

# **Universal Certification Application**





Thank you for your interest in certification with Prince George's County

If you are a Prince George's County-based Small business and you possess an MBE/DBE/SBE certification from one of the SDDD approved certifying agencies, please select the appropriate "Dual Certification" type below and proceed to the "Certified County-Based Small Business Verification Form" on page 8. Please complete the form and submit it with, 1. Company's current MBE/DBE letter or certificate; 2. Most recent Federal Tax Return or IRS extension letter; and 3. Good Standing letter from the MD Department of Assessments & Taxation to SDDD@co.pg.md.us.

If the above does not apply, please follow the instructions below to complete the application process.

- Provide hard copies of the required documents on the checklist sheet in the same order as listed on the checklist (See page 9)
- Review and complete all fields in the following application then sign and notarize where requested
- Carefully review your application prior to submitting to SDDD
- Return completed application packet via USPS, FEDEX, UPS or hand delivered to:

Supplier Development & Diversity Division Attn: Business Analyst 1400 McCormick Drive, Suite 281 Largo, MD 20774

Feel free to contact the SDDD for assistance/questions: (301) 883-6480 or SDDD@co.pg.md.us

Signup to receive information on procurement opportunities & other special announcements: <a href="https://public.govdelivery.com/accounts/MDPGC/subscriber/new?topic\_id=MDPGC\_157">https://public.govdelivery.com/accounts/MDPGC/subscriber/new?topic\_id=MDPGC\_157</a>
SDDD – News For You & The Pulse

## **Select Your Type of Entity: (Check one)**

**County Based** 

| $ \sim$ $\sim$ $\sim$  |
|--|
| ——— Prince George's County-Based Small Business (CBSB) Initial Certification   |
| ——— Prince George's County-Based Small Business (CBSB) Recertification   |
| Prince George's County-Based Business (CBB) Initial Certification  |
| ——— Prince George's County-Based Business (CBB) Recertification  |
| —— Dual Certification (CBSB/MBE) Initial Certification   |
| —— Dual Certification (CBSB/MBE) Recertification   |
| Dual Certification (CBB/MBE) Initial Certification   |
| —— Dual Certification (CBB/MBE) Recertification  |
| Minority Business Enterprise or Disadvantaged Business Enterprise (Non-County-based)  — Minority Business Enterprise (MBE/DBE) Initial Certification  — Minority Business Enterprise (MBE/DBE) Recertification |
| Other Certifications   |
| Certified Non-Profit   |
| ——— Sheltered Workshop   |
|  |

All documents must be received, including this cover page, before your application can be processed

Please allow up to 90 days for processing

| leadquarters Address (City, 51, 24   | Code):               |                     |       |
|--|----------------------|---------------------|-------|
|  |                      |                     |       |
| Contact Person:  |                      | Title:              |       |
| Phone:   | Fax:                 |                     |       |
| E-mail:  | Webs                 | ite:                |       |
|  |                      |                     |       |
|  |                      |                     |       |
| susiness Type (selectone)  Non-ProfitCorpo                                 | ration Partnership _ | Sole Proprietorship | — LLC |
|  | •                    | TIN/EIN#:           |       |
| umber of Employees:  |                      |                     |       |
| Full-time  | Part-time            | Total               |       |
| Number of Employees Residing in Pri  | nce George's County  |                     |       |
| Full-time  | Part-time            | Total               |       |
|  | \$                   | 20                  |       |
| ross Revenue for Last Three Years  |                      |                     |       |
| cross Revenue for Last Three Years   | \$                   | 20                  |       |
| cross Revenue for Last Three Years   |                      |                     |       |
| cross Revenue for Last Three Years ist all Equipment (Facilities, Vehicles | \$ ————<br>\$ ————   | 20                  |       |
|  | \$ ————<br>\$ ————   | 20                  |       |
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| ist all Equipment (Facilities, Vehicles                                    | \$                   | 20                  |       |
| ist all Equipment (Facilities, Vehicles                                    | \$                   | 20                  |       |

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| Partners/S tockh   | nolders/Members  |  |  | Shares   | Ownership  | Common/Prefer  |  |
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| officers & Work Lo   | action   |  |  |  |  |  |  |
| Title  | Name   |  | Office   | Date   | PG County  | Board Membe  |  |
| Tiue   | Ivaille  |  | Location   | Appointed  |  |  |  |
|  |  | "  | Location   | Appointed  |  | (1/11)   |  |
| CEO  |  |  |  |  | (Y/N)  |  |  |
| President  |  |  |  |  |  |  |  |
| Vice President   |  |  |  |  |  |  |  |
|  |  |  |  |  |  | +  |  |
| Secretary  |  |  |  |  |  |  |  |
| Treasurer  |  |  |  |  |  |  |  |
| Other  |  |  |  |  |  |  |  |
| Reason:oes any person listed a   | as an officer responsible  | e for major deci   | sions work:  | for another bu   | (Yes   | s/No)  |  |
| Reason:oes any person listed a   | as an officer responsibl   | e for major deci   | sions work:  | for another bu   | (Yes   | s/No)  |  |
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| ist the North American Industry Classification System (Na<br>Purchasing (NIGP) codes associated with the business. | AICS) codes and the National Institute of Government |
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| NAICS  | NIGP   |
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| rovide the following information (If applicable).  |  |
| Bonding Company  | -  |
| Address  |  |
| Phone  | <del></del>  |
| Contact Person   |  |
| Insurance Company  | Liability Limit \$                                   |
| Address  |  |
| Phone  |  |
| Contact Person   |  |
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## AFFIDAVIT of CERTIFICATION (Required)

A material or false statement or omission made in connection with this application is sufficient cause for denial of certification, revocation of a prior approval, initiation of suspension or debarment proceedings, and may subject the person and/or entity making the false statement to all civil and criminal penalties available pursuant to applicable federal and state law. (**Print full name**), swear or affirm under penalty of law that I am \_\_\_\_\_\_ (**Title**) of applicant firm \_\_\_\_\_\_ (**Finalty**) and that I have read and understood all of the questions in this application and that all of the foregoing information and statements submitted in this application and its attachments and supporting documents are true and correct to the best of my knowledge, and that all responses to the questions are full and complete, omitting no material information. The responses include all material information necessary to fully and accurately identify and explain the operations, capabilities and pertinent history of the named firm as well as the ownership, control, and affiliations thereof. I recognize the information submitted in this application is for the purpose of inducing certification approval by a government agency. I understand a government agency may, by means it deems appropriate, determine the accuracy and truth of the statements in the application, and I authorize such agency to contact any entity named in the application, and the named firm's bonding companies, banking institutions, credit agencies, contractors, clients, and other certifying agencies for verifying the information supplied and determining the named firm's eligibility. I agree to submit to a government audit, examination and review of books, records, documents, and files, in whatever form they exist, of the named firm and its affiliates, inspection of its place(s) of business and equipment, and to permit interviews of its principles, agents, and employees. I understand that refusal to permit such inquiries shall be grounds for denial of certification. If awarded a contract or subcontract, I agree to promptly and directly provide the prime contractor, if any, and the Department, recipient agency, or federal funding agency on an ongoing basis, current, complete and accurate information regarding (1) work performed on the project (2) payments and (3) proposed changes, if any, to the foregoing arrangements. I agree to provide written notice to the Supplier Development and Diversity Division (SDDD), Attn: Business Analyst; regarding any material change in the information contained in the original application within 30 calendar days of such change (e.g. ownership, address, phone number, etc.) I acknowledge and agree that any misrepresentations in this application or in records pertaining to a contract or subcontract will be grounds for terminating any contract or subcontract which may be awarded; denial or revocation of certification; suspension and debarment; and for initiating action under federal and/or state law concerning false statement, fraud or other applicable offenses. In support of my application, I certify that I am a member of one or more of the following groups, and that I have held myself out as a member of the group(s): African American; —— Aleut; —— Asian Pacific Americans (Asian American and Pacific Islander American); —— Caucasian; —— Eskimo; —— Hispanic American; —— Native American; —— Service Disabled Veteran; —— Subcontinent Asian American (Origins in Far East, Southeast Asia or Indian Subcontinent) —— Other (please specify) I declare under penalty of perjury that the information provided in this application and supporting documents are true and correct. Executed on \_\_\_\_\_\_(Date) Print Name \_\_\_\_\_\_(Person authorized to bind company) Signature \_\_\_\_\_(Person authorized to bind company) **Notary Certificate** City/County of\_\_\_\_ The foregoing instrument was subscribed and sworn before me (Person authorized to bind company) Who is properly authorized by \_\_\_\_\_\_\_(Name of firm) to execute this affidavit. \_\_\_\_\_Notary Registration #\_\_\_\_ Notary Signature \_\_\_\_

My Commission expires \_\_\_\_\_

## READ CAREFULLY; COMPLETE THE FORM THAT APPLIES

County-based Small Business Affidavit OR Small Business Verification Form

- 1. Complete the County-based Small Business Affidavitif your business is a County-based business that meets the definition of "small business" pursuant to Section 21.01.02.01(80) of the Code of Maryland Regulations; or the business meets the federal definition of "small business concern" in Part 121 of Title 13 of the Code of Federal Regulations. The company must have been in business in Prince George's County for at least one (1) year from the date of submission, OR;
- 2. Complete the Small Business Verification Form if you possess a current MBE/DBE letter and/or certificate AND your business meets the definition of "small business" pursuant to Section 21.01.02.01(80) of the Code of Maryland Regulations; or the business meets the federal definition of "small business concern" in Part 121 of Title 13 of the Code of Federal Regulations. The company must have been in business in Prince George's County for at least one (1) year from the date of submission

# County-based Small Business Affidavit

To be eligible to receive the maximum 15%-point Certified County Based Small Business (CCBSB) bid/proposal preference for procurement opportunities under Prince George's County's Jobs First Act, a business must meet the following requirements as set forth by the Code of Maryland Regulation (COMAR) and the Small Business Administration for your respective industry classification. To maintain its certification as a Certified County Based Small Business, a business shall re-apply for certification every year, not later than on the anniversary date of the initial certification. Upon request of the Purchasing Agent (or their designee), a business seeking certification or re-certification as a Prince George's Certified County Based Small Business, shall execute and submit the following Certified County Based Small Business Affidavit. The Purchasing Agent, may, in its sole discretion, request any other information in support of the certification request. (This only applies if the CBSB does not possess a current MBE/DBE/SBE letter or certificate.)

|   | (reason detriorneed to only dompting) dirining to         |
|---|---|
| I, the Prince George's County Purchasing Agent that I am the  | (Title, Office, or  |
| Capacity) of  | (Company Name) hereinafter referred to as the "Business." |
|   |   |
| The Business is: (Check all that apply) For-Profit Enterprise   |   |
| Non-Profit Entity   |   |
| Not a broker, as defined in COM AR 21.01.02.01B (13-1)  |   |
| Independently owned and operated  |   |
| Not a subsidiary of another business  |   |
| •   |   |
| Not dominant in its field of operation  |   |
| ${\bf COMAREmployment  Requirement\text{-} Time  of employment  is  for  the  passing a constant  and  an$ | st 3 fiscal years for all areas. Select One               |
| Wholesale Operations: Business did not employ more than 50 per  | sons  |
| Retail Operations: Business did not employ more than 25 persons   |   |
| Manufacturing Operations: Business did not employ more than 1   | 00 persons  |
| Service Operations: Business did not employ more than 100 perso   | ons   |
| Construction Operations: Business did not employ more than 50 p   | persons   |
| Architect & Engineering Operations: Business did not employ mo  | ore than 100 persons                                      |
| COMARC as a Salas Description and Cuesa as less are assured a smaller   | and 2 Grand was up four all a many Salast One             |
| COMAR Gross Sales Requirement-Gross sales are averaged over the p   | ast 5 fiscal years for all areas. Select One              |
| Wholesale Operations: Gross sales did not exceed \$4,000,000  |   |
| Retail Operations: Gross sales did not exceed \$3,000,000   |   |
| Manufacturing Operations: Gross sales did not exceed 2,000,000 Service Operations: Gross sales did not exceed \$10,000,000  |   |
| Service Operations: Gross sales did not exceed \$10,000,000   |   |
| Construction Operations: Gross sales did not exceed \$7,000,000   |   |
| Architect & Engineering Operations: Gross sales did not exceed \$   |   |

listed on the SDDD database, which is published weekly on the OCS website.

# County-based Small Business Affidavit (Continued)

| Print Name  | Title                                    |
|---|--|
| Signature   | Date                                     |
| Notary Certificate City/County of                           |  |
| In the State of   |  |
| The foregoing instrument was subscribed and sworn before me |  |
| This day of   | , 20                                     |
| By  | (Person authorized to bind company)      |
| Who is properly authorized by                               | (Name of firm) to execute this affidavit |
| Notary Signature  | _Notary Registration #                   |

My signature confirms that I have read and understand the requirements to be considered as a County-based Small

# **Certified County-based Small Business Verification**

(Applies to County-based Businesses that currently possess a Minority Business Enterprise (MBE) or Disadvantaged Business Enterprise (DBE) Certificate)

If you are a Prince George's County-based Small business with an MBE/DBE/SBE certification from one of the SDDD approved certifying agencies and you would like to qualify for certification as a Prince George's County-based small business (to be eligible to receive the maximum (15%) preference points towards Prince George's County procurement opportunities), please complete the information below and submit it along with, 1. Company's current MBE/DBE letter or certificate; 2. Most recent Federal Tax Return or IRS extension letter; and 3. Good Standing letter from the MD Department of Assessments & Taxation to SDDD@co.pg.md.us.

#### Providing the following information is required:

| Company Contact Person:   | Title:  |
|---|---|
| Physical Headquarters Address:<br>Street:   | Suite:  |
| City:   | State: Zip Code:  |
| Telephone:  | Email/Website:  |
| Number of Employees:  | Number of County Residents Employed:  |
| Gross Receipts/Revenue for the last three y   | years: 20\$   |
|   | Primary NAICS Code(s):  |
| -   | Business Start Date:  n additional sheet; include business' name on all pages)  |
|   |   |
| To be considered a small business, you mu<br>Maryland Regulations; or the business me   | to have your company's contact information listed in the SDDD directory ust meet the definition of "small business" pursuant to Section 21.01.02.01(80) of the Code of eets the federal definition of "small business concern" in Part 121 of Title 13 of the Code of have been in business in Prince George's County for at least one (1) year from the date of                          |
| To be considered a small business, you mu<br>Maryland Regulations; or the business me<br>Federal Regulations. The company must<br>submission.  My signature confirms that I have read and u | ust meet the definition of "small business" pursuant to Section 21.01.02.01(80) of the Code of eets the federal definition of "small business concern" in Part 121 of Title 13 of the Code of   |
| To be considered a small business, you mu<br>Maryland Regulations; or the business me<br>Federal Regulations. The company must<br>submission.  My signature confirms that I have read and u | ust meet the definition of "small business" pursuant to Section 21.01.02.01(80) of the Code of eets the federal definition of "small business concern" in Part 121 of Title 13 of the Code of have been in business in Prince George's County for at least one (1) year from the date of understand the requirements to be considered as a County-based small business in Prince George's |

# **Required Documents Checklist**

| Yes | No | NA | INITIAL CERTIFICATION CHECKLIST - County-based & County-based Small Business   |
|-----|----|----|--|
|     |    |    | Complete application (including notarized affidavit)   |
|     |    |    | Copy of current certification document from one of the following organizations: MDOT; WMATA; VA; CRMSDC; NMSDC; WPEO; USPAACC (If applicable)        |
|     |    |    | Copy of suppliers most recent Federal Income Tax Return OR IRS Extension Letter Form 990 for Non-Profits   |
|     |    |    | Filed a State of MD tax return evidencing that the business has operated within the County within the preceding twelve (12) months (Check Yes or No) |
|     |    |    | Copies of year-end business financial statements for the past 12 months  |
|     |    |    | Proof of Good Standing from the Maryland Department of Assessments & Taxation <u>www.dat.state.md.us</u>   |
|     |    |    | Bonding form   |
|     |    |    | Full contact list of at least 3 professional/business references   |
|     |    |    | Full contact list of at least 3 past performances, performed in Prince Georges County, within the last 3 years                                       |
|     |    |    | Official Articles of Incorporation or other organizational documents (i.e. licenses/permits)   |
|     |    |    | Lease/rental agreement or proof of real estate ownership (i.e. title or deed)  |
|     |    |    | Resume of all company executives; Work location; Indicate if executive is a Prince George's County resident and percentage of ownership              |
|     |    |    | Organizational chart   |
|     |    |    | List of owners and percentage of ownership   |
|     |    |    | List of company assets; Indicate where assets are located  |
|     |    |    | State I.D. or valid Driver's License AND proof of U.S. citizenship - Birth Certificate or Passport   |
|     |    |    | Original and any amended Partnership or Joint Venture Agreements for Partnerships or Joint Venture   |
|     |    |    | Number of total employees and number of employees who are Prince George's County residents   |
| Yes | No | NA | RE-CERTIFICATION CHECKLIST – County-based & County-based Small Business  |
|     |    |    | Complete application (including notarized affidavit)   |
|     |    |    | Copy of current certification document from one of the following organizations: MDOT; WMATA; VA; CRMSDC; NMSDC; WPEO; USPAACC                        |
|     |    |    | Current financial statement (income statement/balance sheet) & a copy of suppliers most recent Federal Income Tax Return.                            |
| Yes | No | NA | INITIAL & RE-CERTIFICATION CHECKLIST – MBE & DBE  Complete application (including notarized affidavit)   |
|     |    |    | Copy of current certification document from one of the following organizations: MDOT; WMATA; VA; CRMSDC; NMSDC; WPEO; USPAACC                        |
|     |    |    | Current financial statement (income statement/balance sheet) & a copy of suppliers most recent Federal Income Tax Return.                            |

- All vendors are required to complete the *Vendor Online Registration* at
   <a href="http://www.princegeorgescountymd.gov/2210/Doing-Business-with-Prince-Georges-County">http://www.princegeorgescountymd.gov/2210/Doing-Business-with-Prince-Georges-County</a> prior to submission of your application
- Please make a copy of the completed application packet for your records; The SDDD cannot make a copy for you
- The SDDD will return illegible applications
- Applications are processed within 90 days of receiving a completed application packet

Thank you for taking the time to complete the application!

Please use this space to list three (3) major contract referrals over the last three (3) years

| Contact Person:  |
|--|
| City/State/Zip Code:   |
| Telephone #:   |
| Email Address:   |
| Affiliation:   |
|  |
| Contact Person:  |
| City/State/Zip Code:   |
| Telephone #:   |
| Email Address:   |
| Affiliation:   |
|  |
| Contact Person:  |
| City/State/Zip Code:   |
| Telephone #:   |
| Email Address:   |
| Affiliation:   |
|  |
| Use this space for additional information (Please include the company name on each page if additional pages are added) |
|  |
|  |