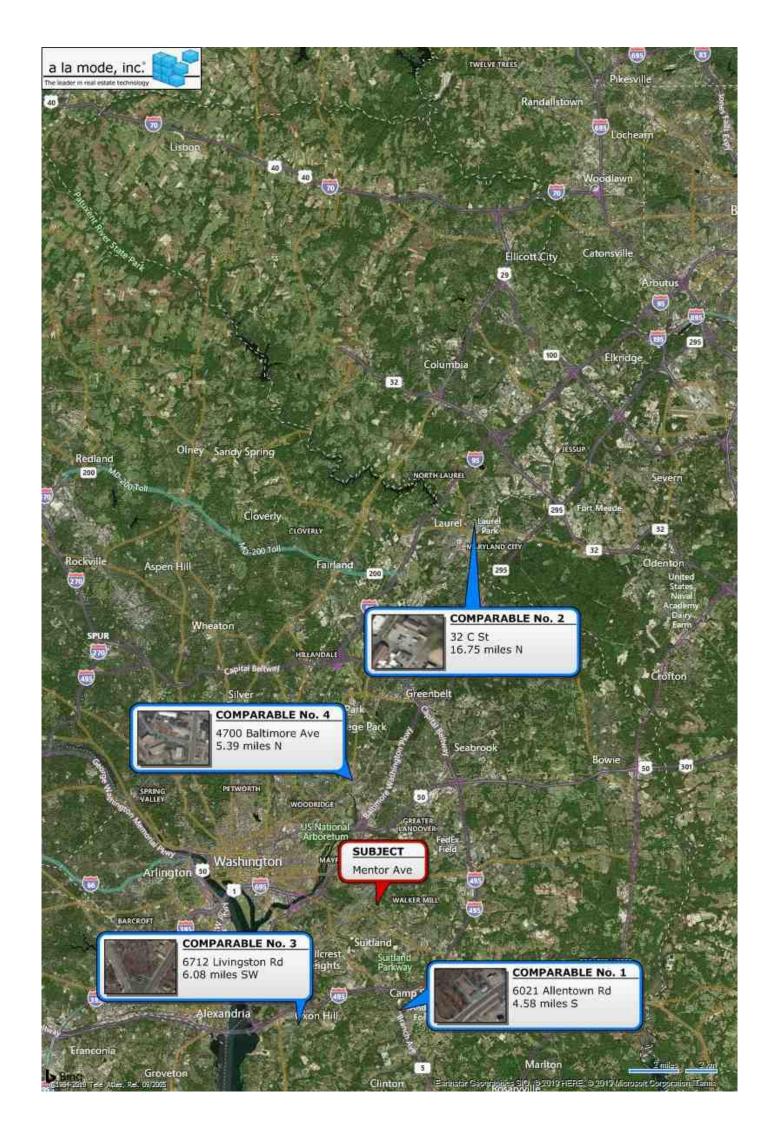
There are a wide variety of detrimental conditions that can impact property values. These include, but are not limited to: non-market motivations, future temporary disruptions, acts of terrorism, stigmas, convicted criminals who reside in the neighborhood, neighborhood nuisances, future unannounced surrounding developments, structural and engineering conditions, construction conditions, soils and geo technical issues, environmental conditions and natural conditions. The appraiser has inspected the subject property on a level that is consistent with the typical responsibilities of the appraisal profession; however the appraiser does not have the expertise of market analysts, soils, structural or engineers, scientists, specialists, urban planners and specialists for the various fields. Unless otherwise stated within the report, we assume no responsibilities for the impact that the variety of detrimental conditions may cause.

Sale Price/Data Source/Verification Source

The sale prices of all comparable sales were verified through public tax records, or through contact with the respective

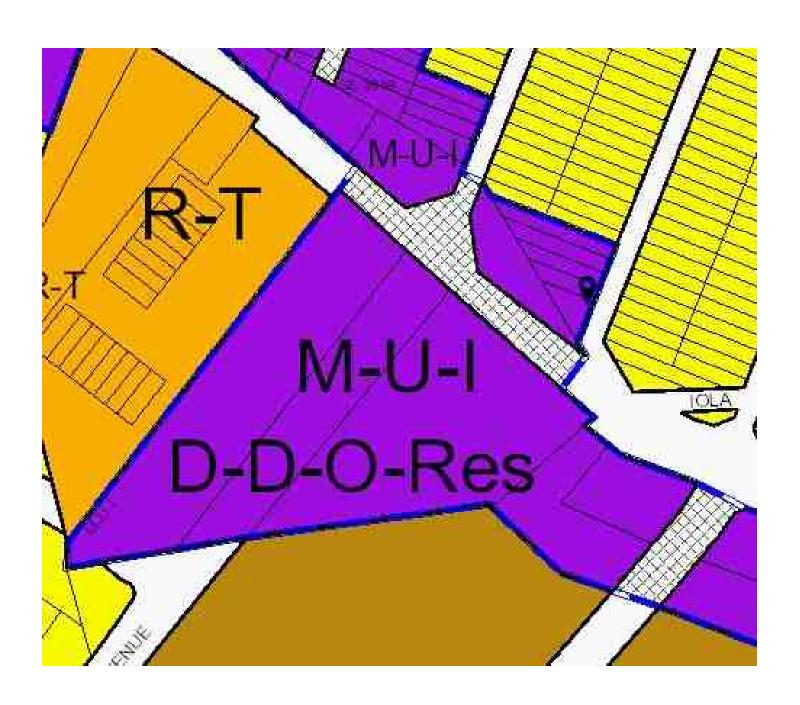
Location Map

Borrower	N/A				
Property Address	Mentor Ave				
City	Capitol Heights	County Prince George's	State _{MD}	Zip Code 20772	
Lender/Client					



Zoning Map

Borrower	N/A				
Property Address	Mentor Ave				
City	Capitol Heights	County Prince George's	State _{MD}	Zip Code 20772	
Lender/Client					



Land Size Adjustment Support

Borrower	N/A				
Property Address	Mentor Ave				
City	Capitol Heights	County Prince George's	State _{MD}	Zip Code 20772	
Lender/Client					



SDAT

Borrower	N/A			
Property Address	Mentor Ave			
City	Capitol Heights	County Prince George's	State _{MD}	Zip Code 20772
Lender/Client				

Account Iden	tifier:	Distri	ct - 18 Account I	Number - 20	80802					
			9	wner Inform	ation					
Owner Name: Mailing Address:		PRINCE GEORGES COUNTY RIGHT OF WAY SECTION ROOM 3020 C A B. UPPER MARLBORO MD 20772		OUNTY	Use: Principal Residence:		EXEMPT COMMERCIAL NO			
				Dee	Deed Reference:		/0300	/03001/ 00085		
			Location	& Structure	Informati	on				
Premises Add	dress:	MENT	OR AVE		Leg	al Desc	ription:			
		CAPI	TOL HEIGHTS 20	743-0000						
Map: Gri		Sub District:	Subdivision: 1800	Section:	Block: 73	Lot: 21	Assessm 2018	nent Year:	Plat No: Plat Ref:	A-0867
Special Tax	Areas:			Town:				N	ONE	
SERVICE SERVICE SERVICE				Ad Valo	orem:					
				Tax Cla	88:			8		
Primary Str	ucture Built	Above Grad	e Living Area	Finished	Basemen	t Area	Prope 2,170	rty Land Ai SF	rea Cou	inty Use
Stories	Basement	Туре	Exterior	Full/Half B	ath	Gara	ige	Last Major	Renovation	
			V	alue Informa	ition					
		Base Value Value				Phase-in Assessments				
				As of		A	s of		As of	
				01/01/20	18	0	7/01/2018		07/01/2019	
Land:		22,10	00	22,100						
Improvemen	nts	0		0		-			00.400	
Total: Preferential	Lands	DATE OF THE PARTY	22,100 22,100		22,100				22,100	
ricicientia	Land		Tri	ınsfer Inform	ation					
Seller:			100000	e: 07/09/1964	reconstitution of				rice: 50	
Type:			15074	d1: /03001/ 0				- 3	eed2:	
Seller:			Date	//					rice:	
Type:			Dee	250				7.37	eed2:	
Seller:			Date	v:				222	rice:	
Туре:			Dee						eed2:	
(1,775)(1)			Em	mption Infor	mation				E.SUMBE	
Partial Exem	ot Assessment	s: Class				01/2018		07/01	/2019	
County:		500				00.00		22,10	00.00	
State:		500			22,1	00.00		22,10	00.00	
Municipal:		500			0.00	00.00		0.00	0.00	
Tax Exempt			- 77	cial Tax Rec	apture:					
Exempt Cla	951		NO	MACH.						
Homestead A	nnlication Stat	us: No Applicat	LOCAL CHIEF SHIPE	d Applicatio	n Informa	tion				
	p parament out	2711	iomeowners' Ta	x Credit Apo	dication In	nformati	on\			
			s: No Application	750		-				

License

Borrower	N/A			
Property Address	Mentor Ave			
City	Capitol Heights	County Prince George's	State _{MD}	Zip Code 20772
Lender/Client				

11/15/2016

4,926,429

COMMISSION OF RE APPRAISERS & HOME INSPECTORS

10 04 27637 MESSAGE(S): THOMAS WEIGAND

6137 11-14-2016



LICENSE * REGISTRATION * CERTIFICATION * PERMIT

Lawrence J. Hogan, Jr. Governor Boyd K. Rutherford Lt. Governor

Kelly M. Schulz

STATE OF MARYLAND
DEPARTMENT OF LABOR, LICENSING AND REGULATION

COMMISSION OF RE APPRAISERS & HOME INSPECTORS CERTIFIES THAT:

THOMAS WEIGAND

IS AN AUTHORIZED:

04-CERTIFIED GENERAL

LIC/REG/CERT

PY VOID FEATURE & ARTIFICIAL WATERMARK ON THE BACK.

EXPIRATION
12-27-2019
Was Signature of Bearer

EFFECTIVE 11-14-2016

CONTROL NO

Secretary DLLR