

PRINCE GEORGE'S COUNTY GOVERNMENT  
Office of Central Services  
Sustainable Energy Program  
**THE ENERGY STAR CERTIFICATION & GREEN LEASING (ESGL) GRANT**  
APPLICATION INSTRUCTIONS

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**Now Accepting Office Building Applications.**

**NOTE: NOTE:** Due to EPA's temporary moratorium on performing Energy Star Certification, we halted the processing of applications for "office buildings." However, we are indeed again now accepting ESGL applications for both "multi-family housing" property types as well for "office buildings" type.

Thank you for your interest in the ENERGY STAR Certification and Green-Leasing Grant (ESGL grant). The Office of Central Services, Sustainable Energy Program provides grants to assist commercial buildings in Prince George's County with becoming ENERGY STAR certified. ENERGY STAR certified buildings save energy, save money, and help protect the environment by generating fewer greenhouse gas emissions than typical buildings.

This document provides instructions for filling out the grant application. Prequalification, will reserve funds for applicants that satisfy the prequalification requirements. For questions and assistance, direct emails to [EnergyStarCGL@co.pg.md.us](mailto:EnergyStarCGL@co.pg.md.us).

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**PREQUALIFICATION**

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**STEP 1: CONFIRM ELIGIBILITY**

To qualify for the grant<sup>1</sup>, the property must be located in Prince George's County, and in the Pepco service territory;

You will need to show proof that the property is located in Prince George's County and the Pepco service area, as evidenced by a recent copy (within the last 3 months) of your electric utility bill. Paper copies of the bill are typically mailed to the customer address on record. For customers with internet access, account information is also available via the [My Account](https://webapps2.pepco.com/login/pepco/) (<https://webapps2.pepco.com/login/pepco/>) portal on Pepco's website.

**STEP 2: BENCHMARK THE PROPERTY IN ENERGY STAR PORTFOLIO MANAGER**

Benchmarking the energy performance of your buildings is a key first step to understanding and reducing energy consumption and your carbon footprint. All buildings can assess their energy performance, water efficiency, and carbon emissions using [ENERGY STAR's Portfolio Manager](#) to receive a ENERGY STAR score (1-100).

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<sup>1</sup> **NOTE:** With receipt of the full application, OCS Sustainable Energy Program will pay up to 80% of the prequalified amount. Upon receiving the ENERGY STAR Certificate, the OCS Sustainable Energy Program will pay the remaining 20% of the prequalified amount. For questions and assistance, direct inquiries to [EnergyStarCGL@co.pg.md.us](mailto:EnergyStarCGL@co.pg.md.us).

PRINCE GEORGE'S COUNTY GOVERNMENT  
Office of Central Services  
Sustainable Energy Program  
**THE ENERGY STAR CERTIFICATION & GREEN LEASING (ESGL) GRANT  
APPLICATION INSTRUCTIONS**

For more information and how to use the ENERGY STAR Portfolio Manager, please visit the ENERGY STAR web portal: <https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/use-portfolio-manager>

Visit the [training section](#) for Portfolio Manager how-to guides, short videos, and live and recorded training sessions.

- If you score below 75, you may read [Step 3](#) requirements carefully.
- If you receive a score above 75, you can proceed to [Step 4](#).

### STEP 3: APPLY TO PEPCO'S APPLICABLE EMPOWER MARYLAND PROGRAM

⇒ **Step 3A: If ENERGY STAR Score is *Below 75*:** *Apply to one of Pepco's Applicable EmPOWER Maryland Program.*

- I. Under the EmPOWER Maryland initiative, Pepco offers a variety of programs to assist commercial properties (including office buildings, and multifamily housing) with cutting costs, improving marketability and boosting bottom lines by implementing simple energy saving strategies. To qualify for the ESGL grant, the office building must be at least 10,000 square feet; and multifamily properties must have 20 or more units.

For more information and to apply, contact:

Pepco's Commercial and Industrial (C&I) Energy Savings Program  
<https://cienergyefficiency.pepco.com/Solutions.aspx>  
Email: [pepcobusiness@icf.com](mailto:pepcobusiness@icf.com)  
Call: 866-353-5798

- II. Maryland's Department of Housing and Community (MD DHCD) administers the **income-based** incentives for applicants interested in EmPOWER Maryland energy efficiency incentives.

For more information and to apply, contact:

DHCD Multifamily Housing Programs  
<http://dhcd.maryland.gov/HousingDevelopment/Pages/EnergyEfficiencyWeatherization.aspx>  
Community Development Administration  
Maryland Department of Housing and Community Development  
7800 Harkins Road, Lanham, MD 20706  
Toll Free: 1-800-543-4505

⇒ **Step 3B: If ENERGY STAR Score is *75 or Above*:** You do not have to apply to an Apply to Pepco's Applicable EmPOWER Maryland Program. *Instead, you may now submit an ESGL application for an incentive.*

The application must include:

**PRINCE GEORGE'S COUNTY GOVERNMENT**  
Office of Central Services  
Sustainable Energy Program  
**THE ENERGY STAR CERTIFICATION & GREEN LEASING (ESGL) GRANT**  
**APPLICATION INSTRUCTIONS**

- A copy of contract, with cost, to achieve ENERGY STAR certification.
- The signed Terms and Conditions.
- IRS Form W-9: Request for Taxpayer Identification Number and Certification.
- A narrative of no more than 500 words describing your organization's existing and/or planned approach to green-leasing and landlord/tenant engagement. See the green-leasing section below for more information.

**STEP 4: CONDUCT AN ASHRAE LEVEL 2 AUDIT (OR EQUIVALENT) OF THE PROPERTY**

An efficiency audit is a systematic review of the energy and/or water consuming installations in a building or premises to ensure that resources are being used sensibly and efficiently. As a part of the ESG Grant, we expect contractors performing the work on behalf of the applicant to achieve no less than 20% energy savings, taking into account the dollar amount requested per application.

The scope of the audit and the audit report must be equivalent to the procedures as described for a Level 2 Energy Survey and Analysis in accordance with Procedures for Commercial Building Energy Audits, 2011 edition, published by the American Society of Heating, Refrigerating and Air-conditioning Engineers, Inc. (ASHRAE).

At a minimum, the audit report must include the information shall identify:

1. All reasonable measures, including capital improvements, that would, if implemented, reduce energy/water use and/or the cost of operating the building;
2. For each measure, the associated annual consumption savings, the cost to implement, and the simple payback, calculated by a method determined by the department;
3. The building's benchmarking output consistent with the United States Environmental Protection Agency Portfolio Manager tool or as otherwise established by the department;
4. A break-down of energy usage by system and predicted energy savings by system after implementation of the proposed measures; and
5. A general assessment of how the major energy consuming equipment and systems used within tenant spaces impact the energy consumption of the base building systems based on a representative sample of spaces.
6. A copy of a current or future lease agreement that incorporates green-leasing best practices.

See the green leasing section below for more information.

**STEP 5: APPLY FOR ENERGY STAR CERTIFICATION**

Grant recipients must achieve ENERGY STAR certification within 9 months of the prequalification notice, and provide evidence to OCS Sustainable Energy Program. OCS Sustainable Energy Program may extend the terms of this grant, if you successfully meet the performance objectives outlined in the application and submit a written request for an extension. The total time-period the grant/application can remain valid, including any extensions, shall not exceed 18 months.

**PRINCE GEORGE'S COUNTY GOVERNMENT**  
**Office of Central Services**  
**Sustainable Energy Program**  
**THE ENERGY STAR CERTIFICATION & GREEN LEASING (ESGL) GRANT**  
**APPLICATION INSTRUCTIONS**

OCS Sustainable Energy Program may extend the terms of this grant, if you successfully meet the performance objectives outlined in your application and submit a written request for an extension. To earn certification, buildings and plants must meet strict energy performance standards set by the EPA - a facility must operate among the top 25 percent of similar facilities nationwide, with no sacrifices in comfort or quality. ENERGY STAR certified buildings use less energy, are less expensive to operate, and cause fewer greenhouse gas emissions than their peers. For more information, visit:

- “How to Apply for ENERGY STAR® Certification”:  
[https://www.energystar.gov/sites/default/files/tools/EnergyStar\\_HowToApply\\_09102014\\_508\\_1.pdf](https://www.energystar.gov/sites/default/files/tools/EnergyStar_HowToApply_09102014_508_1.pdf));
- Alternatively, contact the ENERGY STAR Program:  
<https://www.energystar.gov/index.cfm?fuseaction=host.showContact&sub=LH> by calling 888-STAR-YES.

You may also contact the ESGI Program for assistance.

**STEP 6: SUBMIT REQUIRED INFORMATION**

- Complete the application for the Prince George’s County Government, Office of Central Services, Sustainable Energy Program, ENERGY STAR Certification and Green-Leasing Grant. Include on your application information about the primary service provider and the contracted efficiency measures and services.
- Proof of having applied to one of Pepco’s EmPOWER Maryland incentive programs.
- The ESGI grant builds on EmPOWER Maryland, an initiative to encourage Maryland homes and businesses to save energy and money. To apply for the ESGI grant, applicants must first apply to an EmPOWER Maryland Program. Examples of sufficient proof are:
- A copy of the application to the program, or
  - For Pepco’s [Commercial and Industrial \(C&I\) Energy Savings Program](#)<sup>2</sup>: A copy of the final project approval letter which indicates the incentives for the project.
  - For Maryland DHCD’s [Multifamily Housing Programs](#)<sup>3</sup>: A copy of the QC inspection form that lists the work that was performed in the home.
- A copy of recent energy and water bills for all meters on the property.
- Electricity is the most common energy sources used in commercial buildings. Most individual commercial buildings have their own heating and cooling systems. Typically, energy audits require 12 months of all energy and water consumption data. Applicants should submit 12 months of energy and water bills for all meters on the property. Most utilities provide online access to individual accounts:
  - Pepco: <https://webapps2.pepco.com/login/pepco/> or call Customer Care at 202-833-7500.
  - WSSC: <https://my.wsscwater.com/selfcare/views/public/login/login.faces> or contact 301-206-4001

Other utility bills are obtainable in a similar manner.

<sup>2</sup> <https://cienergyefficiency.pepco.com/>

<sup>3</sup> <http://dhcd.maryland.gov/HousingDevelopment/Pages/EnergyEfficiencyWeatherization.aspx>

PRINCE GEORGE'S COUNTY GOVERNMENT  
Office of Central Services  
Sustainable Energy Program  
**THE ENERGY STAR CERTIFICATION & GREEN LEASING (ESGL) GRANT  
APPLICATION INSTRUCTIONS**

Read access to the applicant's building data the ENERGY STAR Portfolio Manager.

The steps to share read-access to your building's data with the program staff are available on the ENERGY STAR web portal: <https://www.energystar.gov/buildings/tools-and-resources/how-share-data-other-users-portfolio-manager>.

The OCS Sustainable Energy Program staff is available to assist with these processes.

Certificate of status from Maryland State Department of Assessments and Taxation.

You can obtain a certificate by going to the Maryland Business Express website at <https://egov.maryland.gov/businessexpress>.

*You can email attachments, or send hardcopies, with required information along with your application to [EnergyStarCGL@co.pg.md.us](mailto:EnergyStarCGL@co.pg.md.us).*

#### **STEP 7: SUBMIT ADDITIONAL ATTACHMENTS**

A copy of the results of the ASHRAE Level 2 (equivalent or better) energy audit. The scope of the audit and the audit report must be equivalent to the procedures as described for a Level 2 Energy Survey and Analysis in accordance with Procedures for Commercial Building Energy Audits, 2011 edition, published by the American Society of Heating, Refrigerating and Air-conditioning Engineers, Inc. (ASHRAE).

At a minimum, the audit report must include the information shall identify:

1. All reasonable measures, including capital improvements, that would, if implemented, reduce energy/water use and/or the cost of operating the building;
2. For each measure, the associated annual consumption savings, the cost to implement, and the simple payback, calculated by a method determined by the department;
3. The building's benchmarking output consistent with the United States Environmental Protection Agency Portfolio Manager tool or as otherwise established by the department;
4. A break-down of energy usage by system and predicted energy savings by system after implementation of the proposed measures; and
5. A general assessment of how the major energy consuming equipment and systems used within tenant spaces impact the energy consumption of the base building systems based on a representative sample of spaces.

The list of measures required to achieve ENERGY STAR certification – the ENERGY STAR Portfolio Manager.

The Environmental Protection Agency (EPA) created ENERGY STAR Portfolio Manager, an online tool you can use to measure and track energy and water consumption, as well as greenhouse gas emissions. It produces the 1 – 100 ENERGY STAR score via a screening tool that helps you assess how your building is performing. Buildings with an ENERGY STAR score of 75 or higher are eligible to apply for ENERGY STAR certification. Your licensed professional can help identify those measures that would lead to ENERGY STAR certification.

**PRINCE GEORGE'S COUNTY GOVERNMENT**  
 Office of Central Services  
 Sustainable Energy Program  
**THE ENERGY STAR CERTIFICATION & GREEN LEASING (ESGL) GRANT**  
**APPLICATION INSTRUCTIONS**

EPA's ENERGY STAR Portfolio Manager tool helps users measure and track the energy and water use, waste and materials, and greenhouse gas emissions of their buildings, all in a secure online environment. Results can be used to identify under-performing buildings, set investment priorities, verify efficiency improvements, and receive EPA recognition for superior energy performance.

By entering details about the property and consumption data into Portfolio Manager, one can:

- Assess whole building energy performance.
- Track changes in energy, water, waste, greenhouse gas emissions, and cost over time.
- Track green power purchases.
- Create custom reports.
- Share data with others.

The steps to share read-access to your building's data with the program staff are available here:

<https://www.energystar.gov/buildings/tools-and-resources/how-share-data-other-users-portfolio-manager>.

- A copy of contract with cost to install, remedy, or perform measures needed achieve ENERGY STAR certification.
- Invoice showing the cost for a Licensed Professional (LP) to sign and stamp the ENERGY STAR Data Verification Checklist for Certification.
- A brief narrative of no more than 500 words describing your organization's existing and planned approach to green-leasing and landlord/tenant engagement.
- A copy of a current or future lease agreement which features green-leasing best practices.

Green-leasing aligns the financial and environmental benefits of landlords and tenants to work together to save money, conserve resources, and ensure the efficient operation of buildings. These contractual arrangements can serve as a powerful mechanism to assist the commercial real estate industry in responding to market pressures and increase energy efficiency of the existing and newly constructed building stock.

Applicants must submit documentation showcasing specific clauses or language that promotes energy efficiency practices.

The lease or related documents must contain at least three of the following:

- Provision requiring regular scheduled tenant disclosure of utility data to facilitate whole-building energy benchmarking.
- Building standards and/or tenant improvement guidelines for energy efficiency. (For example, "Tenant improvements will conform to LEED C.I. standard or better." "Tenants will install ENERGY STAR appliances only." This may also cover items like lighting specification or available plug load watts per square foot.)

**PRINCE GEORGE'S COUNTY GOVERNMENT**  
 Office of Central Services  
 Sustainable Energy Program  
**THE ENERGY STAR CERTIFICATION & GREEN LEASING (ESGL) GRANT**  
**APPLICATION INSTRUCTIONS**

- Sustainable operations and maintenance rules and regulations. (Language should cover restricted HVAC weekend operating hours, janitorial services provided during daytime hours, tenants not allowed to bring in space heaters).
- Sub-metering of tenant spaces or separate metering of tenant plug load and equipment, including data centers. Ideally tenants are billed according to actual use rather than on a pro-rata basis.
- Landlord agrees to incorporate energy management best practices into building operations, such as regular benchmarking, energy audits, or commissioning of building systems.
- Landlord provides sustainability training to leasing agents and/or building marketing materials cover sustainability and energy efficiency features. (Documentation can include any relevant materials and is not expected to be included in a lease itself.)
- Landlord designates a sustainability point of contact within the lease or related documents.
- Lease language specifies that the landlord may sell power generated on-site to tenants at a competitive price.
- Conservation and/or efficiency training for building occupants.

See the Institute for Market Transformation's (IMT) green lease library, for more info ([www.greenleaselibrary.com](http://www.greenleaselibrary.com))

- The signed Terms and Conditions. Read and sign the Grant Agreement/Terms & Conditions, and address any questions to OCS Sustainable Energy Program.
- IRS Form W-9: Request for Taxpayer Identification Number and Certification. <https://www.irs.gov/pub/irs-pdf/fw9.pdf>. Sign and submit.
- Proof of ENERGY STAR Certification. Note this may take at least one year to obtain. If this is the case, the County will hold 20% of the grant dollars until proof of certification is provided.

In order to receive the grant, the applicant should provide evidence that the property has achieved the ENERGY STAR certification.

### **GREEN LEASING**

Green-leasing aligns the financial and environmental benefits of landlords and tenants to work together to save money, conserve resources, and ensure the efficient operation of buildings. These contractual arrangements can serve as a powerful mechanism to assist the commercial real estate industry in responding to market pressures and increase energy efficiency of the existing and newly constructed building stock.

Applicants must submit documentation showcasing specific clauses or language that promotes energy efficiency practices.

The lease or related documents must contain at least three of the following:

- Provision requiring regular scheduled tenant disclosure of utility data to facilitate whole-building energy benchmarking.
- Building standards and/or tenant improvement guidelines for energy efficiency. (For example, "Tenant improvements will conform to LEED C.I. standard or better." "Tenants will install



**PRINCE GEORGE'S COUNTY GOVERNMENT**  
**Office of Central Services**  
**Sustainable Energy Program**  
**THE ENERGY STAR CERTIFICATION & GREEN LEASING (ESGL) GRANT**  
**APPLICATION INSTRUCTIONS**

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- Landlord provides sustainability training to leasing agents and/or building marketing materials cover sustainability and energy efficiency features. (Documentation can include any relevant materials and is not expected to be included in a lease itself.)
- Landlord designates a sustainability point of contact within the lease or related documents.
- Lease language specifies that the landlord may sell power generated on-site to tenants at a competitive price.
- Conservation and/or efficiency training for building occupants.

See the Institute for Market Transformation's (IMT) green lease library, for more info ([www.greenleaselibrary.com](http://www.greenleaselibrary.com))

Applications may be emailed, hand-delivered or mailed to:

Prince George's County, Office of Central Services, Sustainable Energy Program  
1400 McCormick Drive, Suite 281 Largo, MD 20774  
Email: [EnergyStarCGL@co.pg.md.us](mailto:EnergyStarCGL@co.pg.md.us)

For more information, call: 301-883-6450 or visit <http://bit.ly/PGCEnergyStarGrant>



**PRINCE GEORGE'S COUNTY GOVERNMENT**  
 Office of Central Services  
 Sustainable Energy Program  
**THE ENERGY STAR CERTIFICATION & GREEN LEASING (ESGL) GRANT**  
**APPLICATION INSTRUCTIONS**

## Finding a Service Provider

*The information below is provided as a courtesy to applicants for the ENERGY STAR and Green-Leasing Grant, and should not be considered an endorsement of any particular company or organization.*

- Prince George's County's Supplier Development and Diversity Division maintains a directory of certified Prince George's County suppliers as providers of goods & services, and/or contractors. SDDD strongly believes the certified firms in each directory have the skill and capability to deliver quality services and products.

Applicants can visit <https://www.princegeorgescountymd.gov/1315/Supplier-Directories> or call 301-883-6480 for assistance.

- Pepco's C&I Energy Savings Program Service Provider Network is available here: (<https://cienergyefficiency.pepco.com/Findally.aspx>). Service Providers in the Prince George's County service area are reproduced below for your convenience separated by small and medium/large businesses.

*Please note: OCS Sustainable Energy Program does not endorse, sponsor, or otherwise make any representation or warranty with respect to any contractor or the work, materials, or services provided by any contractor.*

### Small Business Service Providers

The following offer enhanced services to small businesses with an average monthly demand of 60 kW and less.

<u>Company Contact Information</u>	<u>Company Type</u>	<u>Services</u>
3-E RELIABLE ENERGY INC. 2103 CHANTILLA ROAD CATONSVILLE, MD 21228 <a href="http://www.3-ereliable.com">HTTP://WWW.3-ERELIABLE.COM</a> (301) 254-0933 EMAIL: <a href="mailto:3E.RELIABLE@GMAIL.COM">3E.RELIABLE@GMAIL.COM</a> APPROVED SMALL BUSINESS: YES APPROVED COMMISSIONING SERVICE PROVIDER: NO	ELECTRICAL CONTRACTOR	LIGHTING DESIGN LIGHTING AND CONTROLS QUICK ENERGY CHECK-UP
ADMT GREEN TECHNOLOGY, LLC 9425 BLUEFIELD RD SPRINGDALE, MD 20774 <a href="http://www.admtgreen.com">HTTP://WWW.ADMTGREEN.COM</a> (240) 581-9470 EMAIL: <a href="mailto:DWALKER@ADMTGREEN.COM">DWALKER@ADMTGREEN.COM</a> APPROVED SMALL BUSINESS: YES	CONSULTANT ENERGY AUDITOR	LIGHTING AND CONTROLS FOOD SERVICE EQUIPMENT QUICK ENERGY CHECK-UP VARIABLE FREQUENCY DRIVES (VFD)

**PRINCE GEORGE'S COUNTY GOVERNMENT**  
**Office of Central Services**  
**Sustainable Energy Program**  
**THE ENERGY STAR CERTIFICATION & GREEN LEASING (ESGL) GRANT**  
**APPLICATION INSTRUCTIONS**

<u>Company Contact Information</u>	<u>Company Type</u>	<u>Services</u>
APPROVED COMMISSIONING SERVICE PROVIDER: NO		
ALLIANCE LIGHTING GROUP 16018 PARTELL COURT BOWIE, MD 20716 (405) 255-9684 EMAIL: <a href="mailto:M.HALL.ALG@GMAIL.COM">M.HALL.ALG@GMAIL.COM</a> APPROVED SMALL BUSINESS: YES APPROVED COMMISSIONING SERVICE PROVIDER: NO	ENERGY AUDITOR	LIGHTING AND CONTROLS QUICK ENERGY CHECK-UP
AMERICAN ENERGY SERVICES LLC 1708 WHITEHEAD ROAD WOODLAWN, MD 21207 <a href="http://WWW.AESERVICES.US">HTTP://WWW.AESERVICES.US</a> (301) 482-0025 EMAIL: <a href="mailto:AESREBATES@AESERVICES.US">AESREBATES@AESERVICES.US</a> APPROVED SMALL BUSINESS: YES APPROVED COMMISSIONING SERVICE PROVIDER: NO	ELECTRICAL CONTRACTOR	LIGHTING AND CONTROLS QUICK ENERGY CHECK-UP
ARBUTUS REFRIGERATION, INC. 3635 BENSON AVENUE BALTIMORE, MD 21227 <a href="http://WWW.ARIMIDATLANTIC.COM">HTTP://WWW.ARIMIDATLANTIC.COM</a> (410) 525-3100 EMAIL: <a href="mailto:JOE@ARIMIDATLANTIC.COM">JOE@ARIMIDATLANTIC.COM</a> APPROVED SMALL BUSINESS: YES APPROVED COMMISSIONING SERVICE PROVIDER: NO	MECHANICAL CONTRACTOR (HVAC)	REFRIGERATION COMMERCIAL REFRIGERATION EQUIPMENT FOOD SERVICE EQUIPMENT QUICK ENERGY CHECK-UP
ATLANTIC ELECTRIC SUPPLY CORP 3726 10TH ST NE WASHINGTON, DC 20017 <a href="http://WWW.ATLANTICELECTRICSUPPLY.COM">HTTP://WWW.ATLANTICELECTRICSUPPLY.COM</a> M (202) 526-1300 X123 EMAIL: <a href="mailto:JEBUTTS@ATLANTICELECTRICSUPPLY.COM">JEBUTTS@ATLANTICELECTRICSUPPLY.COM</a> OM APPROVED SMALL BUSINESS: YES APPROVED COMMISSIONING SERVICE PROVIDER: NO	ELECTRICAL CONTRACTOR MANUFACTURER DISTRIBUTOR RETAILER	LIGHTING AND CONTROLS QUICK ENERGY CHECK-UP SPECIALIZED CONTROLS VARIABLE FREQUENCY DRIVES (VFD)

**PRINCE GEORGE'S COUNTY GOVERNMENT**  
Office of Central Services  
Sustainable Energy Program  
**THE ENERGY STAR CERTIFICATION & GREEN LEASING (ESGL) GRANT**  
**APPLICATION INSTRUCTIONS**

<u>Company Contact Information</u>	<u>Company Type</u>	<u>Services</u>
<p>ATLANTIC LED, INC  705 GRAND AVE  RIDGEFIELD, NJ 07657  <a href="http://www.atlanticledusa.com">HTTP://WWW.ATLANTICLEDUSA.COM</a>  (201) 774-8787  EMAIL: <a href="mailto:ATLANTICLEDINC@GMAIL.COM">ATLANTICLEDINC@GMAIL.COM</a>  APPROVED SMALL BUSINESS: YES  APPROVED COMMISSIONING SERVICE PROVIDER: NO</p>	<p>ELECTRICAL  CONTRACTOR  DISTRIBUTOR</p>	<p>REFRIGERATION  REFRIGERATION &amp; EQUIPMENT  LIGHTING AND CONTROLS  COMMERCIAL REFRIGERATION  EQUIPMENT  QUICK ENERGY CHECK-UP</p>
<p>BEMO CORP. DBA BEMO SOLUTIONS  3120 WOODSPRING DRIVE  ABINGDON, MD 21009  (443) 585-2366  EMAIL: <a href="mailto:JBROWN@BEMOSOLUTIONS.COM">JBROWN@BEMOSOLUTIONS.COM</a>  APPROVED SMALL BUSINESS: YES  APPROVED COMMISSIONING SERVICE PROVIDER: NO</p>	<p>MANUFACTURER  MANUFACTURER'S REP  ESCO</p>	<p>REFRIGERATION  LIGHTING &amp; CONTROLS  APPLIANCES  COMMERCIAL REFRIGERATION  EQUIPMENT  FOOD SERVICE EQUIPMENT  QUICK ENERGY CHECK-UP  VARIABLE FREQUENCY DRIVES  (VFD)</p>
<p>BEST QUALITY ELECTRIC LLC  1123 HOLMESPUN DR  PASADENA, MD 21122  <a href="http://www.bestqualityelectricllc.com">HTTP://WWW.BESTQUALITYELECTRICLLC.COM</a>  (410) 384-8520  EMAIL: <a href="mailto:BESTQUALITYELECTRIC@YAHOO.COM">BESTQUALITYELECTRIC@YAHOO.COM</a>  APPROVED SMALL BUSINESS: YES  APPROVED COMMISSIONING SERVICE PROVIDER: NO</p>	<p>ELECTRICAL  CONTRACTOR  GENERAL CONTRACTOR</p>	<p>ENERGY AUDITS AND ANALYSIS  LED RETROFITS  LIGHTING AND CONTROLS  QUICK ENERGY CHECK-UP</p>
<p>BRIGADE HOLDINGS  PO BOX 628274  ORLANDO, FL 32862  <a href="http://www.brigadeholdings.com">HTTP://WWW.BRIGADEHOLDINGS.COM</a>  (516) 400-7303  EMAIL: <a href="mailto:THOMAS@BRIGADEHOLDINGS.COM">THOMAS@BRIGADEHOLDINGS.COM</a>  APPROVED SMALL BUSINESS: YES  APPROVED COMMISSIONING SERVICE PROVIDER: NO</p>	<p>ELECTRICAL  CONTRACTOR</p>	<p>ENERGY AUDITS AND ANALYSIS  LIGHTING AND CONTROLS  QUICK ENERGY CHECK-UP</p>
<p>C.N. ROBINSON LIGHTING SUPPLY CO, INC.  4318 WASHINGTON BOULEVARD  BALTIMORE, MD 21227  <a href="http://www.cnrlight.com">HTTP://WWW.CNRLIGHT.COM</a>  (410) 242-4172</p>	<p>DISTRIBUTOR</p>	<p>LIGHTING DESIGN  LIGHTING AND CONTROLS  QUICK ENERGY CHECK-UP  SPECIALIZED CONTROLS</p>

**PRINCE GEORGE'S COUNTY GOVERNMENT**  
**Office of Central Services**  
**Sustainable Energy Program**  
**THE ENERGY STAR CERTIFICATION & GREEN LEASING (ESGL) GRANT**  
**APPLICATION INSTRUCTIONS**

<u>Company Contact Information</u>	<u>Company Type</u>	<u>Services</u>
EMAIL: <a href="mailto:KELLYG@CNRLIGHT.COM">KELLYG@CNRLIGHT.COM</a> APPROVED SMALL BUSINESS: YES APPROVED COMMISSIONING SERVICE PROVIDER: NO		
CENERGETIX LLC 8673 GROVEMONT CIRCLE GAITHERSBURG, MD 20877 <a href="http://WWW.CENERGETIX.COM">HTTP://WWW.CENERGETIX.COM</a> (301) 980-2333 EMAIL: <a href="mailto:REBATES@CENERGETIX.COM">REBATES@CENERGETIX.COM</a> APPROVED SMALL BUSINESS: YES APPROVED COMMISSIONING SERVICE PROVIDER: NO	CONSULTANT ENERGY AUDITOR GENERAL CONTRACTOR	ENERGY AUDITS AND ANALYSIS REFRIGERATION LIGHTING DESIGN REFRIGERATION & EQUIPMENT LIGHTING AND CONTROLS COMMERCIAL REFRIGERATION EQUIPMENT QUICK ENERGY CHECK-UP
CLEAR INSIGHT INCORPORATED 1007 HERITAGE FIELDS AVE ROCKVILLE, MD 20850 <a href="http://WWW.CLEARINSIGHTINC.COM">HTTP://WWW.CLEARINSIGHTINC.COM</a> (202) 489-7861 EMAIL: <a href="mailto:CLEARINSIGHTINC@GMAIL.COM">CLEARINSIGHTINC@GMAIL.COM</a> APPROVED SMALL BUSINESS: YES APPROVED COMMISSIONING SERVICE PROVIDER: NO	ENERGY AUDITOR ESCO	ENERGY AUDITS AND ANALYSIS REFRIGERATION LIGHTING AND CONTROLS COMMERCIAL REFRIGERATION EQUIPMENT FOOD SERVICE EQUIPMENT HVAC TUNE -UPS QUICK ENERGY CHECK-UP
CS KOIDA LLC 6513 MID CITIES AVENUE BELTSVILLE, MD 20705 <a href="http://WWW.CSKOIDA.COM">HTTP://WWW.CSKOIDA.COM</a> (201) 463-0208 EMAIL: <a href="mailto:JASONCHOIONE@GMAIL.COM">JASONCHOIONE@GMAIL.COM</a> APPROVED SMALL BUSINESS: YES APPROVED COMMISSIONING SERVICE PROVIDER: NO	ELECTRICAL CONTRACTOR	ENERGY AUDITS AND ANALYSIS LIGHTING AND CONTROLS QUICK ENERGY CHECK-UP
DERICK ASSOCIATES, INC. 8545 ATLAS DRIVE GAITHERSBURG, MD 20877 <a href="http://WWW.DERICKLIGHTS.COM">HTTP://WWW.DERICKLIGHTS.COM</a> 301-258-1019 EMAIL: <a href="mailto:TDIETSCH@DERICKLIGHTS.COM">TDIETSCH@DERICKLIGHTS.COM</a> APPROVED SMALL BUSINESS: YES APPROVED COMMISSIONING SERVICE PROVIDER: NO	DISTRIBUTOR ENERGY AUDITOR	LIGHTING DESIGN LIGHTING AND CONTROLS QUICK ENERGY CHECK-UP

**PRINCE GEORGE'S COUNTY GOVERNMENT**  
**Office of Central Services**  
**Sustainable Energy Program**  
**THE ENERGY STAR CERTIFICATION & GREEN LEASING (ESGL) GRANT**  
**APPLICATION INSTRUCTIONS**

<u>Company Contact Information</u>	<u>Company Type</u>	<u>Services</u>
<p>EFFICIENT HOME LLC            3905 NATIONAL DRIVE            BURTONSVILLE, MD 20866  <a href="http://www.efficienthomellc.com">HTTP://WWW.EFFICIENTHOMELLC.COM</a>            (301) 476-7682            EMAIL: <a href="mailto:BWOWK@EFFICIENTHOMELLC.COM">BWOWK@EFFICIENTHOMELLC.COM</a>            APPROVED SMALL BUSINESS: YES            APPROVED COMMISSIONING SERVICE PROVIDER: NO</p>	<p>ENERGY AUDITOR            GENERAL CONTRACTOR</p>	<p>HVAC            LIGHTING AND CONTROLS            PACKAGED HVAC UNITS            APPLIANCES            QUICK ENERGY CHECK-UP            SPECIALIZED CONTROLS            WATER HEATING            WINDOWS &amp; WINDOW FILMS</p>
<p>ELECTROSTAT ELECTRICAL CONTRACTORS, LLC            4 W. COLLINGS DRIVE            WILLIAMSTOWN, NJ 08094            (410) 415-3191            EMAIL: <a href="mailto:ELECTROSTAT@LIVE.COM">ELECTROSTAT@LIVE.COM</a>            APPROVED SMALL BUSINESS: YES            APPROVED COMMISSIONING SERVICE PROVIDER: NO</p>	<p>ELECTRICAL CONTRACTOR            ENERGY AUDITOR            GENERAL CONTRACTOR</p>	<p>REFRIGERATION            KITCHEN AND REFRIGERATION            LIGHTING AND CONTROLS            COMMERCIAL REFRIGERATION EQUIPMENT            FOOD SERVICE EQUIPMENT            QUICK ENERGY CHECK-UP            SPECIALIZED CONTROLS</p>
<p>GREEN CITY LIGHTING DBA LEE &amp; COMPANY            8612 DAKOTA DRIVE            GAITHERSBURG, MD 20877            (301) 519-7565            EMAIL: <a href="mailto:GREENCITYLIGHTING@GMAIL.COM">GREENCITYLIGHTING@GMAIL.COM</a>            APPROVED SMALL BUSINESS: YES            APPROVED COMMISSIONING SERVICE PROVIDER: NO</p>	<p>ELECTRICAL CONTRACTOR            ENERGY AUDITOR</p>	<p>ENERGY AUDITS, VFDS            LIGHTING AND CONTROLS            QUICK ENERGY CHECK-UP</p>
<p>GREEN ONE ENERGY INC            580 WATERLOO RD            COLUMBIA, MD 21045  <a href="http://www.goenergyinc.com">HTTP://WWW.GOENERGYINC.COM</a>            (443) 325-7205            EMAIL: <a href="mailto:GOENERGY.KEVIN@GMAIL.COM">GOENERGY.KEVIN@GMAIL.COM</a>            APPROVED SMALL BUSINESS: YES            APPROVED COMMISSIONING SERVICE PROVIDER: NO</p>	<p>ELECTRICAL CONTRACTOR            DISTRIBUTOR            ENERGY AUDITOR</p>	<p>LIGHTING DESIGN            CUSTOM PROJECTS            LIGHTING AND CONTROLS            QUICK ENERGY CHECK-UP</p>
<p>GREENAVISE, INC.            961 B RUSSELL AVENUE            GAITHERSBURG, MD 20879  <a href="http://www.greenavise.com">HTTP://WWW.GREENAVISE.COM</a>            (301) 562-2100            EMAIL: <a href="mailto:LSTACKMAN@GREENAVISE.COM">LSTACKMAN@GREENAVISE.COM</a>            APPROVED SMALL BUSINESS: YES</p>	<p>CONSULTANT</p>	<p>ENERGY AUDITS AND ANALYSIS            REFRIGERATION            APPLIANCES            COMMERCIAL REFRIGERATION EQUIPMENT            FOOD SERVICE EQUIPMENT            QUICK ENERGY CHECK-UP</p>

**PRINCE GEORGE'S COUNTY GOVERNMENT**  
**Office of Central Services**  
**Sustainable Energy Program**  
**THE ENERGY STAR CERTIFICATION & GREEN LEASING (ESGL) GRANT**  
**APPLICATION INSTRUCTIONS**

<u>Company Contact Information</u>	<u>Company Type</u>	<u>Services</u>
APPROVED COMMISSIONING SERVICE PROVIDER: NO		
<p>GREENSCAPE ENVIRONMENTAL SERVICES, INC.  607 DIVISION AVE. NE  WASHINGTON, DC 20019  <a href="http://WWW.GREENSCAPEENVIRONMENTAL.COM">HTTP://WWW.GREENSCAPEENVIRONMENTAL.COM</a>  (202) 621-6623  EMAIL: <a href="mailto:AHARRISON95@GMAIL.COM">AHARRISON95@GMAIL.COM</a>  APPROVED SMALL BUSINESS: YES  APPROVED COMMISSIONING SERVICE PROVIDER: NO</p>	<p>CONSULTANT  GENERAL CONTRACTOR  RETAILER</p>	<p>REFRIGERATION APPLIANCES  COMMERCIAL REFRIGERATION EQUIPMENT  FOOD SERVICE EQUIPMENT  QUICK ENERGY CHECK-UP</p>
<p>HUNT CONSULTING, LLC  9015 MAIER ROAD  LAUREL, MD 20723  <a href="http://WWW.HUNTCONSULTING.NET">HTTP://WWW.HUNTCONSULTING.NET</a>  (301) 490-3355  EMAIL: <a href="mailto:HHUNT@HUNTCONSULTING.NET">HHUNT@HUNTCONSULTING.NET</a>  APPROVED SMALL BUSINESS: YES  APPROVED COMMISSIONING SERVICE PROVIDER: NO</p>	<p>ELECTRICAL CONTRACTOR  ENERGY AUDITOR  ESCO</p>	<p>LIGHTING DESIGN  LIGHTING AND CONTROLS  QUICK ENERGY CHECK-UP  VARIABLE FREQUENCY DRIVES (VFD)</p>
<p>INDUSTRIAL BULB &amp; LIGHTING INC.  7109 WINDSOR MILL RD.  BALTIMORE, MD 21244  <a href="http://INDUSTRIALBULB.COMCASTBIZ.NET">HTTP://INDUSTRIALBULB.COMCASTBIZ.NET</a>  (410) 944-0755  EMAIL: <a href="mailto:STEVE@INDUSTRIALBULB.COMCASTBIZ.NET">STEVE@INDUSTRIALBULB.COMCASTBIZ.NET</a>  APPROVED SMALL BUSINESS: YES  APPROVED COMMISSIONING SERVICE PROVIDER: NO</p>	<p>ELECTRICAL CONTRACTOR  DISTRIBUTOR</p>	<p>LIGHTING SUPPLIES  LIGHTING AND CONTROLS  QUICK ENERGY CHECK-UP</p>
<p>LEW LEW INC  1717 PENNSYLVANIA AVE, N.W.  WASHINGTON, DC 20006  <a href="http://LEWLEWINC.COM">HTTP://LEWLEWINC.COM</a>  (202) 559-9289  EMAIL: <a href="mailto:RJHIRISH@LEWLEWINC.COM">RJHIRISH@LEWLEWINC.COM</a>  APPROVED SMALL BUSINESS: YES  APPROVED COMMISSIONING SERVICE PROVIDER: NO</p>	<p>ELECTRICAL CONTRACTOR  DISTRIBUTOR  CONSULTANT</p>	<p>LIGHTING DESIGN  LIGHTING AND CONTROLS  QUICK ENERGY CHECK-UP</p>

**PRINCE GEORGE'S COUNTY GOVERNMENT**  
**Office of Central Services**  
**Sustainable Energy Program**  
**THE ENERGY STAR CERTIFICATION & GREEN LEASING (ESGL) GRANT**  
**APPLICATION INSTRUCTIONS**

<u>Company Contact Information</u>	<u>Company Type</u>	<u>Services</u>
<p>LIGHTILITY, LLC  1101 WOOTTON PARKWAY  ROCKVILLE, MD 20852  <a href="http://www.ngpled.com">HTTP://WWW.NGPLED.COM</a>  (301) 692-1434  EMAIL: <a href="mailto:PM@LIGHTILITY.COM">PM@LIGHTILITY.COM</a>  APPROVED SMALL BUSINESS: YES  APPROVED COMMISSIONING SERVICE PROVIDER: NO</p>	<p>CONSULTANT  ENERGY AUDITOR</p>	<p>ENERGY AUDITS AND ANALYSIS  LIGHTING AND CONTROLS  QUICK ENERGY CHECK-UP</p>
<p>LOYA CONSULTING GROUP DBA ENERGY DYNAMICS  14660 ROTHGEB DRIVE  ROCKVILLE, MD 208500  <a href="http://www.energydynamicsmd.com">HTTP://WWW.ENERGYDYNAMICSMD.COM</a>  (240) 614-7903  EMAIL: <a href="mailto:RAMILOYA@GMAIL.COM">RAMILOYA@GMAIL.COM</a>  APPROVED SMALL BUSINESS: YES  APPROVED COMMISSIONING SERVICE PROVIDER: NO</p>	<p>ELECTRICAL CONTRACTOR  ENGINEER  CONSULTANT  ENERGY AUDITOR</p>	<p>BUILDING ENERGY MONITORING  LIGHTING AND CONTROLS  QUICK ENERGY CHECK-UP</p>
<p>NAVITUS, INC.  1501 KINGSWAY DRIVE  GAMBRILLS, MD 21054  <a href="http://www.navituslighting.com">HTTP://WWW.NAVITUSLIGHTING.COM</a>  (410) 266-7613  EMAIL: <a href="mailto:JIM@NAVITUSLIGHTING.COM">JIM@NAVITUSLIGHTING.COM</a>  APPROVED SMALL BUSINESS: YES  APPROVED COMMISSIONING SERVICE PROVIDER: NO</p>	<p>ELECTRICAL CONTRACTOR  DISTRIBUTOR  ESCO</p>	<p>LIGHTING DESIGN  LIGHTING AND CONTROLS  QUICK ENERGY CHECK-UP</p>
<p>RECURRENT INNOVATIVE SOLUTIONS, LLC.  1390 PICCARD DRIVE  ROCKVILLE, MD 20850  <a href="http://www.re-current.net">HTTP://WWW.RE-CURRENT.NET</a>  (301) 795-1440  EMAIL: <a href="mailto:EBARNES@RECURRENT.NET">EBARNES@RECURRENT.NET</a>  APPROVED SMALL BUSINESS: YES  APPROVED COMMISSIONING SERVICE PROVIDER: NO</p>	<p>ELECTRICAL CONTRACTOR  MECHANICAL CONTRACTOR (HVAC)  CONSULTANT  ENERGY AUDITOR  ESCO</p>	<p>ENERGY AUDITS AND ANALYSIS  HVAC EQUIPMENT  LIGHTING AND CONTROLS  AIR-SOURCE HEAT PUMPS  HVAC CONTROLS  BUILDING MANAGEMENT SYSTEMS EMS/BAC  HVAC TUNE -UPS  QUICK ENERGY CHECK-UP</p>
<p>SMART LUMEN LLC  16843 OAKMONT AVENUE  GAITHERSBURG, MD 20877  <a href="http://www.smart-lumen.com">HTTP://WWW.SMART-LUMEN.COM</a>  (800) 232-1930</p>	<p>DISTRIBUTOR  CONSULTANT  ENERGY AUDITOR</p>	<p>LIGHTING DESIGN  LIGHTING AND CONTROLS  QUICK ENERGY CHECK-UP</p>



**PRINCE GEORGE'S COUNTY GOVERNMENT**  
 Office of Central Services  
 Sustainable Energy Program  
**THE ENERGY STAR CERTIFICATION & GREEN LEASING (ESGL) GRANT**  
**APPLICATION INSTRUCTIONS**

<u>Company Contact Information</u>	<u>Company Type</u>	<u>Services</u>
EMAIL: <a href="mailto:ALI@SMART-LUMEN.COM">ALI@SMART-LUMEN.COM</a> APPROVED SMALL BUSINESS: YES APPROVED COMMISSIONING SERVICE PROVIDER: NO		VARIABLE FREQUENCY DRIVES (VFD)
US ENERGY SOLUTIONS, INC. 4445 CORPORATION LANE VIRGINIA BEACH, VA 23462 <a href="http://WWW.USENERGYSOLUTIONS.NET">HTTP://WWW.USENERGYSOLUTIONS.NET</a> (757) 271-9363 EMAIL: <a href="mailto:KHALL@USENERGYSOLUTIONS.NET">KHALL@USENERGYSOLUTIONS.NET</a> APPROVED SMALL BUSINESS: YES APPROVED COMMISSIONING SERVICE PROVIDER: NO	ELECTRICAL CONTRACTOR ESCO	LIGHTING DESIGN LIGHTING AND CONTROLS QUICK ENERGY CHECK-UP
WATTZ LED LLC 42 STEEPLE CT GERMANTOWN, MD 20874 <a href="http://WATTZLED.COM">HTTP://WATTZLED.COM</a> (240) 441-5580 EMAIL: <a href="mailto:JAMAR@WATTZLED.COM">JAMAR@WATTZLED.COM</a> APPROVED SMALL BUSINESS: YES APPROVED COMMISSIONING SERVICE PROVIDER: NO	ELECTRICAL CONTRACTOR DISTRIBUTOR ENERGY AUDITOR GENERAL CONTRACTOR	ENERGY AUDITS AND ANALYSIS LIGHTING AND CONTROLS
ZERODRAFT MARYLAND, LLC T/A ZERONET USA 1850 YORK ROAD LUTHERVILLE, MD 21093 <a href="http://WWW.ZERODRAFTMD.COM">HTTP://WWW.ZERODRAFTMD.COM</a> (410) 321-5936 EMAIL: <a href="mailto:APPLICATIONS@ZERODRAFTMD.COM">APPLICATIONS@ZERODRAFTMD.COM</a> APPROVED SMALL BUSINESS: YES APPROVED COMMISSIONING SERVICE PROVIDER: NO	ELECTRICAL CONTRACTOR ENERGY AUDITOR GENERAL CONTRACTOR	CUSTOM PROJECTS LIGHTING AND CONTROLS QUICK ENERGY CHECK-UP

### Medium and Large Business

Pepco can help improve your energy efficiency with a wide range of standard measures and custom projects for businesses that have a monthly energy demand greater than 60 kW over a 12 month period. Below is their list of top performing Service Providers to help you with your project. They can assist in a variety of project types, including retrofits, new construction or major renovations, end-of-life equipment replacements, tune-ups of existing equipment, and much more.

**PRINCE GEORGE'S COUNTY GOVERNMENT**  
**Office of Central Services**  
**Sustainable Energy Program**  
**THE ENERGY STAR CERTIFICATION & GREEN LEASING (ESGL) GRANT**  
**APPLICATION INSTRUCTIONS**

<u>COMPANY</u>	<u>ADDRESS</u>	<u>CONTACT INFORMATION</u>	<u>SERVICES</u>
ENGIE SERVICES US (ENGINEERING/ ARCHITECTURAL)	136 LONGWATER DR. SUITE 103 NORWELL, MA 02061	JASON WILLIAMS 443-610-6026 <a href="mailto:JASON.WILLIAMS@ENGIE.COM">JASON.WILLIAMS@ENGIE.COM</a>	LIGHTING, HVAC, VARIABLE FREQUENCY DRIVES, APPLIANCE/PLU G LOAD EQUIPMENT, COMMERCIAL KITCHEN, COMMERCIAL REFRIGERATION, WINDOW FILM
DERICK ASSOCIATES (CONTRACTOR, DISTRIBUTOR)	8545 ATLAS DR. GAITHERSBURG, MD 20877	TOM DIETSCHÉ 301-258-1019 <a href="mailto:TDIETSCHÉ@DERICKLIGHTS.COM">TDIETSCHÉ@DERICKLIGHTS.COM</a>	LIGHTING
GLOBAL ENERGY SERVICES (CONTRACTOR)	20 W. AYLESBURY RD. SUITE 200 TIMONIUM, MD 21093	JOEL BOND 410-337-5202 <a href="mailto:JBOND@GLOBALEENERGYSERVICE.US">JBOND@GLOBALEENERGYSERVICE.US</a>	LIGHTING
GLP ENERGY & LIGHTING (CONTRACTOR)	1200 18TH ST. SUITE 700 WASHINGTON, DC 20036	EDWIN LUEVANOS 202-499-1595 <a href="mailto:EDWIN@GLPLED.COM">EDWIN@GLPLED.COM</a>	LIGHTING
C. N. ROBINSON LIGHTING (DISTRIBUTOR)	4318 WASHINGTON BLVD. BALTIMORE, MD 21227	KELLY GRAY 410-242-4172 <a href="mailto:KELLYG@CNRLIGHT.COM">KELLYG@CNRLIGHT.COM</a>	LIGHTING
INTELLIGENT ENERGY LIGHT AND POWER (DISTRIBUTOR)	1210 R ST. NW SUITE 210 WASHINGTON, DC 20009	STEVE GERBER 202-591-7625 <a href="mailto:STEVE@INTELLIGENTELP.COM">STEVE@INTELLIGENTELP.COM</a>	LIGHTING
HBS ENERGY INC. (CONTRACTOR)	3801 BONNYBRIDGE PL. ELICOTT CITY, MD 21043	JOO KYUNG 443-520-4226 <a href="mailto:HBSENERGYINC@GMAIL.COM">HBSENERGYINC@GMAIL.COM</a>	LIGHTING, OTHER
KJ ENERGY SOLUTIONS INC. (CONTRACTOR)	7910 BRIGHTLIGHT PL. ELICOTT CITY, MD 21043	JEFF KIM 410-599-7000 <a href="mailto:KJENERGY.INC@GMAIL.COM">KJENERGY.INC@GMAIL.COM</a>	LIGHTING, HVAC, APPLIANCE/PLU G LOAD EQUIPMENT, OTHER
BAY LIGHTING LLC (DISTRIBUTOR)	2146 PRIEST BRIDGE CT. SUITE 13 CROFTON, MD 21141	ANDREW LOWMAN 410-858-7721 <a href="mailto:ALOWMAN@BAYLIGHTING.NET">ALOWMAN@BAYLIGHTING.NET</a>	LIGHTING

**PRINCE GEORGE'S COUNTY GOVERNMENT**  
**Office of Central Services**  
**Sustainable Energy Program**  
**THE ENERGY STAR CERTIFICATION & GREEN LEASING (ESGL) GRANT**  
**APPLICATION INSTRUCTIONS**

CAPITAL ELECTRIC (DISTRIBUTOR)	600 W. HAMBURG ST. BALTIMORE, MD 21230	ERIC POPE 410-248-3455 <a href="mailto:ERIC.POPE@CAPITALELECTRICSUPPLY.COM">ERIC.POPE@CAPITALELECTRICSUPPLY.COM</a>	LIGHTING, VARIABLE FREQUENCY DRIVES, APPLIANCE/PLUG LOAD EQUIPMENT
GREENERVOLTS LLC (DISTRIBUTOR)	801 N. EAST ST. SUITE 9A FREDRICK, MD 21701	ALEX CANIZALES 240-357-2333 <a href="mailto:ALEX@GREENERVOLTS.COM">ALEX@GREENERVOLTS.COM</a>	LIGHTING, OTHER
HUNT CONSULTING (CONTRACTOR)	9015 MAIER RD. SUITE B LAUREL, MD 20723	HENRY HUNT 301-674-8262 <a href="mailto:HHUNT@HUNTCONSULTING.NET">HHUNT@HUNTCONSULTING.NET</a>	LIGHTING, VARIABLE FREQUENCY DRIVES
SIEMENS BUILDING TECHNOLOGIES (CONTRACTOR)	6435 VIRGINIA MANOR RD. BELTSVILLE, MD 20705	GIOVANNI DINITTO 301-219-7146 <a href="mailto:GIOVANNI.DINITTO@SIEMENS.COM">GIOVANNI.DINITTO@SIEMENS.COM</a>	HVAC, VARIABLE FREQUENCY DRIVES, OTHER

PRINCE GEORGE'S COUNTY GOVERNMENT  
Office of Central Services  
Sustainable Energy Program  
**THE ENERGY STAR CERTIFICATION & GREEN LEASING (ESGL) GRANT  
APPLICATION**

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**Now Accepting Office Building Applications.**

**NOTE: Due to EPA's temporary moratorium on performing Energy Star Certification, we halted the processing of applications for "office buildings". However, we are indeed again now accepting ESGL applications for both "multi-family housing" property types as well for "office buildings" type.**

The Office of Central Services (OCS), Sustainable Energy Program administers the ENERGY STAR Certification and Green Leasing Grant, which provides grants to assist eligible commercial properties in Prince George's County with becoming ENERGY STAR certified, and to demonstrate the use of green-leasing best practices.

Prequalification, will reserve funds for applicants that satisfy the prequalification requirements. For questions and assistance, direct inquiries to [EnergyStarCGL@co.pg.md.us](mailto:EnergyStarCGL@co.pg.md.us).

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**PREQUALIFICATION**

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**A. CONFIRM ELIGIBILITY**

The applying property must meet the following criteria:

- **Is located in the Pepco service territory;**
- Is located in Prince George's County;
- Demonstrate proof of having applied to one of Pepco's applicable EmPOWER Maryland incentive programs;
- Has or will perform, at minimum, an ASHRAE Level 2 Commercial audit or demonstrable equivalent;
- Commercial buildings must be built prior to March 23, 2016;
- Has or will apply for Energy Star Certification on or after March 23, 2016.

**For Commercial Office Buildings:**

- Gross floor area must be at least 10,000 square feet.
- In operation, at least 30 hours per week.
- Have at least 1 worker during the main shift.

**For Multifamily Housing:**

- 2 units or more per building
- 20 units or more per property/campus
- Greater than 75% occupancy

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***With receipt of the full application, OCS Sustainable Energy Program will pay up to 80% of the prequalified amount. Upon receiving the ENERGY STAR Certificate, OCS Sustainable Energy Program will pay the remaining 20% of the prequalified amount. For questions and assistance, direct inquiries to [EnergyStarCGL@co.pg.md.us](mailto:EnergyStarCGL@co.pg.md.us).***

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***NOTE: Communities of single-family homes are not eligible. If the housing property is a mix of multifamily and single-family homes, the property would still be eligible if the single-family homes are less than 25% of the total gross floor area.***

**PRINCE GEORGE'S COUNTY GOVERNMENT**  
Office of Central Services  
Sustainable Energy Program  
**THE ENERGY STAR CERTIFICATION & GREEN LEASING (ESGL) GRANT**  
**APPLICATION**

**PARTICIPANT CERTIFICATION**

In participation in our ENERGY STAR Certification and Green Leasing Grant and being eligible to receive the benefits provided, you hereby acknowledge and agree to the Terms and Conditions, and hereby certify the accuracy of the information provided in this agreement.

**A. APPLYING PROPERTY INFORMATION**

Information about the property for which funding is being requested. Incomplete applications will be returned.

<b>Property Owner/ Property Management Org:</b>		
<b>Street Address:</b>		
<b>City:</b>	<b>Zip Code:</b>	<b>Year Built:</b>
<b>Number of Buildings:</b>	<b>Gross Sq. Footage:</b>	
<b>Building Type:</b> <input type="checkbox"/> Office <input type="checkbox"/> Multifamily		
<b>Pepco Account Number(s):</b>		

**B. CONTACT INFORMATION**

Information about the point of contact for the application.

<b>Point of Contact:</b>	<b>Title:</b>
<b>Organization:</b>	<b>Federal Tax ID #:</b>
<b>Street Address:</b>	<b>City:</b>
<b>State:</b>	<b>Zip Code:</b>
<b>Phone #:</b>	<b>Email Address:</b>

**C. CONTRACTOR INFORMATION**

Include here information about the primary service provider that will provide the efficiency measures.

<b>Company:</b>	
<b>Point of Contact:</b>	
<b>Street Address:</b>	
<b>City:</b>	
<b>State:</b>	<b>Zip Code:</b>
<b>Phone:</b>	<b>Federal Tax ID #:</b>
<b>Email Address:</b>	

**D. ADDITIONAL INFORMATION**

<i>Provide a narrative why your project should be selected for a grant:</i>

**PRINCE GEORGE'S COUNTY GOVERNMENT**  
 Office of Central Services  
 Sustainable Energy Program  
**THE ENERGY STAR CERTIFICATION & GREEN LEASING (ESGL) GRANT APPLICATION**

**E. SUBMIT REQUIRED INFORMATION**

Attachments required for prequalification:

- A copy of applicant's energy efficiency grant application.
- A copy of recent (i.e. within the last 3 months) energy and water bills for all meters on the property.
- Proof of having applied to one of the EmPOWER Maryland incentive programs.
- Read access to the applicant's building data in the ENERGY STAR portfolio manager.

**If ENERGY STAR Score is 75 or Above:**

- A copy of contract, with cost, to achieve ENERGY STAR certification.
- The signed Terms and Conditions.
- IRS Form W-9: Request for Taxpayer Identification Number and Certification.

**If ENERGY STAR Score is Below 75:**

- A copy of the results of the ASHRAE Level 2 (or an equivalent or better) energy audit.
- The invoice for ASHRAE Level 2 (or an equivalent or better) energy audit.
- A copy of the "Progress and Goals" report from Portfolio Manager.
- The resulting Statement of Energy Design Intent ("SEDI" from Target Finder) based on the projected energy savings of proposed measures (as shown in the statement of work).  
 (The SEDI should show a score at or above the minimum threshold required for ENERGY STAR certification.)
- A copy of contract, with cost, to install, remedy, or perform the selected measures as noted in the SEDI.
- The signed Terms and Conditions.
- IRS Form W-9: Request for Taxpayer Identification Number and Certification.

By signing below, the signatory represents and warrants that the property meets the eligibility criteria and the signatory is duly authorized with legal capacity to sign on behalf of the applying organization and property.

<b>Name of Authorized Signatory:</b>	
<b>Signature:</b>	
<b>Date:</b>	

**PRINCE GEORGE'S COUNTY GOVERNMENT**  
 Office of Central Services  
 Sustainable Energy Program  
**THE ENERGY STAR CERTIFICATION & GREEN LEASING (ESGL) GRANT APPLICATION**

**F. ATTACHMENTS**

Required attachments to complete the application:

(For 80% payment of prequalified incentive):

- The final invoice.
- A narrative of no more than 500 words describing your organization's existing and planned approach to incorporate green leasing best practices.
- IRS Form W-9: Request for Taxpayer Identification Number and Certification.

(For 100% payment of prequalified incentive):

- Proof of ENERGY STAR Certification.

**G. DETAILED INFORMATION**

Include here information about the property for which funding is being requested.

**Is the property ENERGY-STAR Certified?**     Yes     No

<b>Cost of efficiency actions being performed:</b>	\$
<b>Cost of measures required for certification:</b>	\$
<b>Incentive received/expected from the utility:</b>	\$                      from the following utility(s):
<b>Other incentives/funding expected/received:</b>	\$                      from the following source(s):
<b>Amount of grant funding requested:</b>	\$

**H. PROJECT AFFIDAVIT**

The undersigned warrants certify and represents that the information provided in this application is true and correct to the best of his or her knowledge.

**Applicant (Print Name):** \_\_\_\_\_  
**Signature:** \_\_\_\_\_  
**Date:** \_\_\_\_\_



PRINCE GEORGE'S COUNTY GOVERNMENT  
Office of Central Services  
Sustainable Energy Program  
**THE ENERGY STAR CERTIFICATION & GREEN LEASING (ESGL) GRANT  
APPLICATION**

**Grant Agreement/Terms & Conditions**

By signing this application, the applicant certifies under penalty of perjury that the information provided in the application and all of its attachments is complete, accurate, and true. The signatory further certifies that he/she is authorized to submit this application on behalf of the property, and agrees to the terms and conditions stated below:

1. Submission of this application is not a guarantee that a grant will be awarded.
2. The ENERGY STAR Certification and Green Leasing Grant requires that projects must be cost effective.
3. Grants are designed to cover some portion of the net customer cost after other incentives and grants have been applied.
4. This applying facility ("facility") meets the eligibility criteria as stated by OCS Sustainable Energy Program, and will make reasonable effort to ensure all measures approved for a grant shall stay in the County within the facility in which they were installed.
5. The grantee also agrees to:
  - a. Achieve ENERGY STAR certification within 9 months of the prequalification notice, and to provide evidence of having achieved certification;
  - b. Maintain certification for at least three (3) consecutive years from the initial grant supported certification date;
  - c. If this project is approved, the applicant will provide 5 years of read-access to the property data on the ENERGY STAR Portfolio Manager portal:  
[\[https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/use-portfolio-manager/share-and-request-data\]](https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/use-portfolio-manager/share-and-request-data) to Prince George's County government];
  - d. For the 5 years, provide a yearly copy of the ENERGY STAR Statement of Energy Performance (SEP). A verifying professional should sign and stamp the SEP to verify the validity of the data.
  - e. Develop and promote green-leasing best practices including providing a copy of a current or future lease agreement which features green-leasing best practices.
  - f. OCS Sustainable Energy Program may extend the terms of this grant, provided that you successfully meet the performance objectives outlined in your application and submit to the grant administrator a written request for an extension. The total time-period the grant/application can remain valid, including any extensions, shall not exceed one 18 months from the date of prequalification.
  - g. Participants agree to allow Pepco's, and Maryland Department of Housing and Community Development's (DHCD), respective EmPOWER Maryland programs, to discuss and share information from the ENERGY STAR Certification and Green Leasing Grant application to facilitate the applicant's application and request for an incentive.

**PRINCE GEORGE'S COUNTY GOVERNMENT**  
**Office of Central Services**  
**Sustainable Energy Program**  
**THE ENERGY STAR CERTIFICATION & GREEN LEASING (ESGL) GRANT**  
**APPLICATION**

6. The application may be cancelled without liability if customer has (1) not installed the approved measures, (2) achieved the ENERGY STAR certification, and has (3) not been approved for a project extension 30 days prior to the expiration date. Customers who fail to provide timely notification for an extension request and/or fail to provide required documentation may be denied incentive payment.
7. The Office of Central Services, Sustainable Energy Program, or its representative(s) may use photos and video of the property, and relevant data presented for marketing, publicity, and advertising purposes. OCS Sustainable Energy Program, and/or its representatives, subject to the requirements of the Maryland Public Information Act, and other applicable laws, will not divulge any confidential information or trade secrets. In addition, the ENERGY STAR Certification and Green Leasing Grant may request that participants provide oral or written feedback regarding their participation in the program.
8. OCS Sustainable Energy Program, or its representative(s) may use photos and video of the property, and relevant data presented for marketing, publicity, and advertising purposes. Prince George's County, and/or its representatives, subject to the requirements of the Maryland Public Information Act, and other applicable laws, will not divulge any confidential information or trade secrets. In addition, Sustainable Energy Program may request that participants provide oral or written feedback regarding their participation in the program. Prince George's County, or its representative(s) may use photos and video of the facility, and data for marketing, publicity, and advertising purposes. Prince George's County, and/or its representatives, subject to the requirements of the Maryland Public Information Act, and other applicable laws, will not divulge any confidential information or trade secrets.
9. Representatives of the Sustainable Energy Program may access the facility in order to conduct site inspections and measurement and verification activities, and to take photos or videos of the project.
10. Grant Terms & Conditions are subject to change.
11. Any grant payment will be contingent upon the successful inspection of all equipment installed.
12. Prince George's County and its representatives make no representation or warranty and assume no liability with respect to quality, safety, performance, or other aspect of any design, system, or appliance installed pursuant to this application, and expressly disclaim any such representation, warranty, or liability.
13. All applicants ("Applicant") who seek to claim grants and/or incentives under the ENERGY STAR Certification and Green Leasing Grant ("ESGL") are required to acknowledge reading and understanding the following terms and conditions, and must accept these terms and conditions before your application and/or incentive payment are processed. Incentives provided through ESG are only available for qualifying properties in Prince George's County, and in the Pepco service area, that are built prior to March 23rd, 2016.
14. Final payment is subject to a satisfactory site visit and customer verification of the completion of work.

**PRINCE GEORGE'S COUNTY GOVERNMENT**  
 Office of Central Services  
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**THE ENERGY STAR CERTIFICATION & GREEN LEASING (ESGL) GRANT**  
**APPLICATION**

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**PART A:**

Authorized Applicant:	
Date:	
Organization/ Name*:	
Title*:	
Name*:	
Contractor/Vendor Signature*:	
<i>* If the contractor/vendor completed the application.</i>	

**PART B:**

<b>PAYMENT INFORMATION</b>
If the contractor or trade ally completing the work or another 3rd party will be receiving the incentive directly, the customer must authorize payment by signing below.
Payment to: <input type="checkbox"/> Contractor/Trade Ally <input type="checkbox"/> Other 3rd Party Customer
Signature: _____ Date: _____

Applications may be emailed, hand-delivered or mailed to:

Prince George's County, Office of Central Services, Sustainable Energy Program  
 1400 McCormick Drive, Suite 281 Largo, MD 20774  
 Email: [EnergyStarCGL@co.pg.md.us](mailto:EnergyStarCGL@co.pg.md.us)

For more information, call: 301-883-6450 or visit <http://bit.ly/PGCEnergyStarGrant>